

**Woodfin Alcoholic Beverage Control System**  
**Profit & Loss Prev Year Comparison**  
**July 2022 through April 2023**

05/09/23

Accrual Basis

	Jul '22 - Apr 23	Jul '21 - Apr 22	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
401-01 · LIQUOR SALES	2,052,984.85	2,132,252.60	-79,267.75	-3.7%
402-01 · WINE/MIXER SALES	6,247.54	6,373.06	-125.52	-2.0%
405-01 · MIXED BEVERAGE SALES	65,753.41	40,572.08	25,181.33	62.1%
<b>Total Income</b>	2,124,985.80	2,179,197.74	-54,211.94	-2.5%
<b>Cost of Goods Sold</b>				
530-00 · MIXED BEVERAGE TAX(Dept of Rev)	4,456.00	2,930.00	1,526.00	52.1%
531-00 · MIXED BEVERAGE TAX (Dept Hu Res)	445.64	293.08	152.56	52.1%
532-01 · NC EXCISE TAX	469,223.00	481,635.00	-12,412.00	-2.6%
533-01 · COUNTY REHABILITATION TAX	5,017.50	5,393.54	-376.04	-7.0%
601-01 · COST OF LIQUOR	1,073,605.82	1,115,847.94	-42,242.12	-3.8%
602-01 · COST OF WINE/MIXERS	4,563.91	4,830.21	-266.30	-5.5%
603-01 · SURCHARGE/BAILMENT TAX	36,272.95	38,598.00	-2,325.05	-6.0%
<b>Total COGS</b>	1,593,584.82	1,649,527.77	-55,942.95	-3.4%
<b>Gross Profit</b>	531,400.98	529,669.97	1,731.01	0.3%
<b>Expense</b>				
660-00 · DIRECT DEPOSIT EXPENSE	810.34	698.25	112.09	16.1%
699-00 · CASUAL LABOR	82.50	0.00	82.50	100.0%
700-00 · CONSTRUCTION EXPENSE	0.00	-2,005.12	2,005.12	100.0%
701-00 · SALARIES & WAGES	230,310.29	221,157.45	9,152.84	4.1%
702-00 · PAYROLL TAXES	17,086.51	16,728.12	358.39	2.1%
703-00 · RETIREMENT	22,892.43	21,370.68	1,521.75	7.1%
706-00 · UNEMPLOYMENT INSURANCE	213.38	1,225.26	-1,011.88	-82.6%
707-00 · UNIFORMS	568.17	772.43	-204.26	-26.4%
708-00 · CASH OVER-SHORT	86.17	22.59	63.58	281.5%
710-00 · LEASE PAYMENT	49,729.20	49,729.20	0.00	0.0%
711-00 · DEPRECIATION	8,820.10	8,820.10	0.00	0.0%
712-00 · REPAIRS & MAINTENANCE-BUILDINGS	2,232.59	1,768.88	463.71	26.2%
713-00 · REPAIRS & MAINTENANCE - EQUIPME	2,063.25	3,413.63	-1,350.38	-39.6%
714-00 · UTILITIES	7,294.09	6,621.25	672.84	10.2%
715-00 · TELEPHONE	2,211.36	2,062.76	148.60	7.2%
716-00 · INTERNET	1,243.56	1,115.92	127.64	11.4%
720-00 · INSURANCE - GENERAL	9,498.40	9,312.90	185.50	2.0%
722-00 · STORE SUPPLIES	9,812.29	10,920.87	-1,108.58	-10.2%
727-00 · PROPERTY TAXES	8,150.65	7,390.27	760.38	10.3%
730-00 · SUPPLIES FOR OFFICE	1,589.04	2,564.70	-975.66	-38.0%
738-00 · POSTAGE	829.25	1,046.85	-217.60	-20.8%
740-00 · PROFESSIONAL SERVICE	8,205.00	9,825.00	-1,620.00	-16.5%
744-00 · BOARD MEMBER PER DIEM	4,500.00	4,500.00	0.00	0.0%
747-00 · Bank Fees	735.76	18.95	716.81	3,782.6%
748-00 · BANK CREDIT CARD FEES	33,556.44	33,665.25	-108.81	-0.3%
752-00 · DATA PROCESSING	6,523.24	6,495.49	27.75	0.4%
754-00 · SECURITY	300.00	300.00	0.00	0.0%
775-00 · PENALTIES AND FEES	0.00	75.00	-75.00	-100.0%
<b>Total Expense</b>	429,344.01	419,616.68	9,727.33	2.3%
<b>Net Ordinary Income</b>	102,056.97	110,053.29	-7,996.32	-7.3%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
408-00 · Interest Income	2.74	0.41	2.33	568.3%
<b>Total Other Income</b>	2.74	0.41	2.33	568.3%

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<b>Other Expense</b>				
784-00 · CONSTRUCTION CAPITAL OUTLAY	6,002.92	347,232.24	-341,229.32	-98.3%
785-00 · ALCOHOL EDUCATION & REHAB	7,100.00	7,539.00	-439.00	-5.8%
785-10 · DISTRIBUTION TOWN OF WOODFIN	45,000.00	45,000.00	0.00	0.0%
800-00 · LAW ENFORCEMENT	3,000.00	4,500.00	-1,500.00	-33.3%
<b>Total Other Expense</b>	<u>61,102.92</u>	<u>404,271.24</u>	<u>-343,168.32</u>	<u>-84.9%</u>
<b>Net Other Income</b>	<u>-61,100.18</u>	<u>-404,270.83</u>	<u>343,170.65</u>	<u>84.9%</u>
<b>Net Income</b>	<u><b>40,956.79</b></u>	<u><b>-294,217.54</b></u>	<u><b>335,174.33</b></u>	<u><b>113.9%</b></u>