

THOMASVILLE ABC BOARD

Minutes of April 26, 2022 Meeting

The regular monthly meeting of the Thomasville ABC Board was called to order at 10:00am, April 26, 2022, at the store at 1144 Randolph Street, Thomasville, NC.

The following officers were present: Tom Holliday, Chairman; Cran Plyler, Vice Chairman; Neal Grimes, Secretary/Treasurer; and Leigh Anne Lowe, General Manager.

Two other attendees were Lt. Raymond Widner the Thomasville Police Department alcohol enforcement officer and Councilman Ron Bratton, Liaison with the Thomasville City Council. Mr. Bratton reported that the Thomasville City Council was discussing and considering creating a social district downtown where controlled open drinking would be allowed like being created in larger, neighboring cities and asked the board's opinion. After candid discussion, several concerns and problems were mentioned. Overall, the board was not in favor of creating such a social district.

The minutes of the March 15, 2022 were presented and approved.

The conflict-of-interest statement was referenced, with no member voicing any conflict with the business being discussed today.

The payroll records of weeks ending 3/19/22, 4/2/22 and 4/16/22 were presented and approved.

Lt. Widner presented the March Law Enforcement report presenting 10 inspections and 6 compliance reports. A copy of his report is enclosed as a part of these minutes. Lt. Widner also reported that he has conducted 95 business visits to record emergency contacts.

The following financial information was presented by Ms. Lowe:

- March sales were down -13.43% against the state sales up 6.31%. Ms. Lowe attributed this decline to our reduced hours of operation (11am – 7pm vs. normal 9am – 9pm) due to staffing issues. The store resumed normal hours the last week in March and sales immediately fell back in line in excess of \$100K per week. Even though the store experienced negative overall performance in February and March, YTD sales are still nearly \$90K above 2021.
- The March Comparative Balance Sheet reported a net profit of \$48,437.99 versus \$63,312.40 in 2021. Year-to-date net profit in 2022 is \$325,214.68 versus \$342,779.09 in 2021. All revenues and expenses are in line and there is plenty of cash in the bank.
- There are no needed budget amendments necessary at this time.
- As a result of a complete physical inventory taken at the end of March, a long list of overs and unders resulted in a variance of -\$397.89 of bottles on hand and a delivery variance of \$127.34 which will be recouped in payment of future invoices to LB&B.

A ballot to amend the bylaws of the North Carolina Association of ABC Boards containing two provisions was presented and discussed. As a result of that discussion, Mr. Plyler moved, and Mr. Grimes seconded and the Board voted to approve the first request to change the number of state directors from 6 to 12 and secondly to limit the number of attendees at the annual meetings. Our signed ballot will be returned to the state association.

Upon renewal of the dental, vision and short term disability insurance benefit for employees, the new monthly cost to each participating employee is increased to \$30.00 per month. Ms. Lowe proposed, and the Board agreed, to pay \$1,440.00 and then \$1,760.00 for additional employees that benefit for the employees. Mr. Plyler made the motion and Mr. Grimes second.

In another employee benefit matter, Ms. Lowe presented the Board employee health employee renewal rates. She had proposals from our current provider, United Health Care, and a lesser cost but very competitive plan from Blue Cross Blue Shield. The Board gave Ms. Lowe the authority to make the choice based upon further scrutiny.

Ms. Lowe was approached by Julie Gomes representing Globe Life offering other supplemental coverages that even extended to the board. No one on the board expressed any interest and dissuaded further communication with Ms. Gomes since anything she was offering is already provided through existing coverages.

Correspondence from the ABC Commission of North Carolina detailing the provisions of recently passed Session Law 2021-150 that outlines the requirement to provide delivery service to mixed beverage customers effective July 1, 2022. The board settled on having Ms. Lowe investigate having a contracted carrier provide that service. She was also to canvas our current mixed beverage customers to determine their interest in this new service, which will incur an extra fee, to be determined after further study. It is believed there will be little interest, but the service is now mandated. Ms. Lowe will report back at the April meeting

Ms. Lowe very much appreciates the presence of off duty police officers on Friday and Saturday evenings and the board encouraged her to continue to employ them, also extra hours on holidays as needed.

Ms. Lowe has been contacted by some vendors that would like to provide tastings. Our first experience with a tasting was very good and now that the Covid issue is much lessened, the board gave Ms. Lowe the go ahead to have others at her choosing and schedule.

The checking account balance as of April 25, 2022 is \$964,065.43 with the next truck expected May 20, 2022 for \$100,533.78.

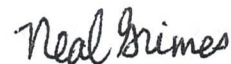
Ms. Lowe reported a recent part time new hire has already given a 2-week notice. She is now looking for both another part time and full time employee.

Our next meeting will be Tuesday, May 17, 2022 at 10:00am.

There being no further business, the meeting adjourned at 12:00pm


Respectfully Submitted,

Tom Holliday, Chairman



Neal Grimes, Secretary

