

STATE OF NORTH CAROLINA)
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COUNTY OF STOKES)
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OFFICE OF THE COMMISSIONERS
STOKES COUNTY GOVERNMENT
DANBURY, NORTH CAROLINA
JANUARY 6, 2015

The Board of Commissioners of the County of Stokes, State of North Carolina, met for a Budget Guidance Work Session in the third floor Conference Room of the Ronald Wilson Reagan Memorial Building (Administration Building) located in Danbury, North Carolina on Tuesday, January 6, 2015 at 10:00 am with the following members present:

Chairman Ronda Jones
Vice Chairman Jimmy Walker
Commissioner J. Leon Inman
Commissioner Ernest Lankford
Commissioner James D. Booth

County Personnel in Attendance:
County Manager Richard D. Morris
Clerk to the Board Darlene M. Bullins
Finance Director Julia Edwards
Economic Development Director Alan Wood

Chairman Ronda Jones called the meeting to order and welcomed those in attendance.

Chairman Jones delivered the invocation.

GENERAL GOVERNMENT-GOVERNING BODY-PLEDGE OF ALLEGIANCE

Chairman Jones opened the meeting by inviting the citizens in attendance to join the Board in the Pledge of Allegiance.

GENERAL GOVERNMENT – GOVERNING BODY – APPROVAL OF AGENDA

Chairman Jones entertained a motion to approve or amend the January 6, 2015 Agenda.

Commissioner Inman moved to approve the January 6th Agenda as presented.

Vice Chairman Walker seconded and the motion carried unanimously.

Chairman Jones turned the meeting over to Economic Development Director Alan Wood for the presentation of Capital Requirements Request for Economic Development.

Director Wood discussed the following presentation with the Board of Commissioners:

- Request: \$250,000 over 5 Years \$50,000/year
 - To establish an economic development partnership to have more seed money to carry out our tasks
- Goal: To leverage these funds by a factor of 3 or 4 /1 creating a pool of money that can enhance our economic development efforts (municipalities as well as private businesses)
 - Just about every county around Stokes County has established some type of partnership
- Current Economic Development/Tourism Budgets:
 - Stokes County: \$182,334
 - Total budget
 - Yadkin County: \$228,000
 - Economic Development only – does not include tourism
 - Wilkes County: \$400,000
 - Economic Development only – does not include tourism
 - Wilkes County has a significant amount of tourism dollars, just could not get the numbers
 - Wilkes County gets a lot of funding from Merle Fest and has a significant number of hotels as well
 - Davie County: \$450,000
 - \$300, 000 for economic development, \$150,000 for tourism
 - Rockingham County: \$685,000
 - \$500,000 for economic development, \$185,000 for tourism
 - Surry County: \$1,085,000
 - \$350,000 for economic development, \$735,000 for tourism (approximately \$600,000 comes from their Tourism Authority which is funded by the occupancy tax and other revenues)
 - All other counties, other than Stokes, have significant manpower
 - State has also cut funding for local assistance which means the counties are truly on their own
 - Have been working with some of these counties to develop a regional partnership to pool marketing funds for more leverage in order to have more contact (seems to be moving forward)
 - Tourism Authorities are usually funded by occupancy tax
- Recent Economic Development news in the area:
 - Davidson County approved \$5,000,000 in loan funding for site development in November
 - Forsyth County voters approved a \$25,000,000 bond for Economic Development in November primarily for purchase of property and development of infrastructure
- No matter how much technology there is, economic development is still a “face to face” business
 - Need to be in front of the people who are making the decisions and pushing new development

