CITY MANAGER'S/STAFF'S REPORT CITY COUNCIL MEETING:

1.

May 28, 2019

ITEM NO:

SUBJECT: Consideration of request for support for the proposed T-Mobile and Sprint merger

DISCUSSION: The Fresno County Economic Development Corporation ("EDC") submitted a request for support to local cities following the T-Mobile Community Meeting held in Kingsburg on May 1, 2019.

With the proposed merger of T-Mobile and Sprint companies, T-Mobile has recently announced its plans to build a third innovative Customer Experience Center ("the Center") in Kingsburg. The completion of the merger still remains subject to regulatory approvals.

The Center is contingent on approval of the merger, and in an effort to assist with the economic benefits for the Central Valley, the EDC is requesting resolutions in support of the proposed merger. The Center will create 1,000 fully-benefited positions with wages on average over 50% higher than the average wages in Fresno County, which could ultimately make New T-Mobile one of the largest and highest-paying employers in the Central Valley.

Attached for Council consideration is the request, summary, endorsement list, economic study report, and resolution.

<u>RECOMMENDATION</u>: Consider adoption of Resolution supporting the proposed T-Mobile and Sprint merger.

Reyna Rivera, City Clerk

Teresa Gallavan, City Manager

Date

Date

RESOLUTION NO. 2019 – \mathbf{R}

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SELMA, CALIFORNIA, IN SUPPORT OF THE MERGER OF T-MOBILE AND SPRINT

WHEREAS, California's digital divide is leaving low-income, rural and communities of color behind as business opportunities, health care and education increasingly require high-speed internet; and

WHEREAS, 74% of Californians now have broadband subscriptions at home, but only 55% of low-income and 59% of rural households do, putting these families at a socio-economic disadvantage; and

WHEREAS, first responders and displaced families in rural communities face communications challenges in times of emergencies; and

WHEREAS, the proposed T-Mobile/Sprint merger will bring significant public benefits to Californians through expanded internet access for underserved and digitallydisadvantaged communities; enhanced emergency preparedness and response; increased competition and lower prices; and job creation; and

WHEREAS, by 2024, New T-Mobile will deliver wireless broadband speeds faster than 150 megabits per second (Mbps) to 97 percent of California's population and faster than 300 Mbps to 93 percent of California's population; and

WHEREAS, the Central Valley has unique challenges that this merger will help address by providing affordable, reliable high-speed internet access in communities where it is virtually non-existent today; and

WHEREAS, this merger will also provide economic benefits for the Central Valley by locating a new Customer Experience Center (CEC) in the Kingsburg area. The CEC will create 1,000 fully-benefited positions with wages on average over 50% higher than the average wages in Fresno County, which could ultimately make New T-Mobile one of the largest and highest-paying employers in the Central Valley; and

WHEREAS, New T-Mobile will also stimulate an additional 454 to 535 jobs within the region as investment ripples its way through the local economy; and

WHEREAS, New T-Mobile in the Central Valley will also stimulate an additional 454 to 535 jobs within the region as investment ripples its way through the local economy. Together with direct employment, these spillover positions would generate \$7-8 million in tax revenues for the cities and counties in the Central Valley – revenues which will provide funding for services like schools, police and fire, parks and roads; and

WHEREAS, New T-Mobile will contribute as much as \$122 million to California's economy; and

WHEREAS, these benefits will not come to fruition if the merger is not approved by national and state regulators.

May 28, 2019 Council Packet

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF SELMA HEREBY FINDS, DETERMINES AND RESOLVES AS FOLLOWS:

Section 1. The City Council finds that the above recitals are true and correct and are incorporated by reference.

<u>Section 2.</u> That the City Council hereby supports the T-Mobile Sprint Merger and instructs city staff to draft a letter of support for the merger and submit it to the California Public Utilities Commission with copies to the Governor of California and the Attorney General of California.

<u>Section 3.</u> <u>Severability.</u> The provisions of this Resolution are severable and if any provision, clause, sentence, word or part thereof is held illegal, invalid, unconstitutional, or inapplicable to any person or circumstances, such illegality, invalidity, unconstitutionality, or inapplicability shall not affect or impair any of the remaining provisions, clauses, sentences, sections, words or parts thereof of the Resolution or their applicability to other persons or circumstances.

<u>Section 4.</u> <u>Effective Date.</u> That the City Clerk shall certify to the adoption of this Resolution and that the same shall be in full force and effect.

PASSED, APPROVED AND ADOPTED at a Special Meeting of the City Council of the City of Selma on this 28th day of May 2019 by the following roll call vote:

AYES:	COUNCIL MEMBERS:
NOES:	COUNCIL MEMBERS:
ABSTAIN:	COUNCIL MEMBERS:
ABSENT:	COUNCIL MEMBERS:

ATTEST:

Scott Robertson, Mayor

Reyna Rivera, City Clerk

Reyna Rivera

From:	Will Oliver <woliver@fresnoedc.com></woliver@fresnoedc.com>
Sent:	Monday, May 13, 2019 5:44 PM
То:	mroman@cityofkingsburg.ca.gov; Scott Robertson; avalos.jim@gmail.com;
	nicole.zieba@reedley.ca.gov; jrousseau@fresnocountyca.gov; ahenderson@cityofkingsburg-
	ca.gov; AGastelum@parlier.ca.us; TChapa@ci.sanger.ca.us; Teresa Gallavan;
	jdavis@ci.fowler.ca.us; rudy@cityoforangecove.com
Cc:	Plata, Sylvia; apalsgaard@cityofkingsburg-ca.gov; jvb@cityoforangecove.com;
	bertha@parlier.ca.us; bhernandez@ci.sanger.ca.us; Reyna Rivera; Jolene R Polyack; Tom Navarro;
	Lee Ann Eager; Clay Gilpin; Tracy Tosta
Subject:	Templates for T-Mobile-Sprint Letters/Resolutions of Support
Attachments:	Central Valley Elected Officials Letter.docx; Sample Resolution Supporting T-Mobile-Sprint
	Merger.docx; BRG_Report on Economic Impact FINAL.pdf; CA Call Center - Economic Impact
	FINAL.pdf; CA Engagement Factsheet 1.2.19.pdf; CA Myth-Facts - 3-21-19.pdf; CETF Agreement
	Highlights 050819.pdf; CPUC Commissioner Phone Numbers.docx; INSTRUCTIONS FOR
	SUBMITTING LETTERS TO THE CPUC 3.8.19.pdf; Letters in Support of New T Mobile
	5.9.2019.docx; T-Mobile Benefits Guide.pdf; INSTRUCTIONS FOR SUBMITTING LETTERS TO THE
	CPUC 3.8.19.pdf; T-Mobile Benefits Guide.pdf

Good evening Mayors, Councilmembers and Five Cities Executive Committee Members,

Following-up from the T-Mobile Community Meeting held on May 1st and Friday's Executive Committee meeting, attached are templates for the letters and resolutions of support for the proposed T-Mobile-Sprint merger. *We would like to request that you submit your letters by Friday, May 31st and resolutions as reasonably possible after that.*

Attached are the following items listed below:

Information for Communicating with CPUC

- Sample letter
- Sample resolution
- Instructions and distribution list for filing a support letter electronically
- Phone numbers for commissioners if people want to make calls

Handouts from Meeting

- Economic study
- Fact sheet
- Myths/Facts
- T-Mobile Benefits Guide

Other Info Included

- One-pager on Customer Experience Center
- One-pager on partnership with CETF
- List of all the letters submitted in support

Please don't hesitate to contact us if you have any questions or need any additional information. We thank you for your support of this project and the regional impact it will have on Fresno County and the Valley.

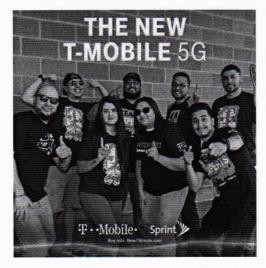
May 28, 2019 Çouncil Packet

PLANNED POST-MERGER INVESTMENT IN CALIFORNIA'S CENTRAL VALLEY BY NEW T-MOBILE WILL CREATE MORE THAN 1,000 HIGH-PAYING JOBS, ECONOMIC STUDY FINDS

In a recently completed report, the California-based consulting firm Berkeley Research Group (BRG) explained how the proposed merger of T-Mobile US and Sprint Corporation would **create jobs**, **stimulate economic growth and expand the tax base** throughout the Central Valley of California.

BRG estimates that planned investments in the Central Valley by New T-Mobile following the proposed merger will **contribute as much as \$122 million to California's economy** and directly generate:

- More than 1,000 new jobs; and
- \$56 to \$65 million in take-home pay.



The Center's 1,000 career-boosting jobs will include managers, frontline representatives and professional support staff, who will enjoy an **average wage that is 51% higher than the average compensation in Fresno County**. On top of highly competitive compensation, all of New T-Mobile's employees receive generous benefits packages, including:

- medical and dental health benefits;
- annual stock grants;
- 401(k) savings plans w/ matching contributions;
- tuition assistance;
- paid time off;
- paid family leave; and
- child care assistance.

Beyond the many advantages that New T-Mobile's employees will enjoy, the BRG study found that economic activity from New T-Mobile in the Central Valley will also stimulate an additional 454 to 535 jobs within the region as investment ripples its way through the local economy. Together with direct employment, these spillover positions would generate \$7-8 million in tax revenues for the cities and counties in the Central Valley.

Last year T-Mobile and Sprint Corporation announced plans to merge to become New T-Mobile. The companies also announced their intention to build five new state-of-the-art Customer Experience Centers around the United States. And they recently selected Kingsburg, California as one of these sought-after Customer Experience Center locations. With the opening of the California Center, BRG projects that **New T-Mobile will become one of the largest and highest-paying employers in the Central Valley**.

