

## THOMASVILLE ABC BOARD

### Minutes of November 15, 2022 Meeting

The monthly meeting of the Thomasville ABC Board was called to order by Vice Chair Cran Plyler in the absence of Chairman Tom Holladay at 10:00M at the store located at 1144 Randolph Street, Thomasville, NC. The following board members were present: Cran Plyler, Vice Chairman, and Neal Grimes, Secretary/Treasurer.

The following were also in attendance: Leigh Ann Lowe, General Manager, and Lt. Raymond Widner, Thomasville Police department ABC Enforcement Officer.

The conflict-of-interest statement was referenced, and no board member expressed any conflict with any business to come before the board. The minutes of the October 18, 2022, meeting was presented and accepted. **Motion-Plyler, Second-Grimes, Unanimous.**

The payroll reports of w/e 10/29/22 and 11/12/22 were presented and approved.

Ms. Lowe indicated she, and all other ABC boards have recently received an email asking lots of detailed questions. She said she would answer it as best she could without tying up unnecessary time.

The October local law enforcement report was presented by Lt. Widner and reviewed with no issues. Lt. Widner indicates he receives good cooperation from all permit holders. **ATTACHMENT A**

Ms. Lowe reviewed October sales which were down 6.60% from 2021 but we are still maintaining sales of over \$100K each week – not bad! And with Thanksgiving, Christmas and New Year's approaching, she is anticipating a strong holiday sales season. The state sales for October were up 4.32% over last year.

#### **ATTACHMENT B**

A couple of notes about the Income Statement and Balance Sheet. The checking account is down but inventory is up. This time last year we experienced a hard time getting product. Year to date net profit is only \$100K vs \$157K last year but sales are off \$57K with all other expenses, except supplies, are in line. There were also three payroll periods this October compared to two last year and our staff is larger. There are no budget amendments needed at this time. **ATTACHMENT C**

Ms. Lowe announced store holiday closings on Monday, December 26, 2022, and January, 2, 2023 because both Christmas and New Year's both fall on Sunday. She is also hiring two off duty officers to cover the store on both weekends.

She also announced two upcoming tastings both featuring NC distilleries.

With the departure of Erizbeth Moreno, who works full time at Mohawk, Ms. Lowe continues to struggle to obtain a full staff, especially during this busy season.

There being no further business the meeting was adjourned until the next meeting on December 20.

Respectfully submitted,

Tom Holladay, Chairman

Cran Plyler, Vice Chairman

Neal Grimes, Sec/Treas