- How would money be utilized?
 - New Business Recruitment:
 - Target Specific Business types that fit our resources: advanced manufacturing, logistics, major retail, agribusiness
 - Market Stokes County to regional and national site selectors and business relocation specialists
 - Develop targeted business contacts via trade shows and personal visits
 - Meet regularly with state and regional development allies
 - Visit targeted domestic and international relocation prospects
 - Annual Budget: \$65,000
 - 5 Year Budget: \$325,000
 - Business Retention:
 - Conduct 25 existing industry visits annually to make them aware of programs and assistance that are available
 - Continue Annual Business Extravaganza
 - Budget for this year is approximately \$7,500 with about half coming from private businesses
 - Develop a business survey to help uncover current needs and expansion opportunities
 - Visited ten businesses in November and December
 - Eight of the ten businesses had either added employees or were looking to expand over the next year
 - Advocate for business friendly legislation and policies at local, state, and federal level
 - Develop a supplier recruitment strategy where possible to help reduce operating costs
 - Annual Budget: \$25,000
 - 5 Year Budget: \$125,000

Vice Chairman Walker questioned Director Wood if the County has the trained workers and are the workers being trained to meet the needs of our existing businesses or any new business?

Director Wood responded:

- Feel all counties are having the same struggle with having trained workers
- Have partners that are working together (Forsyth Tech and Stokes County Schools)
- Was told by our largest private employer that they can find all the entry level skilled workers they need; they are having a difficult time finding employees that are creative thinkers and have basic math skills
- Tourism Marketing:
 - Establish a formal Tourism Development Board
 - Continue to develop and enhance tourism marketing plan to include Camp Sertoma
 - Work with state park and other suppliers to create survey and determine where opportunities exist for expanded tourism services

- Develop training program to assist local businesses in training employees in best practices for service industries
- Need to do more marketing to let people know where we are and what we have to offer
- Spent approximately \$25,000 on marketing in last year's budget
 - Annual Budget: \$65,000
 - 5 Year Budget: \$325,000

Commissioner Lankford questioned Director Wood what would Stokes County get out of trade shows?

Director Wood responded:

- There are trade shows pretty much for everything – ones specifically for tourism, manufacturing, boats, suppliers, etc.
- Basically there are trade shows for just about every industry you can think of
- Two years ago, the marketing group was at an event at the Durham Performing Arts Centers; there were approximately 5,000 visitors that we were handing out promotional literature about Stokes County
 - We were one of the headline sponsors for a small amount of money at two of the five events we attended
 - We took the portable zipline each time and had kids on the zipline constantly at each event
- Attended a manufacturing trade show with DMSquared
- To be effective, you must be selective and have a presence more than one time
- Do some small trade shows now

Commissioner Booth questioned Director Wood if he could identify any results from attending trade shows?

Director Wood responded:

- The easiest ones to track would be those related to tourism
- There has been an increase in tourism each year during the last six years
- Have not had the kind of budget to attend trade shows for business recruitment outside the surrounding counties (attended those sponsored by the Chamber of Commerce in Winston Salem)

Commissioner Booth questioned Director Wood what kind of partnership did the County have with the King Chamber of Commerce?

Director Wood responded:

- Participate in every event sponsored by the King Chamber
- There is a very good partnership between the County and the King Chamber
- The King Chamber is helping with the Business Extravaganza this year

Commissioner Booth confirmed with Director Wood that there is no fee for a business to have a booth at the Extravaganza.

Commissioner Booth commented:

- Famer's Appreciation Day is totally funded by local businesses in the County who are allowed to showcase their business at the event at no charge
- No county dollars
- Have been working with this event about 14 years with donations from businesses to cover all the expenses

Director Wood responded:

- Extravaganza is the best networking event we have in the County
- Don't want to charge the businesses, event is to show appreciation to businesses in the County
- Can track about three business ventures that are currently underway because of the Extravaganza
- Have had business owners tell me that by attending the Extravaganza, they have learned about other businesses that they are now doing business with
- Sponsorships continue to grow which decrease the amount of county funding each year, eventually may not have any county funding in the event

Vice Chairman Walker commented:

- If you want to look at why businesses are not coming to Stokes County as much as we hope for, you might want to look at what we are spending to attract new business
- Just look at the amount that surrounding counties are spending on economic development; we are at the bottom
- The market is very competitive
- Bet surrounding counties are attending those trade shows
- We are having to "sell" our County to get new businesses and even keep businesses
- Have had some close calls in the past to keep some of our businesses
- We have a great place for people to live, have good schools, have a safe county, beautiful county; Stokes County has a lot of assets to offer
- Stokes County is marketable
- If businesses that are looking for a place and don't know about Stokes County, our ship is going to continue to sink
- We are sinking because we don't have enough commercial base in our county; our taxes are going to increase which will make Stokes County a less desirable county to live in and locate a business
- We are going to be viewed as not very progressive if we don't start looking at things a little different than how we have looked at them in the past
- It is up to this Board, we can be like an ostrich and bury our heads in the sand and hope to get lucky
- Walmart is coming, but it is not going to stabilize where we need to be unless I am missing something; am I missing something?

Director Wood responded:

- This is not a straight line progression
- Everyone around us and every state around NC is increasing their efforts
- Appreciate this Board's efforts, Stokes County now has a site that is marketable
- This is the first time that Stokes County has had a marketable site
- That site is on the County and State websites

- Opportunity/Site Development Fund:
 - Leverage funding to develop infrastructure to industrial sites
 - Identify and assess sites for future development
 - Set aside funds to allow Stokes County Economic Development to fund unforeseen opportunities
 - Support efforts that will enhance beautification/infrastructure improvements across the county
 - Annual Budget: \$45,000
 - 5 Year Budget: \$225,000

- **Proposed 5 year Budget**

Component	Annual Budget	Five-Year Budget
Business Recruitment	\$65,000	\$325,000
Existing Industry	\$25,000	\$125,000
Tourism	\$65,000	\$325,000
Site Dev/ Opportunity Fund	\$45,000	\$225,000
Total Projected 5 Year Budget	\$200,000*	\$1,000,000

 - * This number includes the use of funding currently provided in the Economic Development budget. Funding levels would be enhanced by \$150,000/year to reach the annual budget

- **Projected Goals and Outcomes**
 - \$50,000,000 in new capital investment* (not a guarantee)
 - 7-10% growth in annual tourism spending
 - Significant new job growth

* This level of new investment would generate \$375,000/year in new property tax revenue

- **Closing Notes**
 - If successfully implemented this would increase total spending for marketing and Economic Development to \$332,000/year
 - We would ask for assistance from our local municipalities and from private businesses that have a vested interest in the economic vitality of Stokes County

Chairman Jones opened the floor for discussion.

Vice Chairman Walker commented:

- Feel if we are going to make progress with economic development, it is going to have to be a team effort within the entire county
- There is possibly still focus on residential development in some of the municipalities which is taking the county further out of balance with business/residential mix that the county possibly needs

- Questioned Director Wood what his thoughts were about the business/residential mix?

Director Wood responded:

- One of the things that the new Comprehensive Land Use Plan will provide is preserving properties that are designated for commercial or industrial growth
- Feel it is also important to keep hammering home the fact, from the county's standpoint especially for the education component, for every tax dollar you get from a residence that is built, you are spending approximately \$1.35; for every tax dollar you get from a commercial or industrial entity, you are spending approximately \$.45
- You want residential, but you also have to have that commercial and industrial to balance it out
- Need to increase the efforts in commercial/industrial areas

Commissioner Inman commented:

- Agree with Vice Chairman Walker that you do see more residential than commercial, I don't know that is the municipalities' focus so much as it is a matter of take what you can get
- Haven't seen a lot of commercial growth
- We all know that we have got to take the burden off of the valorem taxpayer with business and commercial growth if we are going to have a sustainable budget
- Have said it many times, can't continue to ask the taxpayers to keep raising his/her taxes to support everything
- The other observation that I would make is that the Comprehensive Land Use Plan has been a long time coming
- Certainly, if commercial zones are designated and the Land Use Plan is followed, that should help
- This is not being critical towards the municipalities, but the people sitting at this table are much more cognizant and very aware of what residential growth does; county must fund the schools' needs
- Walmart will help with the commercial mix
- Hopefully, this Land Use Plan, if followed, will take Stokes County 20 years down the road