The new Customer Experience Centers are one part of New T-Mobile's commitment to invest billions of dollars in creating new jobs and supporting infrastructure to bring world-class wireless to customers around the U.S. Other investments include building out a state-of-the-art, nationwide, broad and deep 5G network, and opening new stores to offer more services to an expanding customer base. In total, New T-Mobile expects to create more than 12,000 new jobs to serve small towns and rural communities as a direct result of the transaction.

The completion of the combination remains subject to regulatory approvals and certain other customary closing conditions. Additional information regarding T-Mobile's merger with Sprint can be found at www.NewTMobile.com.

WHAT THE MERGER MEANS FOR CALIFORNIA



World Leading 5G Network

- The merger will create a stronger and more reliable network, with increased capacity and speed. By 2021, the network will cover nearly two-thirds of the U.S. population with speeds greater than 100 Mbps. By 2024, network coverage will grow to almost 90 percent of the U.S. population with speeds greater than 100 Mbps.
- A major goal of the merger is to rapidly deploy a nationwide 5G network, which will include rural areas—bringing high speed broadband to rural California.
- By combining the assets of both companies such as spectrum and sites, the New T-Mobile will be able to quickly bring benefits to American consumers—much faster than either company could accomplish alone.
- The deployment of a fast, 5G network would bolster California's tech community, allowing for more innovation, new jobs, and the creation of new companies.
- A network with greater capacity will spur competition by other wireless carriers and will drive down the cost of broadband connections for the end user.
- Rural communities would benefit too, as increased outdoor wireless coverage would mean fewer zones with patchy or no service.
 Improved capacity also means a better overall customer experience.
- Public safety and emergency response will improve, and both urban and rural communities would see the benefits. 5G will improve
 emergency response, as it will help first responders identify callers' precise locations (even within the interior of a building), allow
 smart city sensors to provide alerts and location information, and allowing ambulances to transform into mobile emergency rooms
 with CT and X-ray scanners and high definition video for doctors to supervise care while the patient is in route to the hospital.
- A fast, 5G network will provide a real alternative to expensive fixed in-home broadband—finally providing an option for underserved communities to experience broadband speeds without the high monthly costs.
- Low income, as well as ethnically diverse customers, stand to benefit even more from these dramatic improvements in network
 quality since studies show that they tend to be heavy data users and most likely to rely on mobile services as their sole mode of
 access to the internet.¹
- T-Mobile is committed to continuing the excellent work that Sprint has provided for LifeLine customers in California. New T-Mobile
 plans to continue offering the LifeLine services provided by Sprint's existing and all new eligible customers in California.

CALIFORNIA REPUBLIC



T-Mobile is an Employer of Choice for California

- Our employees are proud of us!
 - T-Mobile received Glassdoor Employees' Choice Award for 2018 and 2019, which ranks and recognizes companies as "Best Places to Work."
 - T-Mobile employees (80%) say they recommend the company to a friend the highest in the US wireless industry compared to 62% at Verizon, 57% at AT&T and 50% at Sprint.
- T-Mobile, long an employer of choice for military families, has committed to hiring 10,000 veterans and military spouses over the next five years, and has been named a Top 100 Military Friendly employer 11 times. T-Mobile has also received more than 20 military friendly honors in the last 10 years due to its guaranteed pay plan, as well as its benefits for leave, training, and deployment.
- For California and the country as whole, T-Mobile and Sprint are powerful employment generators.
 - Together, T-Mobile and Sprint currently employ approximately 82,000 internal employees nationally. When accounting for
 external employees—such as dealers, partners, and service providers—the two companies employ over 225,000 people. After
 the merger, New T-Mobile will have approximately 240,000 internal and external employees.
 - And once the larger economic effects are accounted for, the merger is expected to create and sustain 33,720 new jobs in the U.S. economy from 2019 through 2023.
- T-Mobile believes that diversity and inclusion are employment priorities. There are six employee affinity networks to support T-Mobile's
 retention and promotion efforts: Access for Disabilities Network, Veterans & Allies Network, Multicultural Network, Multigenerational
 Network, Pride & Allies Network, and the Women's Leadership Network.
 - Approximately 62% of T-Mobile's workforce is identified as ethnically diverse, and approximately 42% are women (which is
 significantly above the tech industry average).

¹ A recently completed economic analysis by Cornerstone found that different consumer types vary in how they value network quality, and heavy data users value network speed and coverage more than other consumers. The merger of T-Mobile and Sprint enables dramatic improvements in network quality that will benefit all types of data users, particularly those consumers that are the subject of this part of the workshop discussion.





T · · Mobile ·

The California Emerging Technology Fund (CETF) and T-Mobile signed a Memorandum of Understanding (MOU) that identifies New T-Mobile's public benefit commitments, pending approval of its merger with Sprint by the CPUC.

The benefits of the T-Mobile-Sprint merger for Californians are clear: Silicon Valley meets the Central Valley.

T-Mobile and Sprint's combined spectrum and infrastructure assets will bring 5G service faster to Californians, with significantly better service to much of rural California.

 Upgrades to advance 5G wireless networks available to 99% of California households with verification of actual coverage and speeds by high-resolution coverage maps performed by an independent third-party testing firm beginning in 2022 through upgrade completion.

Investments in emergency response communications and digital literacy training programs for underserved residents will benefit Californians across the state.

- Digital literacy training and school improvement supported by a \$35 million investment in schools, students, and families through the Lifeline, School2Home, and other digital inclusion programs.
- Support for emergency first responders by retaining existing temporary cellular communications facilities owned by T-Mobile and Sprint in California and increasing the number of those facilities by 50% by 2021.
- Installation of high-speed Internet infrastructure and service for 10 State-owned fairgrounds in rural counties to improve emergency response and expand economic development.

New T-Mobile will increase Internet access choices for all consumers and will provide significant assistance to low-income households and digitally disadvantaged communities.

- Offering of Lifeline rates for low-income households through at least 2024 with free highspeed data and complimentary handsets and with faster broadband speeds and wider coverage.
- Development of a strategic plan to increase the number of low-income customers on Lifeline rates with free Internet access by 332,500 households for a total of no fewer than 675,000 enrolled customers and a commitment of up to \$5 million for promotion of the affordable offers.

That is why the T-Mobile-Sprint merger is supported by so many across the state.





CALASIAN chamber of commerce



Letters in Support of T-Mobile Sprint Merger

Organizations

Asian Business Association

American G.I. Forum of California

AMVETS (American Veterans, Dept of California)

Archdiocese of Los Angeles

California Asian Pacific Chamber of Commerce

California Chapter of the National Emergency Number Association (CALNENA)

California Fire Chiefs Association

California/Hawaii State Conference of the NAACP

California Hispanic Chambers of Commerce

California League of United Latin American Citizens

California State University, Fresno

Central Valley Community Foundation

Covered Community

El Concilio

Mint Mobile & Ultra Mobile

Mojio, Inc.

Napa County Farm Bureau

National Action Network

National Action Network, Sacramento CA Chapter

National Guard Association of California

National Veterans Foundation

OneVet One Voice

Plume, Inc.

Pomona Unified School District

Promotoras

ROA (Reserve Organization of America), Department of the Golden West

San Francisco Chamber

San Gabriel Valley Civic Alliance

San Gabriel Valley Conservation and Service Corps

Sequoia Union High School District

Sonoma County Farm Bureau

T-Mobile Branded Independent Wireless Retailers

Women Veterans Alliance

Individuals

Eric Arrieta, Small Business Owner in the Greater Sacramento Are Christina Fontecchio, Boss Cigars & Gifts Gregory Starr, Small Business Owner in the Greater Sacramento Area Rick Lucas, USMC Veteran Christopher Telfer, BlueScope Buildings North America Jim Dahl, Former Regional Director – Red Cross David Stockdale, Cetera, a small business owner and resident of Santa Maria Matt Van Orden, San Mateo firefighter Felix Esparza-Santa Maria retired police officer Jessica DeCoito, resident of rural California Lou Carmona, California Army National Guard Steve Hawkinson-Former CHP Donnie Buno-Retired Police Officer Bishop Lovester Adams Dora Sandoval, President, Little Lake City School Board

T-Mobile's Customer Experience Center in the Central Valley

Economic Impact Assessment

PREPARED BY:

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INTELLIGENCE THAT WORKS

This Report measures the economic benefits that will arise from T-Mobile's new **Customer** Experience Center (the Center) in Fresno County, in the Central Valley of California. The Center will be fully operational and staffed by 2022. We find that the Center is likely to generate significant economic momentum for Fresno County specifically and the Central Valley more generally.

EXECUTIVE SUMMARY

With more than 1,000 employees, the Center will provide support to T-Mobile's customers across the United States. T-Mobile Employees at the Center will earn wages on average 50% higher than average wages in Fresno County and 30% higher than those in the Central Valley. The Center will not only contribute to an increase in employment in the Central Valley, but also add to economic growth because T-Mobile and its employees will demand more goods and services than occurs today.

To measure the Center's economic benefits to the Central Valley, we have relied on a well-accepted economic technique known as an Input-Output analysis. Based on that analysis, we estimate that T-Mobile's investment project directly and indirectly will contribute annually once full operational:

- 1,461 1,542 jobs and \$89 \$105 million to the economy of Fresno County;
- 1,570 1,671 jobs and \$104 \$122 million to the economy of California as a whole; and
- \$7 \$8 million in tax revenues for the cities and counties in the Central Valley.

Fresno County lags behind other parts of California in terms of economic wealth, growth and employment opportunity. Gross Domestic Product (GDP) per Capita in Fresno County is \$4200, 36% less than in California as a whole. Correspondingly, average wages in Fresno County are \$831 per week, a third less than in California as a whole. 21% of the population in Fresno County live in poverty, whereas in California as a whole only 13.3% of the population live in poverty. The unemployment rate in the fourth quarter of 2018 in Fresno County is 6.9%, whereas the unemployment rate in California as a whole is 3.9%. The Center promises to help address these and other systemic economic challenges facing Fresno County through more employment opportunities, accelerated economic growth, and additional tax revenues.

