

THOMASVILLE ABC BOARD

Minutes of August 16, 2022, Meeting

The monthly meeting of the Thomasville ABC Board was called to order at 10:00am on Tuesday, August 16, 2022 at the store located at 1144 Randolph Street, Thomasville, NC.

The following officers were present; Chairman Tom Holladay, Vice Chair Cran Plyler, Secretary/Treasurer Neal Grimes and General Manager, Leigh Anne Lowe.

Also present was Thomasville City Council Liaison Ronald Bratton, auditor Tommy Ballard, and ABC enforcement officer, Lt. Raymond Widner.

The conflict-of-interest statement was referred to and no member expressed any conflict with the business being conducted today. The minutes of the July 26 meeting were accepted as presented.

Move-Plyler, Second-Holladay, Unanimous.

The chairman called upon Mr. Ballard who presented an outstanding draft FY 2021-2022 audit. Highlights include: a modest 2% increase in sales (Page 5) but overall a positive Financial Analysis (Page 3), as indicated by a very steady Statement of Net Position (Table 1-Page 4) and an even more impressive control of expenses highlighted by an increase in distributions of \$126,390 (Table 2-Page 4). The Balance Sheet (Page 7) and Income Statement (Page 8) show very consistent year to year financial operation even with the increase aforementioned \$126,390 increase in distributions. A further explanation and breakdown of distributions to the City of Thomasville, Law Enforcement and Alcohol Education is found on Page 13. **ATTACHMENT A.**

The board members were asked to review the draft audit and inform Ms. Lowe ASAP of any questions and/or their acceptance of the report as presented so the final document can be approved and forwarded to the state ABC Board in a timely manner. Pending any other changes - none anticipated - the draft was approved. **Move-Plyler, Second-Grimes, Unanimous.**

Mr. Ballard and the Board enthusiastically recognized and thanked Ms. Lowe and her staff for her outstanding management and their obvious dedication to doing their jobs properly. The board also thanked Mr. Ballard for his knowledge and dedication in preparing this report.

The final audit report will be included in next month's minutes.

The payroll report of w/e 8/6/22 was presented and approved.

Lt. Widner presented the Monthly Law Enforcement report for July along with a mention of two possible new mixed beverage accounts coming. **ATTACHMENT B** Also a mention that the ALE license for Brothers located at 214 National Highway has been revoked because of illegal gambling on the premises.

July sales decreased -7.37% from 2021 while the state was up 2.96%. Weekly sales are still averaging \$100K per week. Ms. Lowe stated they are noticing that while sales are steady, patrons are generally buying less expensive brands. Also as evidenced by the consistent \$100K /week this year and the closeness of 2022 sales to 2021, and the results of the audit, we have most likely peaked! **ATTACHMENT C.**

There are no abnormalities or unusual numbers in either the July Income Statement or Balance Sheet.
ATTACHMENT D.

Gratefully, the personnel revolving door has stopped revolving for the time being. No pluses nor minuses but Ms. Lowe said she is still accepting applications and interviewing applicants.

There being no further business, the meeting was adjourned at 11:45 until the next meeting, Tuesday, September 20, 2022. **Move-Plyler, Second-Holladay, Unanimous.**

Tom Holladay, Chairman

Cran Plyler, Vice Chairman

- Neal Grimes, Secretary/Treasurer

