

# THOMASVILLE ABC BOARD

## Minutes of December 19, 2023, Meeting

The monthly meeting of the Thomasville ABC Board was called to order by Chairman Cran Plyler at 10:00 am at the store on 1144 Randolph Street with he, Neal Grimes and Roger Bryant in attendance. Also present was Ms. Leigh Ann Lowe, Store General Manager.

The Chairman referenced the conflict-of-interest statement, and no member present expressed any conflict with anything on the agenda. The minutes of November 24, 2023, were approved as presented. **Motion-Bryant, Second-Plyler, Unanimous.**

Ms. Lowe presented the payroll records of w/e 12/06/23, longevity pay and Christmas bonus that were approved.

Reference is made to the November minutes where Neal Grimes recent reappointment to the City Council negated his membership on the ABC Board. Recently, City Attorney, Misty Whitman, changed her decision and notified City Clerk, Wendy Martin that I could remain on the board. With City Council action at their January meeting, Neal Grimes was reappointed to the ABC Board.

The November monthly law enforcement report was presented. **ATTACHMENT A**

November sales were \$494,486, up 2.11% over 2022. The state sales were up 4.37%. Weekly sales continue to exceed \$100K each week. In November, the state averaged approximately 20% of total sales from mixed beverage customers. Because of the lack of restaurants in Thomasville, we average only 5% from mixed beverage sales. A testament to the attractive, well stocked and very well-run store! Because of the end of the year, Ms. Lowe indicated they were bracing for large sales these next two weeks. In addition, they were expecting a 1200 case truck to arrive tomorrow. **ATTACHMENT B**

Ms. Lowe presented the comparative Balance Sheet and Income Statements.

The biggest difference from last year was the \$509K in a money market account this year, taken from the cash bank account in 2022. And an approximately \$49K increase in store equipment, the new computers having already paid for. In the Current Liabilities, this year shows \$212K of pension liability, a new program, versus nothing last year.

The Comparative Income Statement indicates an increase in November and annual sales along with both monthly and annual gross profit. Also, monthly and annual investment income of over \$7K from the money market mentioned above. **ATTACHMENT C**

Ms. Lowe mentioned the need for a small budget amendment of \$2,200.00 for the new accounting system training cost. **Motion-Bryant, Second-Plyler, Unanimous ATTACHMENT D**

During distillery tastings, it is procedure that the representative to purchase from our store the liquor to be offered. Ms. Lowe reported a recent incident of an invited and approved distillery tasting representative taking but not paying for the liquor that was dispensed. This was confirmed by our in-store cameras. Ms. Lowe contacted the distillery who satisfactorily addressed the situation with the tasting representative and the store was compensated for the liquor used.

Ms. Lowe also reported that the most recent Thomasville City School report of expenditures from their drug and alcohol prevention account monetarily did not agree with the most recent on file – beginning and ending balances did not match. With the continued problems with the local school board’s obviously poor accounting and use of the funds already in their possession, Ms. Lowe strongly recommends that no more funds be given to the Thomasville City Schools. The board agreed and began a discussion of what other entities would be eligible.

Cran agreed to contact a local Alcoholic Anonymous group and Neal agreed to contact the Thomasville Police because they were a former recipient of funds when they had a DARE Program to determine if one existed now.

Further discussion will continue next month.

There being no further business to come before the board, the meeting was adjourned until Tuesday, January 16, 2024.

Respectfully Submitted,

Cran Plyler, Chairman

Neal Grimes, Secretary/Treasurer

Roger Bryant, Member