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INTRODUCTION

T-Mobile has recently announced its plans to build a third innovative Customer Experience Center (the Center) in Fresno County in the Central Valley of California.¹ As currently planned, the Center will be staffed with approximately 1,000 employees. While the majority of these employees will be "frontline" customer service representatives for the Center, the Center also will employ managers, directors and other professionals. In addition, T-Mobile expects to retain vendors for services that support the Center's operations. The company further intends to lease approximately 100,000 square feet of office space in Fresno County.

T-Mobile retained BRG to estimate the likely size and scope of the Center's economic impact once it is fully operational. We have done so by estimating the likely economic impact of

T-Mobile's investment on:

1. The additional employment in the affected counties and the State of California,

2. The Center's contribution to gross domestic product (GDP), and

3. The increase in tax revenues at the county and state levels.

Figure 1 lists the key aspects of our economic assessment study and the questions addressed in this Report.

FIGURE 1

Key Aspects of the Economic Assessment Study and Relevant Questions

1. Employment

How many jobs will be created along the value chain to support T-Mobile's Customer Experience Center?

2. Economic growth

How much will economic activity in Fresno, the Central Valley and California as a whole increase due to economic activity related to T-Mobile's Customer Experience Center?

3. Fiscal impact (county & state level)

How much will tax revenues increase due to an increase in business activity and increased consumer spending triggered by T-Mobile's Customer Experience Center?

Source: BRG compilation.

As this Report finds, the Center will provide Fresno County, the Central Valley, and California residents with substantial economic benefits. The Center's employees will receive wages for their service as well as quickly become eligible for bonuses and benefits. Other residents will benefit indirectly from the Center, as employees of T-Mobile and its vendors spend their incomes locally, regionally, and across the state.

¹ T-Mobile press release, February 11, 2019 [https://www.t-mobile.com/news/t-mobile-sprint-california-customer-servicecenter], last accessed on March, 5, 2019.

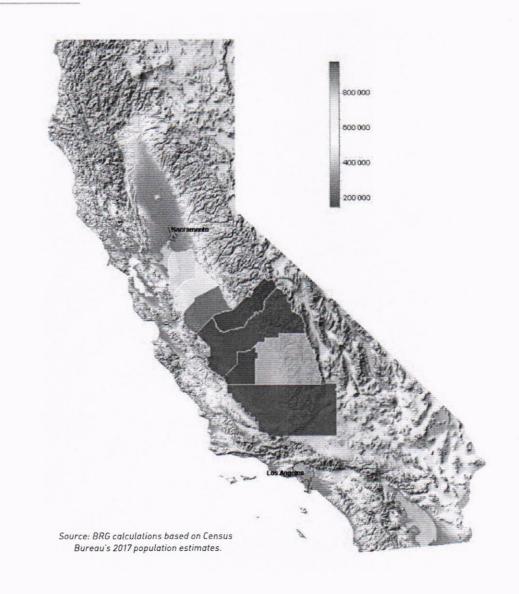
BACKGROUND

Economic Characteristics, of Fresno, the Central Valley, and California

California's Central Valley is a flat valley that is 40 to 60 miles wide. The Central Valley sits between the Sierra Nevada Mountains to its east and the coastal ranges to its west. The Central Valley of California as defined for this Report is composed of eight counties: Fresno, Kern, Kings, Madera, Merced, San Joaquin, Stanislaus, and Tulare. Figure 2 shows the population in each of these counties. With a population of almost one million, Fresno is the most populous county in the Central Valley, followed by Kern (0.885 million) and San Joaquin (0.734 million).

FIGURE 2

Population in the Counties of California's Central Valley



The Central Valley is dominated by agriculture, and the region lags behind other parts of California in terms of economic wealth, growth, and employment opportunity. While the Central Valley covers 18% of the land area of California, it represents only 11% of the population, 8% of establishments,² and 9% of employment (*Table 1*).³

Fresno County lags behind other parts of California in terms of economic wealth, growth and employment opportunity. Gross Domestic Product (GDP) per Capita in Fresno County is \$4,200, 36% less than in California as a whole. Average wages in Fresno County are 831 per week, a third less than in California as a whole. 21% of the population in Fresno County live in poverty, whereas in California as a whole only 13.3% of the population live in poverty. The unemployment rate in the fourth quarter of 2018 in Fresno County is 6.9%, whereas the unemployment rate in California as a whole is 3.9%.

TABLE 1

Key Economic Indicators, Fresno County, Central Valley and the State of California

Indicator	California	Central Valley	Fresno	Central Valley in %	Fresno in %
Population	39,128,113	4,174,743	979,534	11%	3%
Land Area	155,779	27,262	5,958	18%	4%
Establishments	1,511,744	116,072	36,352	8%	2%
Employment	16,994,207	1,512,656	393,177	9%	2%
Labor Force	19,715,583	1,863,306	454,437	9%	2%
Employed	18,938,001	1,740,590	423,140	9%	2%
Unemployed	777,582	122,716	31,297	16%	4%
GDP per Capita	66,046	39,750	42,003	60%	64%
Avg. Weekly Wages	1,257	842	832	67%	66%
Unemployment Rate	3.9%	6.6%	6.9%		
Poverty Rate	13.3%	19.6%	21.1%		
GDP Growth	6.7%	3.3%	5.7%		

Source: Own compilation based on Census Bureau, Bureau of Labor Statistics (BLS) and Bureau of Economic Analysis (BEA).

² Census Bureau uses the term establishment for a single physical location where business is conducted or where services or industrial operations are performed (https://www.census.gov/ces/dataproducts/bds/definitions.html).

³ Labor force data by county for December 2018, provided by Bureau of Labor Statistics (BLS), accessed at https://www.bls.gov/lau/.

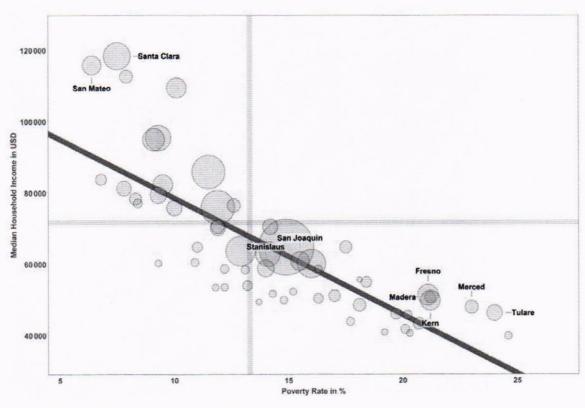
Poverty

Following the Office of Management and Budget's (OMB) Statistical Policy Directive 14, the Census Bureau defines poverty at the household level based on needs, which vary by size of the family and age of the family members. For example, the poverty threshold for a household of two adults and a child under the age of 18 was \$19,730 in 2017 across the United States.⁴

According to the Census Bureau, as of 2017, 21.1% of the population in Fresno County lived below the poverty line, while the median household income in Fresno County was \$51,000.⁵ To put these numbers in perspective, *Figure 3* shows poverty levels in percent by county in California on the horizontal axis and the median household income in USD on the vertical axis. The bubbles representing each of the 58 counties are sized relative to their respective population. The grey vertical line shows the average poverty level in California while the grey horizontal line shows the median household income in California, while the dark grey line shows the linear relationship between poverty and median household income. All counties in the Central Valley are shown with their names. They all are in the lower right quadrant with above average poverty levels and below average household income. In comparison, the median household income in San Mateo and Santa Clara, the two wealthiest counties in California, is more than two times higher than the median household income in Fresno County and the poverty rate is less than a third of the poverty level in Fresno County.

FIGURE 3

Poverty Rate and Median Household Income by County, California, 2017



Source: BRG analysis based on Bureau of Census (SAIPE)

⁴ Census Bureau, accessed at https://www.census.gov/topics/income-poverty/poverty/guidance/poverty-measures.html

⁵ Census Bureau estimates for Small Area Income and Poverty Estimates [SAIPE], accessed at https://www.census.gov/data/ tables/2017/demo/saipe/highlights-tables-2017.html

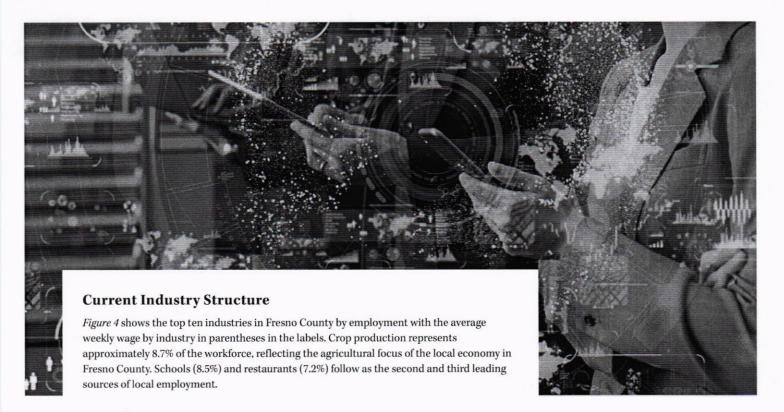


FIGURE 4

Top Ten Industries in Fresno County by Employment, Q2 2018

NAICS 1151 Support activities for crop production (\$571)					31	,883 - 8.7%
NAICS 6111 Elementary and secondary schools (\$954)					31,2	17 - 8.5%
NAICS 7225 Restaurants and other eating places (\$355)				26,30	0 - 7.2%	
NAICS 6241 Individual and family services (\$301)			20,497 - 5	.6%		
NAICS 6221 General medical and surgical hospitals (\$1491)		14,939 - 4.1	1%			
NAICS 1113 Fruit and tree nut farming (\$558)	10,203 - 2	2.4%				
NAICS 9211 Executive, legislative and general government (\$967)	8,775 - 2.4%					
NAICS 6211 Offices of physicians (\$1545)	7,707 - 2.1%					
NAICS 3116 Animal slaughtering and processing (\$713)	6,991 - 1.9%					
NAICS 9221 Justice, public order, and safety activities (\$1446)	6,693 - 1.8%					
0	5000	10000	15000 Employment	20000	25000	30000

Source: BRG analysis based on BLS Quarterly Census of Employment and Wages, 2nd Quarter 2018 (www.bls.gov/cew/)

17

T-Mobile's Expenditures on the Center

T-Mobile provided to BRG cost estimates associated with operating the Center once it is fully operational. We included these cost estimates in our model to calculate the total economic impact of the Center on Fresno County, the Central Valley, and California. In some instances, T-Mobile identified categories of expenditures associated with the Center but could not quantify their amount. Because no estimates were available, we excluded these expenditure categories from our model. To the extent the un-modeled expenditures are economically significant, the results described in the Report are conservative and represent a lower-bound estimate of the economic impact resulting from the Center.

