

## THOMASVILLE ABC BOARD

### Minutes of May 24, 2022 Meeting

The monthly meeting of the Thomasville ABC Board was called to order at 10:00am on May 24, 2022, at the store located at 1144 RNDOLPH Street, Thomasville, NC.

The following officers were present; Chairman, Tom Holladay, Vice Chairman Cran Plyler, Secretary/Treasurer, Neal Grimes, and General Manager, Leigh Anne Lowe

Also present was Lr. Raymond Widner of the Thomasville Police Department.

The conflict-of-interest statement was referenced and no member voiced any conflict with the business to be discussed today. The minutes of the April 26, 2022 meeting were received and approved.

The payroll reports of w/e 5/1/22 and 5/14/22 were presented and approved.

Lt Widner reported that the Thomasville City Council did approve Chapter 70, Article VI, Social District as was presented by Councilman Ron Bratton at last month's meeting. Because the council meet a couple more times before approval, the final had several changes than what was presented, all more agreeable to our board. A copy of the several approved council documents along with a map of the social district is included in these minutes, ATTACHMENT A.

Lt. Widner then presented his monthly report. ATTACHMENT B. He also reported that Shotos and Copper Still, two mixed beverage license holders, were still operating under old permits, but both had been advised to correct as soon as possible because they could operate for only 30 days. Another mixed beverage permit holder, Bella Max Market said they had paid for but was awaiting a new license because they had changed ownership.

Ms. Lowe then presented the following:

- April 2022 sales were up a modest 0.61% against the state average 6.10%. Even though we were still steadily averaging over \$100k per week in sales, Ms. Lowe commented that with the rising process of food, gas, and other essentials, customers were still buying but not from the top shelf now but the lesser expensive products from the middle and lower shelf. ATTACHMENT C.
- The April Comparative Balance Sheet reported a net loss of -\$32,762.97 verses \$10,484.57 in 2021. YTD profit of \$292,451.71 verses \$332,294.52 in 2021. With 2022 total revenue up slightly over 2021, the lower not profit can be explained by an additional municipal disbursement of \$79K. That more than positively offsets any decrease in profits. ATTACHMENT D.
- There are no needed budget amendments at this time but there will be some next month in anticipation of fiscal year end. ATTACHMENT E.
- Mentioned last month requiring all boards to establish a delivery service for mixed beverage customers, Ms. Lowe surveyed all mixed beverage customers and only two expressed any interest in such a service, even with an extra cost She also surveyed other boards and determined the best option for such limited appeal was to rent a fully covered vehicle and pass along a cost of \$30-\$60 per trip, Her proposal was agreed to by the board. Official board

approval is necessary at our next meeting in order to implement such a service by July 1, 2022.  
ATTACHMENT F.

- A Budget Amendment Resolution was proposed and approved giving Ms. Lowe the authority to make any necessary amendments to the current budget prior to the end of the year.

ATTACHMENT G.

- Ms. Lowe presented the proposed FY 2022-2023 budget. Sales are projected to remain consistent with our a significant deviation. Cost of Sales will be 56% of sales, taxes 23%, and salaries and benefits 10%. The board will vote to approve the FY 2022-2023 budget at its June meeting to take effect July 1. ATTACHMENT H.
- The FY 2022-2023 salary schedule was presented proposing an overall increase of at least \$1.00 per hour bringing the starting wage to \$13.00 per hour with another \$1.00 increase after 6 months satisfactory employment. At present, there are 5 full-time and part-time employees with three recent terminations and three new-hires. This too will be approved in June.

There will be another vendor tasting on June 9.

The next meeting will be Tuesday, June 28 at 10:00am with a budget public hearing at 9:45. The meeting was adjourned at 11:45am.

Respectfully Submitted,

Tom Holliday, Chairman

Cran Plyler, Vice Chairman

Neal Grimes, Secretary/Treasurer