Commissioner Booth commented:

- Can see where residential can cost the county and the taxpayer
- Can see what King has been doing for the last couple of years – Walmart, Sheetz, etc. and also a new Allegacy Credit Union is coming
- Can see the sales tax dollars from those new businesses
- County did a special tax just to build schools
- Right now, the county is decreasing in the number of students instead of increasing
- Glad we have a site ready
- Know that Director Wood has been working on business recruitment, but I see it is very hard to get manufacturing into a rural county

- County is fortunate to have Hanging Rock State Park and the Dan River to bring in tourism dollars
- Soil and Water is doing a lot to improve the water quality in the river for people to enjoy

Director Wood commented:

- State reports show that Stokes County gets approximately \$23 million of spending for tourism
- With funding cuts and everyone wanting the same thing –new business, need to find a way to hopefully expand our efforts

Commissioner Booth continued:

- This upcoming budget will probably be one of our toughest budget we have had in the past four years with some very tough decisions to make
- Would like to see a breakdown, if possible, regarding what the State shows regarding tourism dollars

Chairman Jones commented:

- Questioned Director Wood about speaking with the municipalities regarding assistance for economic development in Stokes County and if he had any type of timeline regarding this?
- For me, I would need to know how the municipalities feel before buying into this new concept

Director Wood responded:

- Would probably start with the managers and about three selected businesses, but this is a “catch 22”; am sure they would want to know how the county feels about the new concept
- Could question the managers what would be their response if the county funded the concept?

Chairman Jones continued:

- With more budget work sessions to follow, questioned Director Wood if he could possibly start that dialog and report back to the Board at a later budget work session?

Director Wood responded:

- Would be happy to start those conversations with the municipalities and selected businesses
- Can show during our conversations what other counties are doing with similar concepts – Wilkes \$750,000; Davie \$1 million; Rockingham \$125,000

Budget Guidance Questions for Board of Commissioners

County Manager Rick Morris provided the Board with the following Budget Guidance

Questions that were included in the first work session:

- What is minimum acceptable level of General Fund Balance over the next two budget years for the county (FY 15/16 & FY 16/17)?
- How much can property tax increase over next two county budgets?
 - Will a fire tax increase be considered if recommended by Fire Commission?
- Is the county willing to further increase user fees to address revenue shortages?
- What cuts in services to citizens and / or county departmental functions are realistic to make?
- What cuts to school current expense are realistic to make?
- Is the county willing to cut spending / services at a magnitude that would have a real impact on the gap between revenue and expenses in the county budget?
- Will county continue the current level of benefits for the county employees?
- What level of capital expenditures will be approved from the county and school system 5 year capital plan requests?
- Is the county willing to cut or eliminate funding to outside agencies that have been historically funded?
- Is the county willing to increase salaries to reduce the 20%+ personnel turnover rate?
- Is the county willing to add additional debt to fund the capital needs of the county and school system?

County Manager Morris commented:

- Would like to clarify something regarding the budget guidance questions
- I am not telling you that you have to answer all these questions
- Just wanted to give you an opportunity to provide budget guidance based on these questions
- If the Board desires to answer any of the questions, would like that direction by the last budget work session
- One thing not included in the list of questions is competition for health coverage for the FY 2015-16; will need that decision early
- Right now, would not recommend competing this year, have had good experience with the League of Municipalities' Pool – no increase in health premiums for FY 2014-15
- Noted the claims experience will be higher this year with employees having to meet wellness compliance requirements – colonoscopies, physicals, etc.; feel the League may take that into consideration while other insurance companies may not
- Will be meeting within the next few weeks with League representatives

The Board discussed the manager's recommendation to not compete the medical insurance for FY 2015-16.

The Board agreed with Manager Morris not to compete the medical insurance unless something came along better for the county and employees.

Commissioner Inman questioned Manager Morris regarding the impact inflation might have

on the upcoming FY 2015-16 budget?