T-Mobile Employment and Compensation

T-Mobile estimates that the Center will employ 841 frontline representatives and 166 managers and professional support staff. T-Mobile estimates that the employees at the Center will have an average weekly compensation (salary plus benefits) of between \$1,129 and \$1,254. Compensation at that level would be as much as 50% higher than average weekly compensation at other call centers in the Central Valley (*Table 2*).⁶ While T-Mobile's average wage is virtually on par with the average across California, that wage is 34% higher than the average compensation in the Central Valley and 51% higher than the average compensation in Fresno County.

TABLE 2

Average Weekly Wages in Fresno, Central Valley and the State of California vs. Projected Average Weekly Wage for Customer Experience Center Workers

Region	Average Weekly Wage	Difference in %
T-Mobile Center	\$1,129 - \$1,254	0
Other call centers in Central Valley	\$834	35.4 to 50.4
Fresno	\$832	35.7 to 50.7
Central Valley	\$938	20.4 to 33.7
California	\$1257	-10.2 to -0.2

Source: T-Mobile; BLS Quarterly Census of Employment and Wages, 2nd Quarter 2018 (www.bls.gov/cew/)

In total, T-Mobile expects to spend between \$56 and \$65 million on employee compensation.

Lease Payments, Utilities, and Other Expenditures

T-Mobile estimates that the cost to lease space for the Center in the Central Valley will be \$1.5 million, annually. T-Mobile further estimates that utilities will add another \$0.5 million per annum. In addition, T-Mobile expects to spend \$2 million annually to support facility operations. These expenditures include janitorial (\$0.4 million) and repair services (\$0.5 million), office supplies (\$0.5 million), shipping supplies (\$0.2 million), cafeteria subsidy and other miscellaneous expenditures (\$0.4 million). Combined, the lease, utility, and other expenditures total to \$4 million, annually.

⁶ Managers, directors, and other non-Frontline T-Mobile employees are expected to work 40 hours per week. Frontline T-Mobile employees may work 40 hours per week but on average work about 36 hours a week. The range of the average weekly wage reflects the variance in the number of hours worked.

Expenditures Not Modeled

Our model does not include all possible expenditures by T-Mobile associated with operating the Center.

We understand, for instance, that T-Mobile employees from outside the area where the Center is located will occasionally visit the Center. These trips will also have a favorable economic impact on Fresno County and the surrounding area, in the form of increased expenditures for travel, lodging, food, and other goods and services. Even though these visitors will provide an economic impact to Fresno County (and perhaps the Central Valley and the rest of California), they are not included in the economic impact model described in this Report.

Similarly, our model does not capture the anticipated expenditures related to the construction or build-out phase of the Center. The exact amount of these expenditures is not currently known by T-Mobile. Because our results do not include the economic benefits from the ongoing travel to the Center or the construction phase of the project, the economic impact results presented in this Report represent a conservative measure of the Center's total economic impact.

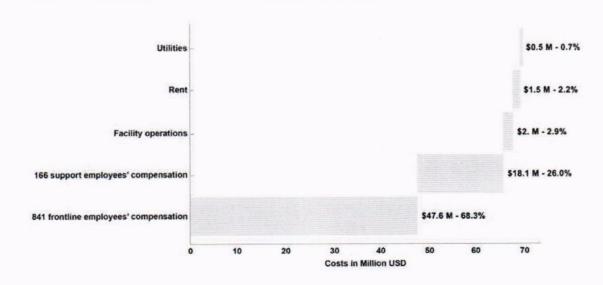
Finally, we note other expenditures that are likely to arise from the Center, but are not captured in our model. Two such examples are T-Mobile's tuition reimbursement program and charitable activities that T-Mobile encourages its employees to support.⁷ As these are employee-led initiatives, it is not possible to model these effects until after the Center is operational and employees start to take advantage of these programs.

Summary of Annual Operating Costs

Figure 5 summarizes the estimated annual operating costs discussed above. In total, T-Mobile expects to spend between \$60 and \$70 million on the Center, once fully operational. Most of the expenditures (\$56 - \$65 million) will be in the form of employee compensation.

FIGURE 5

Estimated Annual Operating Costs of T-Mobile's Center (Upper Bound)



Source: BRG analysis based on data provided by T-Mobile

⁷ For more information on T-Mobile's past charitable activities see https://www.t-mobile.com/content/t-mobile/corporate/ responsibility/community.html.

The Economic Impact Model

Types of Effects Modeled

This section summarizes the estimated economic impacts of operating the Customer Experience Center. To do so, we rely on an input-output model that captures the interdependencies between different industry sectors and regions.⁸ An input-output model is a widely accepted economic technique that enables us to measure the economic impact of the Center along the value chain. For example, because workers at the Center will spend some of their new disposable income at bars and restaurants, providers of such services will see stronger demand in the Central Valley and, if that catalyst is strong enough, bars and restaurants will hire additional employees to serve the increased demand.

We distinguish between direct, indirect, and induced effects to capture all economic activities along the value chain.

- Direct effects are measured at the Center itself, and they include T-Mobile employees, vendor services (e.g., security), lease payments, and electric utilities.
- Indirect effects include the impact of the direct purchases along the value chain. For example, because T-Mobile will purchase janitorial services, the providers of these services will have to have to purchase more goods and services from their suppliers, and so forth.
- Induced effects measure the impact of the increased spending by employees and proprietors in the industry sectors directly and indirectly affected by the Center.

For the purposes of this analysis, we focus on the operations of the Center once it is operational (the steady-state phase of the project). We express all values in annual amounts unless noted otherwise.⁹

Modeled Industry Impacts

For this study, we use IMPLAN, a widely used and commercially available software and database system that allows researchers to conduct an input-output analysis at the county, regional, state, and national levels. IMPLAN divides the economy into 536 industry sectors and 504 commodity codes. These sectors and commodities are derived from six-digit North American Industrial Classification System (NAICS). T-Mobile employees at the Center fall into two different sectors. The 841 "frontline" employees are assigned to IMPLAN Sector 465 (Business Support Services) whereas the managers and directors of the center are assigned to IMPLAN Sector 462 (Office administrative services). Total compensation for these employees, as provided by T-Mobile, are also applied to these two IMPLAN sectors, respectively. As the total compensation depends on the number of hours worked by Frontline employees, we report the economic impact as a range. As described above, T-Mobile also plans to hire service-providers, lease property, and purchase utilities. Because these expenditures will support T-Mobile employees at the Center, we model these expenditures differently than we do for T-Mobile employees themselves. Rather than classifying these expenditures as a separate industry sector (e.g., 468 Janitorial services) or commodity (i.e., 3440 Real estate buying and selling, leasing, managing, and related services or 3041 Electricity), we apportioned these expenditures to sectors 465 and 462 based on the share of T-Mobile employees assigned to each industry sector. These apportionments appear below in Table 3. These expenditures do not depend on the number of hours that frontline employees work.

TABLE 3

Apportionment of Other Expenditures

	IMPLAN Sector	Total Compensation	No. of T- Mobile Employees	Share of T- Mobile Employees	Apportioned Other Expenditures	Industry Output
			Lower Bo	und		
465	Business support services	\$37,900,000	841	84%	\$3,340,616	\$41,240,616
462	Office administration services	\$18,100,000	166	16%	\$659,384	\$18,759,384
TOT	NL .	\$56,000,000	1,007		\$4,000,000	\$60,000,000
			Upper Bo	und		
465	Business support services	\$47,600,000	841	84%	\$3,340,616	\$50,940,616
462	Office administration services	\$18,100,000	166	16%	\$659,384	\$18,759,384
TOT	AL	\$65,700,000	1,007		\$4,000,000	\$69,700,000

Source: BRG calculations; Total other expenditures = \$1.5M rent + \$.5M utilities + \$.5M office supplies + \$.5M repair/maintenance + \$.4M janitorial + \$.2M shipping and other supplies + \$.4M misc. = \$4M

Table 3 contains two assumptions worth noting. First, we assume that proprietor income will be \$0 for sectors 465 and 462. If the Center made a profit, the economic impact would be higher than estimated here. Second, we assume that Center employees will live in Fresno County. If more of the employees commuted from outside of Fresno County to the Center, the impact would be smaller within Fresno County but greater outside of Fresno County. The impact within California would remain the same.

9 All dollar values are in 2019 dollars unless otherwise stated.

⁸ Wassily Leontief received the Nobel Prize in Economics in 1973 for developing the framework of input-output models.

Summary of the Economic Impact

T-Mobile's investment in Fresno County will bring significant economic benefits to Fresno County, California's Central Valley and the State of California. Table 4 summarizes these benefits in terms of additional employment, contribution to GDP, and tax revenue. Most of the benefits will accrue in Fresno County, but other counties in the Central Valley and the State of California as a whole will also benefit from the project.

