

THOMASVILLE ABC BOARD

Minutes of November of October 24, 2023, Meeting

Tom Holladay was welcomed back, and his long service to the board was recalled by Cran who presented him with a plaque on behalf of the board and store. Tom said his service on this board was one of the most satisfying things he has done during his career. He reiterated the growth of the store under Ms. Lowe's outstanding leadership with great and supportive boards.

Then the monthly meeting of the Thomasville ABC Board was called to order by Vice Chairman Cran Plyler at 10:00am at the store on 1144 Randolph Street with he and Neal Grimes, Secretary/Treasurer present. Also present was Leigh Ann Lowe the Store General Manager and Roger Bryant, just recently appointed to the board by the city council. Mr. Bryant was welcomed!

Mr. Grimes also briefed Mr. Plyler, Mr. Bryant and Ms. Lowe about an event that happened just this morning. Two current council members have requested a medical leave of absence until March 1, 2024, and Mr. Grimes has been selected to fill in for one of them. Because the council appoints the members of the ABC Board and by coming back on the council, he is required to resign from the ABC Board. Mr. Grimes is going to tender his resignation but with the respectable request that he be reappointed at the end of his temporary council term. In the meantime, Mayor York will appoint Mr. Grimes as the council liaison to the ABC Board.

With a full board, Mr. Grimes moved that Mr. Plyler be made Chairman and Mr. Bryant, Vice Chairman. **Motion-Grimes, Second-Bryant, Unanimous**

The chairman then referenced the conflict-of-interest statement, and no member present expressed any conflict with anything on the agenda. The minutes of October 24, 2023, were approved as presented. **Motion-Plyler, Second-Grimes, Unanimous.**

Ms. Lowe presented the payroll reports of w/e 10/28/23, 11/11/23 and 11/25/23 for approval.

The October monthly law enforcement report for October was presented. We again lamented the absence of now retired Lt. Ray Widner from our meetings because he gave very informative reports. **ATTACHMENT A**

October sales were down -4.59% compared to up 0.67% for the state. Similar sized boards to ours were checked out. Our store continues to average sales of more than \$100k each week which we celebrate. Ms. Lowe shared that our store carries approximately 1,700 separate items and the inventory turns approximately 7 times per year. Impressive numbers. She also shared that 13 mixed beverage customers make up 5% of total sales. Larger cities that have more bars and restaurants would have a much larger mixed beverage dollar sales and percentage than us.

ATTACHMENT B

Of note on the October Comparative Balance Sheet - assets - is the \$500K difference in the Bank Account was transferred to a Money Market Account earning interest. Also, the Equipment line reflects the new computer equipment and software associated with the new point of sale program.

Balance Sheet – liabilities – Accounts Payable is much less because we have just paid for two trucks at once. And Net Pension Liability is a new liability this year.

Of note on the Comparative Income Statement indicate sales are very stable to last year but Mark Down (the ability to buy at a lower price) and Interest Income (see above) are higher than last year. Also, the Retirement Fund (see above). **ATTACHMENT C**

A \$25,000 budget amendment from Bottle Tax to Capital Outlay was made to account for the purchase, installment, and training of the new point of sale system. **ATTACHMENT D**

The board approved a Christmas bonus of \$22,500 for the staff. Ms. Lowe is to receive \$6,750 and the balance distributed at her discretion. **Motion-Grimes, Second-Bryant, Unanimous.**

There are no personnel issues currently. Ms. Lowe is very satisfied with her staff and their performance.

There being no further business to come before the board, the meeting was adjourned until Tuesday, December 19, 2023.

Respectfully submitted,

Cran Plyler, Chairman

Roger Bryant, Vice Chairman

Neal Grimes, Secretary/Treasurer

Neal Grimes