Manager Morris responded:

- With inflation and structural growth that is built into the budget, it is between 1.5 to 2%

Commissioner Inman continued:

- With a 2% increase for inflation and structural growth added to last year's budget, it would be approximately \$1 million increase
- Would like to know the amount that was needed from the Fund Balance to balance last year's budget along with what is anticipated to be taken from the Fund Balance to balance FY 2015-16 with maintaining a 20% Fund Balance?

Commissioner Booth commented:

- Would like to know how low the Fund Balance can get without jeopardizing the borrowing of money?

Manager Morris responded:

- Will not know definitely until the application goes to the Local Government Commission (LGC)
- Would recommend to keep the Fund Balance around 20%

Commissioner Inman commented:

- The percentage that you will be compared to is counties of like size
- LGC will analyze the county's entire financial status

Commissioner Lankford commented:

- Do not feel there are any counties in North Carolina that compare with Stokes County; there are so many things different other than having the same population, being rural, and being the same size, etc.

Finance Director Edwards commented:

- One thing to keep in mind is that the County has already established a special tax (4 cents) to cover the construction of the community college which should have an impact on the decision made by LGC

Vice Chairman Walker commented:

- This Board has worked very hard to build up the County's Fund Balance
- Have a lot of dedicated employees who have helped to increase the County's Fund Balance
- Feel the manager may have some concern going below 20%
- Would like to commend the Sheriff for bringing forth a project that could possibly help with the revenue problem that the County is facing
- Suggest the manager contact the LGC or possibly the County's financial advisor to do a preliminary assessment of where the County actually stands regarding the borrowing of funding for the community college project

Discussion: Five-Year Capital Needs for County Departments and Stokes County Schools

County Manager Rick Morris noted the following regarding the County's Five-Year Capital

Plan for county departments and Stokes County School System:

- Each member has been provided a Five-Year Capital Plan for County Departments and Schools; justification is included for County Departments only
- There would be a \$65,000 debt payment coming off before payments would start for financed items for FY 2015-16
- Five-Year Plan provides the Board information regarding future needs and requests
- Prioritized all 67 items that were requested by Department Heads for FY 2015-16
- The first 16 items would be what I would recommend, right now, for purchase in the FY 2015-16 Budget which almost equals the amount appropriated in the FY 2014-15 county budget for capital outlay
- Board of Commissioners have the final decision regarding what is and is not funded in the FY 2015-16 budget
- Prioritization for Fiscal Year 2015-16 as requested by the Board at the last work session:
 - Animal Control
 - Refinish kennel floors (sand blasting)
 - \$10,000
 - Have \$4,500 in Capital Reserve for the project
 - Will probably not wait for the FY 2015-16 budget
 - Will need to be done in order to keep the shelter open
 - Natural Resources
 - Replace NAS drive & renew domain name, email, address
 - Mandatory – can't continue to operate without this replacement
 - \$1,000
 - Elections
 - Six laptops for use during One Stop Early Voting
 - \$3,000
 - Mandatory - current computers will not run the software for the 2016 Primary
 - Social Services
 - Fifteen computers
 - \$30,000
 - Federal/State with \$13,040 County funding
 - Need for NCFAST
 - This will allow not so old computers to be passed to other departments
 - Register of Deeds
 - Computer
 - \$2,000
 - Technology Funding – has to be spent on Register of Deeds