TABLE 4

Estimated Economic Impact

		Emplo	Employment		n Million USD)
		Lower Bound	Upper Bound	Lower Bound	Upper Bound
	T-Mobile	1,007.00	1,007.00	\$52.9	\$62.2
Fresno	Indirect	131.8	156.3	\$9.5	\$11.2
	Induced	308.2	I Upper Bound L 1,007.00	\$25.8	\$30.3
Other	Indirect	7.4	8.8	\$0.5	\$0.6
Central Valley	her Indirect 7.4 8.8 Induced 6.7 7.9	\$0.6	\$0.7		
Other	Indirect	48.4	57.6	\$7.3	\$8.7
California	Induced	60.5	71.6	\$7.2	\$8.5
	Fresno	1,447	1,525	\$88.2	\$103.7
Total	Central Valley	1,461	1,542	\$89.3	\$105.0
	California	1,570	1,671	\$103.8	\$122.3

Source: BRG estimates based on data provided by T-Mobile and IMPLAN. Totals may not sum due to rounding.

TABLE 5

State and Local Tax Impact

	Employee Compensation	Tax on Production and Imports	Households	Corporations	Total
		Lower Bou	Ind		
Fresno	\$394,318	\$3,524,002	\$2,732,181	\$94,339	\$6,744,840
Other Central Valley	\$3,194	\$50,604	\$24,400	\$4,506	\$82,704
Other California	\$42,905	\$629,177	\$341,504	\$53,071	\$1,066,657
Total	\$440,417	\$4,203,783	\$3,098,085	\$151,916	\$7,894,201
		Upper Bou	ind		
Fresno	\$463,092	\$4,142,536	\$3,208,968	\$111,696	\$7,926,292
Other Central Valley	\$3,789	\$60,015	\$28,957	\$5,341	\$98,102
Other California	\$51,052	\$747,334	\$406,077	\$62,846	\$1,267,309
Total	\$517,933	\$4,949,885	\$3,644,002	\$179,883	\$9,291,703

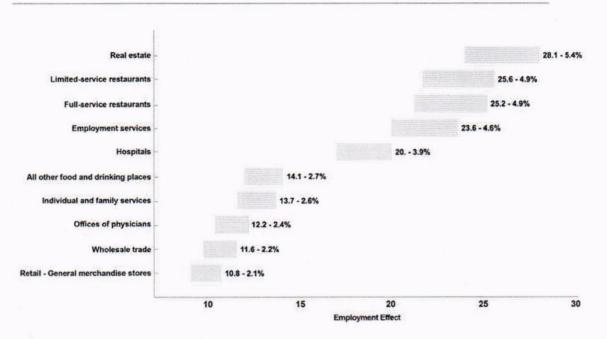
Table 5 summarizes the estimated state and local tax impact for each of the three regions examined. We provide a range to reflect the variance in compensation among T-Mobile employees. As expected, the largest increase in tax revenues will occur in Fresno County, the direct beneficiary of the Center, followed by California and the rest of the Central Valley, respectively.

Source: BRG estimates based on data provided by T-Mobile and IMPLAN. Totals may not sum due to rounding.

Figure 6 shows the indirect and induced job growth that is likely to occur in the top ten industries in Fresno County. Each blue box shows the lower and upper bound of the estimates. Real Estate (21 additional employees, 5.4% of the impact) and Limited-Service Restaurants (4.9%) will see the strongest employment effect, followed by Full-Service Restaurants (4.9%) and Employment Services (4.63%).

FIGURE 6

Top 10 Industries by Indirect and Induced Impact (Upper and Lower Bound), Fresno County



Source: BRG analysis based on data provided by T-Mobile and IMPLAN

In sum, our Report has quantified the economic impact of operating T-Mobile's Customer Experience Center in California's Central Valley. We considered direct employment expenditures, real estate costs, utilities, support services, and related expenses. We did not consider the "halo effect" of additional travel to and from the site, including additional food and lodging by visiting executive and third-party vendors to the site. The Report also did not consider direct expenditures associated with on-site construction. Therefore, the results described in this Report are conservative and likely underestimate the total economic impact of the Center.

Based on the projected increase in employment, real estate, utilities, support service, and other sources of spending in the local economy, we can conclude that the Center will provide sizable economic benefits to the Central Valley in terms of increased employment, elevated GDP, and increased tax receipts for local governments and the state.

Overview of BRG

Berkeley Research Group, LLC (BRG) is a global consulting firm that helps leading organizations advance in three key areas: disputes and investigations, corporate finance, and strategy and operations. Headquartered in California with offices around the world, we are an integrated group of experts, industry leaders, academics, data scientists, and professionals working beyond borders and disciplines. We harness our collective expertise to deliver the inspired insights and practical strategies our clients need to stay ahead of what's next.

We have in-depth experience across a wide range of industries and markets, from construction and energy to technology and healthcare. No matter what sector your business is in, we have experienced professionals who understand the challenges you face—making us better equipped to help solve them.



THINKBRG.COM

CITY OF SELMA

Fiscal Year 2019-20 May 28, 2019



May 28, 2019 Council Packet

Budget Workshop

Fiscal Year 2019-20

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SELMA CITY COUNCIL



Scott Robertson Mayor



Louis Franco Mayor Pro Tem



Jim Avalos Council Member

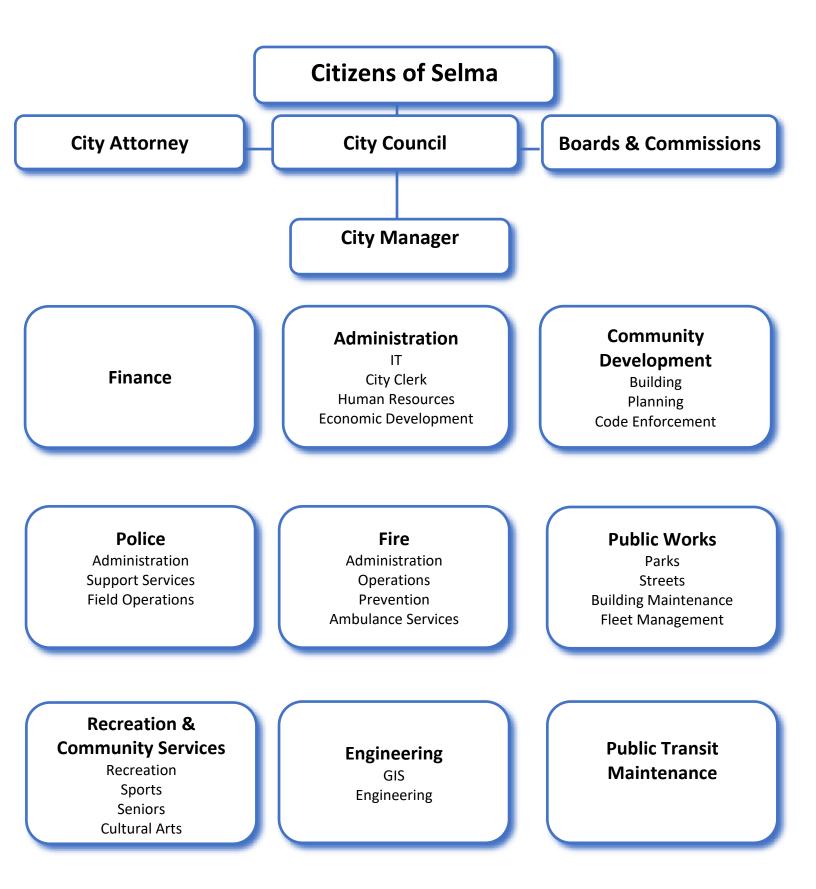


Sarah Guerra Council Member



John Trujillo Council Member

City of Selma Department Organization Chart



Fiscal Year 2019-20 Full Time and Part Time Positions Requested

	Departments Requested	Qty	Recommende	d Qty
	ECONOMIC DEVELOPMENT		1550 ECONOMIC DEVELOPMENT	
	Administrative Analyst / Development Specialist	1	Administrative Analyst / Develo	pment Specialist 1
2100	POLICE SUPPORT		2100 POLICE SUPPORT	
	Sergeant	1	Sergeant	0
	Officers	1	Officers	0
	Part Time Clerk	1	Part Time Clerk	0
2200	POLICE FIELD OPERATIONS		2200 POLICE FIELD OPERATIONS	
	Sergeant	1	Sergeant	0
	Officers	7	Officers	2
2300	POLICE ADMINISTRATION		2300 POLICE ADMINISTRATION	
	Administrative Assistant	1	Administrative Assistant	1
2500	FIRE ADMINISTRATION		2500 FIRE ADMINISTRATION	
	Part Time Department Secretary	1	Part Time Department Secretar	y 1
2525	FIRE OPERATIONS		2525 FIRE OPERATIONS	
	Fire Fighters	2	Fire Fighters	0
3200	BUILDING INSPECTION		3200 BUILDING INSPECTION	
5200	Code Enforcement Officer	1	Code Enforcement Officer	1
E200	PUBLIC WORKS-PARKS		5300 PUBLIC WORKS-PARKS	
	Maintenance Worker I	3	Maintenance Worker I	3
	PUBLIC WORKS-STREETS		5400 PUBLIC WORKS-STREETS	
	Maintenance Worker I	1	Maintenance Worker I	0
9200	INTERNAL SERVICE-FLEET		9200 INTERNAL SERVICE-FLEET	
	Maintenance Worker I	1	Maintenance Worker I	0
	TOTAL	22	TOTAL	9

