

THOMASVILLE ABC BOARD

Minutes of October 18, 2022 Meeting

The monthly meeting of the Thomasville ABC Board was called to order at 10:00am on Tuesday, October 18, 2022, at the store located at 1144 Randolph Street, Thomasville, NC.

The following officers were present; Tom Holladay, Chairman, Cran Plyler, Vice Chair, Neal Grimes, Secretary/Treasurer and Leigh Ann Lowe, store General Manager.

Also present was Lt. Raymond Widner, Thomasville Police Department ABC Enforcement Officer.

The conflict-of-interest statement was referred to and no member expressed any conflict with any business to be discussed. The minutes of the September 20, 2022, meeting was distributed and approved as presented. **Motion-Plyler, Second-Holliday, Unanimous.**

The payroll reports of w/e 10/1/2022 and 10/15/202 were presented and approved.

The local law enforcement report dated 9/1/2022 was presented and reviewed – no issues. Lt Widner also reported that there are new ownerships at two convenience stores. One at Guilford Street behind the main fire department and the other at the corner of Lake and Baptist Children's Home Roads. Both were very clean and well organized. **ATTACHMENT A**

September sales were up slightly, 1.14% versus statewide up 12.21%. Our store is still averaging over \$100K per week. And as a reminder, 2022 sales are compared to outstanding 2021 record sales.

ATTACHMENT B.

All entries on the September Cumulative Income Statement and Comparative Balance Sheet are very normal. Inventory is up compared to a period when LB&B was having problems and our store was not able to get the level of inventory needed or ordered. **ATTACHMENT C.**

Ms. Lowe requested, and the board approved, a \$1,000.00 budget amendment in contingencies to account for the sale of used VCR equipment. **Motion-Plyler, Second-Grimes, Unanimous. ATTACHMENT D.**

Ms. Lowe also reported a minimal inventory adjustment of (\$647.25) after having taken a 3-month physical inventory. A lot of the discrepancy was small stuff from behind the counter, almost 100% employee error. The board still thanked Ms. Lowe and her staff for their great job. **ATTACHMENT E.**

In an effort to further control loss, Ms. Lowe is contracting with a firm specializing in store layout to reposition certain stock to better visible areas. The board was excited to see and learn the results.

The recently completed quarter means the following distributions: City of Thomasville will receive \$90,000.00; the Thomasville Police will receive \$6,331.44; and the Thomasville City Schools will receive \$8,864.00. The distribution that goes to the city goes into the general fund. According to ABC regulations, the distributions to the school system and police department *must* go toward drug and alcohol abatement and education. A part of Lt. Widner's salary and expenses are properly funded with this distribution.

Ms. Lowe shared a recent communication, **ATTACHMENT F**, from TCS reporting revenues and expenditures since 7/1/2021, this fiscal year.

The board expressed great concern that the reported use of the funds did not meet the guidelines put forth in regulations. The board feels like the funds used to promote Red Ribbon Day were appropriate but the funds to keep up the long abandoned and unused challenge course did not meet the regulations.

By regulation, those funds are directed to the local school system as it is thought the schools are the best place to have drug/alcohol education, but it seems our school system either doesn't have such a program or does not understand the charge.

The school system has a balance of nearly \$71K, should the board seek another agency to administer that kind of focused distribution. Ms. Lowe was asked to have the new Superintendent; Dr. Kennedy meet with the board at our next meeting to explain and understand the use of these funds.

Ms. Lowe also explained there are several new products being advertised or promoted on social media by celebrities. Many of the public see these new products and call to inquire if our store carries them. The staff must explain that just because there might be a new product on the market, the state ABC board is responsible for new products, not individual stores.

Ms. Lowe reported a new part time hire – Bernadette Davis.

There being no further business, the meeting was adjourned until next month on November 15 at 10:00M.

Tom Holladay, Chairman

Cran Plyler, Vice Chairman

Neal Grimes, Secretary/Treasurer

Neal Grimes