- EMS
 - Ambulance
 - \$170,000
 - Finance
 - Trying to keep the rotation program going on schedule
- Social Services
 - Van
 - \$25,000
 - Federal/State with \$10,867 County funding
 - Need a combination of vans and cars
 - Use vans to move foster kids
- Sheriff's Department
 - Nine Vehicles
 - \$252,000
 - Finance
 - Trying to keep the rotation program going on schedule
 - This will allow the transfer of vehicles to other departments, currently out of vehicles to transfer to other departments
- Social Services
 - Two cars
 - \$40,000
 - Federal/State with \$17,387 County funding
 - DSS does not have enough cars for staff, may have to start paying mileage for employees
- District Resource Center
 - Computer
 - \$2,800
 - Computer crashed
- Emergency Communications
 - Hyper-Reach Emergency Notification System
 - \$12,000
 - Contract with Code Red (reverse 911 system) terminates in May 2015, this system could be more beneficial to the county
- Economic Development
 - Infrastructure/Site Development
 - \$50,000
 - Seed money for first year
- Forsyth Tech
 - 12x20 Maintenance Storage Building
 - \$6,500
 - Would eliminate having to run back and forth to Danbury for supplies, could store items for Autumn Square
- Fire Marshal
 - Vehicle to replace 1999 model
 - \$38,000
 - Finance
 - Vehicle would allow current Fire Marshal to perform EMS Services

- EMS
 - Ambulance
 - \$170,000
 - Finance
 - Trying to keep the rotation program going on schedule
- Solid Waste
 - Garbage Truck
 - \$260,000
 - Finance
 - Have not bought a garbage truck since 2004
 - Had an occasion last week when all the trucks were out of service
 - Getting into some very expensive repairs due to age
 - Will have to hold off on putting the compact system at certain sites until budget issues are more resolved
- Total Amount for items 1-16:
 - \$1,072,300
 - Will finance = \$890,000
 - ROD Technology Fund = \$2,000
 - Federal/State Funding = \$53,706
 - Capital Reserve = \$4,500
 - General Fund = \$122,094
- Emergency Management
 - Vehicle
 - \$50,000
 - Finance
- EMS
 - MRX ECG monitor defibrillator
 - \$28,000
- Emergency Management
 - Three transfer switches for emergency shelters
 - \$15,000
 - Need to operate generators at the emergency shelters
- Tax Administration
 - Two computers
 - \$4,000
- Fire Marshal
 - AED for Assistant Fire Marshal
 - \$1,500
 - Recommended by Medical Director Nelson
- Fire Marshal
 - Air Pack
 - \$7,000
- District Resource Center
 - Security Camera/Monitor System
 - \$2,800

- Fire Marshal
 - Two laptops with tables
 - \$3,000
- Public Buildings
 - HVAC frequency drive installation – Social Services
 - \$9,000
 - Rebate from Duke Energy
- EMS
 - Heating/Air in no projected upgrade to EMS Base in 2016-17
 - \$6,000
- Natural Resources
 - Computer
 - \$2,000
- GIS/Mapping
 - Large format copier/scanner
 - \$3,000
 - Lease
- District Resource Center
 - TV Monitor for classroom
 - \$1,000
 - Sheriff's funds
- Sheriff's Department
 - Evolis Zenius XXS Card Bundle (Kids ID Software)
 - \$2,000
 - Grant or other funds
- Sheriff's Department
 - Eight Toughbook computers
 - \$9,600
- Tax Administration
 - Two computers for collections
 - \$4,000
- Emergency Communications
 - Mobile AVL Mapping Site License
 - \$27,205
 - Would be able to locate vehicles
- Forsyth Tech
 - Custodial/Maintenance Extended Cab (2wd Truck)
 - \$24,000
 - Forsyth Tech may have \$15,000 for capital item
 - May want to look at this item for FY 2015-16 if funding is available from Forsyth Tech
- Jail
 - Computer
 - \$2,000
- Sheriff's Department
 - Investigative Software
 - \$15,000