Requested Budget Fiscal Year 2019-20 General Fund Department Summary

	Actual FY 2017-18	Adopted FY 2018-19	Requested FY 2019-20
Revenues	00	1 1 2010 10	2010 20
0000 DEPT. 0000	13,204,524	11,812,540	13,870,656
1100 CITY COUNCIL	-	-	-
1200 CITY ATTORNEY	156	-	-
1300 CITY MANAGER	-	-	-
1400 HUMAN RESOURCES	-	-	-
1550 ECONOMIC DEVELOPMENT	290	-	500
1600 FINANCE - GENERAL ACCOUNTING	10,286	13,150	11,150
1700 CITY CLERK	35	-	-
2100 POLICE SUPPORT	20,364	18,075	219,396
2200 POLICE FIELD OPERATIONS	725,912	861,981	812,584
2300 POLICE ADMINISTRATION	-	-	-
2500 FIRE ADMINISTRATION	22,535	24,300	3,650
2525 FIRE OPERATIONS	100,000	650,747	763,616
2550 FIRE PREVENTION	-	-	30,500
3100 PLANNING	150,774	65,850	69,179
3200 BUILDING INSPECTION	300,605	249,600	182,200
4100 RECREATION	13,056	9,450	11,250
4200 SENIOR CITIZENS - CITIZENS	30	250	250
4300 CULTURAL ARTS 4500 SENIOR CENTER - NUTRITION	25,202	15,000 8,300	28,000
4700 RECREATION-SPORTS	18,672 21,200	22,600	6,500 22,600
5100 PUBLIC WORKS-ENGINEERING	73,315	25,100	40,003
5300 PUBLIC WORKS-PARKS	31,015	31,000	31,000
9900 GENERAL-NON DEPARTMENT	-	-	
	14,717,971	13,807,943	16,103,034
	, ,-	-,,	-,,
Expenditures			
0000 DEPT. 0000	247,860	112,500	107,500
1100 CITY COUNCIL	103,112	142,171	150,916
1200 CITY ATTORNEY	84,447	120,000	180,000
1300 CITY MANAGER	191,664	245,526	318,083
1400 HUMAN RESOURCES	165,969	205,112	325,521
1550 ECONOMIC DEVELOPMENT	96,334	-	144,723
1600 FINANCE - GENERAL ACCOUNTING	625,901	703,830	672,797
1700 CITY CLERK	138,864	232,065	292,774
2100 POLICE SUPPORT 2200 POLICE FIELD OPERATIONS	1,781,953 3,899,648	1,927,865	2,267,516
2300 POLICE ADMINISTRATION	3,899,048 198,953	3,739,565 201,664	4,194,933 280,221
2500 FIRE ADMINISTRATION	472,342	478,092	439,980
2525 FIRE OPERATIONS	2,915,702	2,718,180	2,907,395
2550 FIRE PREVENTION	80,221	50,734	214,021
3100 PLANNING	183,141	230,706	587,838
3200 BUILDING INSPECTION	280,400	321,934	352,000
4100 RECREATION	263,506	344,130	330,684
4200 SENIOR CITIZENS - CITIZENS	73,950	71,028	72,674
4300 CULTURAL ARTS	90,167	88,670	110,018
4500 SENIOR CENTER - NUTRITION	56,903	75,938	99,915
4700 RECREATION-SPORTS	48,357	56,396	67,768
5100 PUBLIC WORKS-ENGINEERING	266,573	232,537	197,750
5300 PUBLIC WORKS-PARKS	686,642	751,057	974,006
9900 GENERAL-NON DEPARTMENT	1,467,023	758,243	814,001
	14,419,632	13,807,943	16,103,034

Net Gain/Loss

-

Requested Budget Fiscal Year 2019-20 Dept: 0000

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND			
Revenues			
		1 000	
400.000.000 TAXES-SECURED CURRENT	1,579,375	1,600,000	1,806,545
400.000.001 RDA ADMIN FEE 400.100.000 VLF IN LIEU OF PROPERTY TAX	-309,466 1,915,788	-310,000 1,900,000	-365,671
400.200.000 VLF IN LIEU OF PROPERTY TAX 400.200.000 ROPS (PROPERTY TAXES)	179,323	90,000	2,115,309 190,000
401.000.000 TAXES-UNSECURED CURRENT	72,780	65,000	73,000
402.000.000 TAXES-PRIOR YEAR	7,559	5,500	5,000
403.000.000 TAXES-SUPPLEMENTAL	34,449		34,000
404.000.000 TAXES-REAL PROPERTY TRANSFER	27,882	30,000	30,000
410.000.000 SALES & USE TAX	5,647,413		6,638,916
413.000.000 MOTOR VEHICLE IN-LIEU TAX	13,242	10,000	10,000
415.000.000 OFF HIGHWAY LICENSE FEE	63	0	0
417.000.000 HOMEOWNER'S EXEMPTION	7,500	15,000	9,000
430.000.000 FRANCHISE FEE-CABLE TV	99,409	95,000	100,000
430.100.000 FRANCHISE FEE-CAL WATER	114,847		162,682
431.000.000 FRANCHISE FEE-SKF	126,543	120,000	145,000
432.000.000 FRANCHISE FEE-PGE	147,026	135,000	140,000
432.050.000 FRANCHISE FEE-SO CAL GAS	5,898	13,000	6,000
434.000.000 FRANCHISE FEE-GARB RESIDENTIAL 434.010.000 FRANCHISE FEE-GARB COMMERCIAL	197,705 156,492	198,000 154,000	200,000 160,000
434.020.000 FRANCHISE FEE-GARB EDUCATION	5,712	5,500	5,600
434.030.000 FRANCHISE FEE-ADMIN FEE	9,003	8,940	8,900
435.000.000 TRANSIENT OCCUPANCY TAX	412,870		430,000
440.000.000 BUSINESS LICENSE-TAX	174,840	140,000	170,000
440.200.000 BUSINESS LICENSE-ADMIN FEE	35,687	21,000	35,000
448.000.000 YARD SALE PERMITS	14,975	14,000	14,000
449.000.000 OTHER LICENSES & PERMITS	74	0	0
455.200.000 BICYCLE LICENSE	2	0	0
470.000.000 INTEREST INCOME	34,413	3,000	30,000
472.000.000 RENTAL OF PROPERTY-MISC	1,652	0	0
472.015.000 CELL TOWER RENTAL	18,000	18,000	18,675
475.000.000 REIMBURSEMENTS	296	0	0
475.200.000 CAL WATER REIMBURSEMENT	3,530	1,700	1,700
482.010.000 MISCELLANEOUS REVENUE		10,000	
490.220.000 OPERATING TRANSFERS IN	2,451,042	1,338,909	1,687,000
Total Revenues	13,204,524	11,812,540	13,870,656
Expenditures			
Dept: 0000			
600.401.900 PEST CONTROL	25	0	0
630.200.000 GAS & ELECTRIC	21	0	0
630.500.000 ALARM	37	0	0
791.000.000 TRANSFER OUT	247,777	112,500	107,500
791.210.000 TRANSFER OUT - SPFA	0	0	0
Total Expenditures	247,860	112,500	107,500
Grand Total:	12,956,664	11,700,040	13,763,156

CITY COUNCIL

Mission

The mission of the City Council is to guide and direct the policies of the City, provide strong community leadership in the public interest of Selma, and be responsible and responsive to the citizens who elected them.

Services

- Review and approve the annual budget.
- Establish City-wide policies and regulations.
- Establish long- and short-term policy objectives and priorities.
- Communicate policies and programs to residents.
- Respond to constituent needs and complaints.
- Represent the community to other levels of government.

Accomplishments for FY 2018-19

- Supported public safety in filling positions and making equipment and capital investments in the Police and Fire Departments.
- Supported economic development by providing policy direction, approving contracts and Memorandums of Understanding, and the sale of property, to promote and encourage business opportunities.
- Prioritized the goals of Council and provided direction for budget development.
- Hired a new City Attorney and City Manager.

Objectives for FY 2019-20

- Continually improve the community through available resources, programs, and activities.
- Continue to develop policies that enhance the financial strength, development and quality of life of the City.
- Establish priorities for the City's annual budget.
- Continue to engage citizens and other legislators in order to respond to the needs of the community and further the public interest in Selma.

Requested Budget Fiscal Year 2019-20 Dept: 1100 CITY COUNCIL

	FY 2017-18	FY 2018-19	FY 2019-20
Fund: 100 - GENERAL FUND	Actual	Budget	Requested
Dept: 1100 CITY COUNCIL			
Expenditures			
Dept: 1100 CITY COUNCIL			
500.120.000 SALARIES-PART TIME	18,000	18,000	18,000
510.210.000 FICA	1,138	1,138	1,138
510.215.000 MEDICARE	266	265	265
510.220.000 HEALTH INSURANCE-EMPLOYER	52,745	90,600	54,720
510.225.000 LIFE INSURANCE	1,001	1,165	1,475
510.230.000 UNEMPLOYMENT INSURANCE	0	92	92
510.236.000 CELL PHONE STIPEND	360	360	360
600.120.000 POSTAGE	21	0	0
600.250.000 SUPPLIES	305	300	300
600.400.000 PROFESSIONAL SERVICES	116	100	,
610.900.000 MEMBERSHIP & DUES	10,268		
610.920.000 TRAVEL, CONFERENCE & MEETING	7,368	10,000	
620.200.000 BUILDING-INTERNAL CHARGE	10,696	9,029	7,991
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	828	772	725
Total Expenditures	103,112	142,171	150,916
Grand Total:	-103,112	-142,171	-150,916

CITY ATTORNEY

Mission

The City Attorney provides legal advice to the City Council, City Commissions and Committees, and Departments, in a manner consistent with the highest standards of ethical and professional behavior. The City Attorney reviews all resolutions, ordinances, contracts, and other city documents for legal correctness and validity, provides advice on the legal ramifications of City policies and actions, and represents and defends the City in court actions as necessary.

Services

- Provide counsel at City Council and Planning Commission meetings.
- Review all staff reports and documents including contracts, ordinances, and resolutions.
- Provide legal counsel and services to all City departments as needed.

Accomplishments for FY 2018-19

- Prompt preparation and review of contracts, ordinances, and resolutions.
- Timely review of Council and Planning Commission staff reports.
- Successful negotiations for sale of Successor Agency property to FCRTA.
- Successful negotiations in hiring City Manager.

Objectives for FY 2019-20

- Assist the City Council in achieving its policy objectives through strategic counsel, research and the development of options.
- Continue to serve as the City's legal advisor and representative by providing efficient, effective, ethical and timely legal advice.
- Oversee all legal documents for the City Council and staff.

Requested Budget Fiscal Year 2019-20 Dept: 1200 CITY ATTORNEY

Fund: 100 - GENERAL FUND	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Revenues			
Dept: 1200 CITY ATTORNEY 482.010.000 MISCELLANEOUS REVENUE	156	0	0
Total Revenues	156	0	0
Expenditures			
Dept: 1200 CITY ATTORNEY 600.400.100 LEGAL FEES	84,447	120,000	180,000
Total Expenditures	84,447	120,000	180,000
Grand Total:	-84,291	-120,000	-180,000

CITY MANAGER

Mission

The City Manager reports to the City Council, is responsible for the day-to-day operation of the City and provides the Council with recommendations for policies that will guide the City with sound direction. The City Manager administers the policies developed by the Council and works with each department to ensure that the policies are carried out.

Services

- Ensure the policies and priorities adopted by the City Council are implemented through Citywide strategic planning and budget development.
- Provide leadership, direction and support to City staff and consultants to further the objectives of the City and provide high-quality service.
- Make the office of the City Manager accessible to citizens and employees.

Accomplishments for FY 2018-19

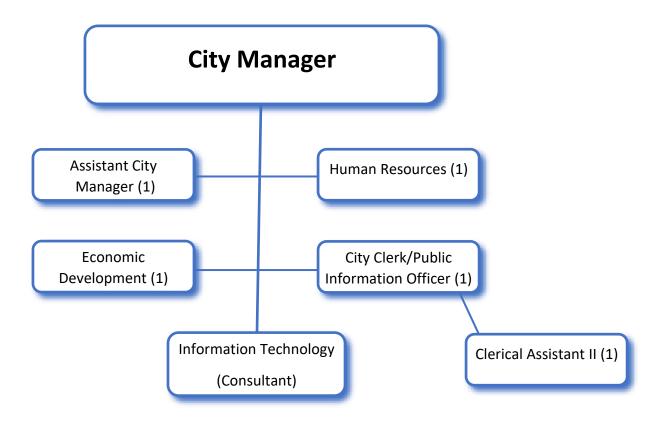
- Through the budget process assessed organizational needs and Council priorities. Recommended positions and changes to better implement Council priorities. Incorporated department and division objectives in budget book to improve accountability and transparency citywide.
- As the new City Manager spent time meeting with Council Members, City staff, developers, community stakeholders, leaders and partners, to understand the priorities of Council, Staff and the community.
- Hired new Fire Chief.
- Brought on consultants to assist with Housing Element Compliance, On-call Planning Services, and to consider District Elections.
- Developed Fee Reduction and Waiver Policy for Special Events.
- Conducted recruitment for Planning Manager.
- Implemented monthly planning projects report.
- Oversaw grant application coordination with consultant and staff.
- Worked through several challenges including options to proceed with the construction of a new police station, and the sale of the Successor Agency property to Fresno County Rural Transit Authority.

Objectives for FY 2019-20

- Continue to develop rapport with Mayor and Council Members and improve upon ways to regularly report city information to them; improving upon the City Manager's biweekly report and starting a quarterly report specific to Council objectives are two goals to assist with this objective.
- Working in coordination with Directors and Managers, improve the operational capabilities of the City, foster the development of staff, and implement Council priorities.
- Continually assess the organization and provide recommendations for improvements whenever practical.
- Ensure services are provided in conformance with adopted policies and applicable laws and regulations.
- Develop a fiscally responsible annual budget that reflects Council's priorities and provides for operational efficiency, transparency and accountability.
- Continue to work with developers, regional partners and consultants to facilitate development.
- Develop and perform department head and administration staff performance reviews.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Meet with all Management on a quarterly basis to discuss progress on goals, opportunities for collaboration and improvement, and other areas of common concerns	Quarterly, started March	Quarterly
Improve upon biweekly report to Mayor & City Council	Approximately biweekly	Every other Friday reporting
Implement quarterly progress report to City Council on its priorities.	Priorities established as part of the priority setting & budget workshops	Quarterly

Administration Department Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 1300 CITY MANAGER

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND			
Expenditures			
Dept: 1300 CITY MANAGER 500.110.000 SALARIES-FULL TIME 500.135.000 SAL-S/L INCENT & VAC CASH OUT 500.150.000 DEFERRED COMPENSATION 510.210.000 FICA	61,445 8,362 1,050 4,575	0 1,575 8,299	173,516 0 10,000 11,843
510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE 510.236.000 CELL PHONE STIPEND	1,070 8,736 92 720 675	1,941 13,590 175 669 270	2,770 18,240 295 955 1,500
510.237.000 CAR ALLOWANCE 520.310.000 PERS-EMPLOYER 600.100.000 OFFICE SUPPLIES 600.120.000 POSTAGE	2,250 6,783 20 425	4,500 14,751 0 0	6,000 51,786 0 0
600.210.000 PUBLICATIONS 600.250.000 SUPPLIES 600.400.000 PROFESSIONAL SERVICES 610.900.000 MEMBERSHIP & DUES	26 23 60,118 0	100 0 30,000 1,000	50 0 2,000 1,000
 610.920.000 TRAVEL, CONFERENCE & MEETING 620.200.000 BUILDING-INTERNAL CHARGE 620.300.000 INSURANCE-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG 620.600.000 DATA PROCESSING-INTERNAL CHARG 	384 2,147 27,720 168 4,875		5,000 1,598 27,643 145 3,742
Total Expenditures	191,664	·	318,083
Grand Total:	-191,664	-245,526	-318,083

HUMAN RESOURCES

Mission

The Human Resources division's mission is to recruit, develop, and retain a diverse, wellqualified, and professional workforce that reflects the high standards of the City and to provide excellent customer service to City departments.

Services

- Employee and Labor Relations
- Recruitment
- Benefits Administration
- Employee Development
- Risk Management

Accomplishments for FY 2018-19

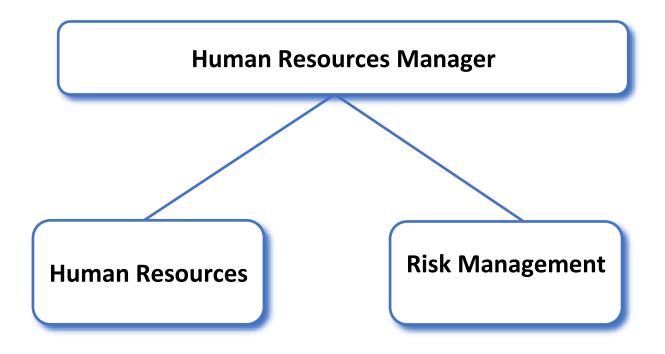
- Conducted twenty (20) recruitments during year.
- Hired and provided orientation and training to 34 new employees.
- Benefits administration for all eligible City employees including conducting annual open enrollment.
- Developed and/or amended eleven (11) job descriptions.
- Participation in negotiations with three bargaining groups and completing Memorandums of Understanding for each bargaining group.
- Provided department heads and supervisors with all available training opportunities through ERMA, LCW Workshops, and other venues.
- Consulted with department heads, supervisors, and legal counsel concerning employee issues.
- Continued to track employees' hours per the Affordable Care Act for IRS reporting of forms 1094C and 1095C. Completed and issued IRS forms 1094C and 1095C.

- Continue to seek the most qualified and appropriate personnel to fill new and vacant positions.
- Continue to strive to shorten recruitment process and improve recruitment response.

- Research a web-based recruitment platform (i.e. NeoGov).
- Explore ways to streamline annual open enrollment process for 2020.
- Continue to monitor and address issues of affordability and availability of health, dental, vision, life insurance and other benefits.
- Review and analyze policies and procedures and update as needed.
- Update Personnel Rules and Regulations manual.
- Develop and implement biannual employee recognition event.
- Conduct a comprehensive, city-wide salary and benefits survey.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Average number of days to complete recruitment process	46	45
Percentage of new employees completing probationary period	91%	95%
Percentage of Turnover Voluntary	4.35%	3.5%
Involuntary Retirement	3.26% 3.26%	2.5% 2.5%

Human Resources Division Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 1400 HUMAN RESOURCES

		FY 2018-19	
Fund: 100 - GENERAL FUND	Actual	Budget	Requested
Expenditures			
Dept: 1400 HUMAN RESOURCES			
500.110.000 SALARIES-FULL TIME	69,559	73,723	80,174
500.130.000 SALARIES-OVERTIME	0	1,115	1,208
500.135.000 SAL-S/L INCENT & VAC CASH OUT	0	1,115	18,084
500.150.000 DEFERRED COMPENSATION	2,100	2,100	2,100
510.210.000 FICA	4,578	5,062	6,520
510.215.000 MEDICARE	1,070	1,184	1,525
510.220.000 HEALTH INSURANCE-EMPLOYER	4,680	3,600	3,600
510.225.000 LIFE INSURANCE	233	233	295
510.230.000 UNEMPLOYMENT INSURANCE	719	408	526
520.310.000 PERS-EMPLOYER	29,812	34,639	40,105
600.120.000 POSTAGE	360	300	325
600.200.000 ADVERTISING	9,954	7,500	8,500
600.250.000 SUPPLIES	410	2,500	4,500
600.400.000 PROFESSIONAL SERVICES	2,239	4,000	65,000
600.400.100 LEGAL FEES	13,349	40,000	60,000
600.420.000 CONSULTANT SERVICES	0	600	0
600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL	6,948	5,000	9,500
610.915.000 TRAINING & EDUCATION	210	500	500
610.920.000 TRAVEL, CONFERENCE & MEETING	642	2,000	1,500
620.200.000 BUILDING-INTERNAL CHARGE	2,147	1,806	1,598
620.300.000 INSURANCE-INTERNAL CHARGE	11,916	12,800	16,074
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	168	154	145
620.600.000 DATA PROCESSING-INTERNAL CHARG	4,875	4,773	3,742
Total Expenditures	165,969	205,112	325,521
Grand Total:	-165,969	-205,112	-325,521

ECONOMIC DEVELOPMENT

Mission

The mission of the Economic Development Division is to improve the local economy and quality of life in Selma through programs and partnerships that support business development, community development and workforce development.