- Finance
 - Folder/Inserters Machine
 - \$8,500
- Emergency Communications
 - Five additional talk groups to the existing radio consoles
 - \$109,000
- EMS
 - Five stretchers
 - \$170,000
 - Could help to eliminate worker's compensation claims
- District Resource Center
 - Laptop computer
 - \$2,500
- Public Buildings
 - Roof – Health Department
 - \$80,000
 - Capital Reserve
- Public Buildings
 - HVAC – Health Department
 - \$32,000
 - Capital Reserve
- EMS
 - 50 PPE Tyves
 - \$1,000
 - Preparedness funding
 - Very important item when Eboli was around
- EMS
 - 25 PPE –PAPR unites for EMS responders
 - \$4,500
 - Preparedness funding
 - Very important item when Eboli was around
- EMS
 - ALS trainer/simulator
 - \$17,000
- Natural Resources
 - County phone system (6 phones and additional outside lines)
 - \$5,000
- Emergency Communications
 - Response Plan Module for CAD
 - \$13,469
- Public Buildings
 - Ceiling Tiles – Government Center – upper level
 - \$5,000
- Public Buildings
 - Carpet/Tile – Government Center – upper level
 - \$20,500

- Social Services
 - Carpet – upstairs
 - \$30,000
 - Federal/State/County
- Public Buildings
 - Carpet – Community Services Building
 - \$8,000
- Emergency Management
 - Storage Building (60x80)
 - \$200,000
- Forsyth Tech
 - Athletic field for PED Classes at Forsyth Tech/Stokes County Center
 - \$20,000
- Sheriff's Department
 - Flooring for officers' room and front office desk area
 - \$6,000
- Health Department
 - Scanning system for old records
 - \$180,000
 - Don't think it necessary for FY 2015-16
 - Will need to look at scanning for the entire county
- EMS
 - Ambulance – Unit #6
 - \$170,000
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit
- EMS
 - MRX ECG monitor defibrillator Unit for 6
 - \$28,000
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit
- EMS
 - Stretchers for Unit 6
 - \$34,000
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit
- EMS
 - Equipment for new ambulance for Unit 6
 - \$15,000
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit
- EMS
 - Radio for Unit 6
 - \$4,500
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit

- EMS
 - Mintor 5 Pager for Unit 6
 - \$500
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit
- EMS
 - Walkie Talkie for Unit 6
 - \$3,800
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit
- EMS
 - Panasonic laptop computer for Unit 5
 - \$6,000
 - Will have to look at the call volume for EMS during FY 2015-16
 - EMS Director would like to add another unit
- Vehicle Maintenance
 - Fuel System – Gas Tank
 - \$250,000
 - Capital Reserve/Finance
 - Will be using the existing tanks at Autumn Square
 - Will be bringing information to the next BOCC meeting regarding the need to purchase software for the existing system
- Health Department
 - Carport or building for Emergency Preparedness trailers
 - 7,350
- Jail
 - Control Panel – no need if expansion is approved
 - \$125,000
- Jail
 - Back gate – no need if expansion is approved
 - \$16,000
- Total Amount Requested:
 - \$2,861,204
- This list and prioritization could change once the budgets are received the departments

Chairman Jones opened the floor for discussion regarding capital needs for FY 2015-16.

Vice Chairman Walker confirmed with Manager Morris that two vehicles from the Sheriff's Department would be participating in a pilot program for propane use.

County Manager Morris noted that he would be working with Sheriff Marshall regarding the start of the program.

Commissioner Booth confirmed with Manager Morris that the installation of the

solid waste compact systems at the Walnut Cove and Pinnacle sites, as previously discussed by the Board, could be very costly.

County Manager Morris noted that there would be lots of discussion regarding the compact system before decisions are made to install the system.

County Manager Morris noted that Board members could email or call him if there were any questions regarding the prioritization of capital needs for FY 2015-16.

Budget Guidance Work Sessions

Chairman Jones opened the floor for discussion regarding dates for future Budget Guidance Work Sessions.

The Board discussed possible dates.

The Board unanimously agreed to schedule the Budget Guidance Work Sessions as follows:

- Tuesday, February 17, 2015 at 10:00 am
- Tuesday, February 24, 2015 at 10:00 am

Adjournment

There being no further business to come before the Board, Chairman Jones entertained a motion to adjourn the Budget Guidance Work Session.

Commissioner Lankford moved to adjourn the Budget Guidance Work Session.

Commissioner Inman seconded and the motion carried unanimously.

Darlene M. Bullins
Clerk to the Board

Ronda Jones
Chairman