Services

- Coordinate project development across City departments.
- Provide supportive business services including site selection and business recruitment.
- Maintain data and marketing materials promoting development in Selma.
- Maximize effectiveness through partnerships including the Fresno County Economic Development Corporation (EDC), Five Cities Economic Development Authority, Selma Chamber of Commerce, Fresno County Office of Tourism, U.S. Small Business Administration, State Employment Development Department, the Governor's Office for Business and Economic Development, and California Association for Local Economic Development (CALED).

Accomplishments for FY 2018-19

- Assisted Congressman TJ Cox's Office with site selection for office in Selma.
- Received approval from the State Department of Finance to sell property to the Fresno County Rural Transit Agency for development of a Fleet Maintenance Facility in Selma.
- Met with developers to facilitate projects in Selma, including Selma Crossings, Selma Grove, and Amberwood.
- Worked with the EDC on an economic development opportunity analysis to garner County support for high impact projects within the City's Sphere of Influence.
- Worked with the EDC and consultants on retail recruitment at International Council of Shopping Centers RECon Conference.
- Continued to facilitate a workforce development partnership with the High Speed Rail Authority to locate a training facility in Selma.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Annual Sales Tax Revenue	6,339,000	6,638,916
Annual Transit Occupancy Tax	400,000	430,000
Annual Secured Property Tax	1,537,782	1,806,545

Requested Budget Fiscal Year 2019-20 Dept: 1550 ECONOMIC DEVELOPMENT

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND	Actual	Buugei	Requested
Revenues			
Dept: 1550 ECONOMIC DEVELOPMENT 475.000.000 REIMBURSEMENTS	0	0	500
482.010.000 MISCELLANEOUS REVENUE	290	0 0	0
Total Revenues	290	0	500
Expenditures			
Dept: 1550 ECONOMIC DEVELOPMENT			
500.110.000 SALARIES-FULL TIME	29,850	0	56,052
500.135.000 SAL-S/L INCENT & VAC CASH OUT	1,223	0	0
500.150.000 DEFERRED COMPENSATION	1,013	0	2,100
500.160.000 HEALTH INS BENEFIT BANK 510.210.000 FICA	0 1,966	0 0	0 3,635
510.215.000 MEDICARE	460	0	3,035 850
510.220.000 HEALTH INSURANCE-EMPLOYER	4,949	0	18,240
510.225.000 LIFE INSURANCE	118	0	266
510.230.000 UNEMPLOYMENT INSURANCE	323	0	293
510.236.000 CELL PHONE STIPEND	195	0	480
520.310.000 PERS-EMPLOYER	1,957	0	4,107
600.120.000 POSTAGE	15	0	0
600.400.000 PROFESSIONAL SERVICES	14,000	0	42,000
610.900.000 MEMBERSHIP & DUES	26,928	0	13,700
610.915.000 TRAINING & EDUCATION	368	0	0
610.920.000 TRAVEL, CONFERENCE & MEETING	570	0	3,000
620.200.000 BUILDING-INTERNAL CHARGE	1,292	0	0
620.300.000 INSURANCE-INTERNAL CHARGE	5,964	0	0
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	168	0	0
620.600.000 DATA PROCESSING-INTERNAL CHARG	4,875	0	0
Total Expenditures	96,334	0	144,723
Grand Total:	-96,044	0	-144,223

FINANCE

Mission

The mission of the Finance Department is to be committed to providing timely, accurate, clear and complete financial information to support other city departments, council, and the community.

Services

- Develop and monitor fiscal policy.
- Record, track, and reconcile financial information.
- Produce financial reports for committees, departments, and other government organizations.

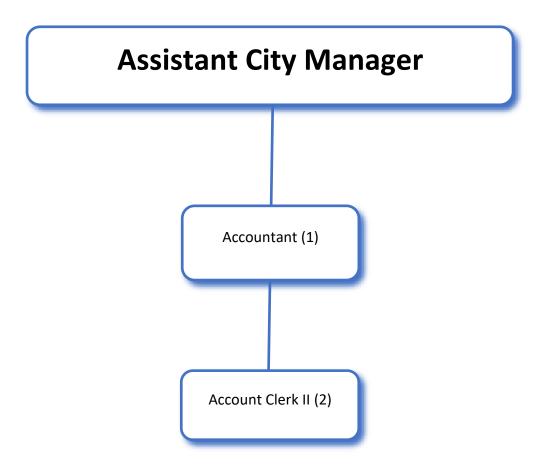
Accomplishments for FY 2018-19

- Implement payroll time clock system.
- Assisted in multiple grant applications that were awarded.
- Completed multiple State and Local financial reports in a timely manner.
- Successfully completed the fiscal year 2017-18 Financial Audit with no findings.

- Create fiscal reserve policy for Enterprise and Internal Service Funds.
- Perform random Transient Occupancy Tax audits to multiple locations.
- Perform cost allocation plan and user fee study.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Growth in General Fund fiscal reserve	3%	5%
Completion date of Financial Audit and Statements	January 15 th	January 1 st

Finance Department Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 1600 FINANCE - GENERAL ACCOUNTING

Fund: 100 - GENERAL FUND	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Revenues			
Dept: 1600 FINANCE - GENERAL ACCOUNTING			
440.000.000 BUSINESS LICENSE-TAX	50	0	0
441.000.000 ANIMAL LICENSES	7,154	8,000	6,000
481.000.000 RETURN CHECK CHARGE 482.010.000 MISCELLANEOUS REVENUE	175 2,907	150 5,000	150 5,000
Total Revenues	10,286	13,150	11,150
Expenditures			
Dept: 1600 FINANCE - GENERAL ACCOUNTING			
500.110.000 SALARIES-FULL TIME	199,028	174,179	189,342
500.120.000 SALARIES-PART TIME 500.130.000 SALARIES-OVERTIME	633 1,901	2,990 659	0 568
500.135.000 SALARIES-OVERTIME 500.135.000 SAL-S/L INCENT & VAC CASH OUT	1,046	009	0
500.150.000 DEFERRED COMPENSATION	2,475	4,050	3,075
510.210.000 FICA	12,078	11,271	12,016
510.215.000 MEDICARE	2,825	2,636	2,809
510.220.000 HEALTH INSURANCE-EMPLOYER	76,665	58,890	54,720
510.225.000 LIFE INSURANCE	906	683	798
510.230.000 UNEMPLOYMENT INSURANCE	2,037	909	969
510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER	30	0 70.252	810 55 007
600.100.000 OFFICE SUPPLIES	73,054 14,039	79,353 20,000	55,097 20,000
600.120.000 POSTAGE	3,164	2,500	2,500
600.130.000 PRINTING	171	185	185
600.131.000 BANK SERVICE FEES	30,104	35,000	35,000
600.200.000 ADVERTISING	85	450	450
600.201.000 BAD DEBT	16,006	0	0
600.202.000 Over/Short	-24	0	0
600.210.000 PUBLICATIONS 600.250.000 SUPPLIES	68 2,631	100 925	200 925
600.400.000 PROFESSIONAL SERVICES	66,309	154,000	155,000
600.400.300 ACCOUNTING FEES	00,000	0	200
600.401.900 PEST CONTROL	1,920	1,920	1,920
600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL	0	200	0
600.475.000 MAINTENANCE AGREEMENTS	3,635	3,343	2,648
610.900.000 MEMBERSHIP & DUES	433	21,630	17,470
610.915.000 TRAINING & EDUCATION	295	1,300	1,300
610.920.000 TRAVEL, CONFERENCE & MEETING 620.200.000 BUILDING-INTERNAL CHARGE	3,912 10,696	4,900 9,029	4,900 6,393
620.300.000 INSURANCE-INTERNAL CHARGE	43,260	45,849	47,614
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	828	772	580
620.600.000 DATA PROCESSING-INTERNAL CHARG	24,390	33,413	20,580
630.100.000 TELEPHONE	3,623	3,721	3,809
630.200.000 GAS & ELECTRIC	24,086	24,524	26,978
630.300.000 WATER	1,972	2,754	2,083
630.400.000 SEWER	391	403 1,292	470
630.500.000 ALARM	1,229	1,292	1,388
Total Expenditures	625,901	703,830	672,797
Grand Total:	-615,615	-690,680	-661,647

CITY CLERK

Mission

The City Clerk's Office is dedicated to providing quality service with pride and commitment to the public, City Staff, and the City Council through personal assistance and the use of information technologies. The City Clerk's Office seeks to provide timely and accessible service in response to all inquiries and requests for public information and records. Coordination of elections, public records request processing, records management, and the legislative process are all key processes handled by the City Clerk's Office.

Services

- Prepare and deliver all agendas and packets according to the Brown Act, ensure sufficient time for review.
- Keep current with legislative document processing, including but not limited to minutes, ordinances, resolutions, contracts and agreements.
- Provide requested documents to City staff and general public in a timely manner.

Accomplishments for FY 2018-19

- Successfully coordinated the election of two council seats.
- Prepared and published 27 City Council agendas and packets.
- Ensured that the online streaming of City Council meetings posted accurately and in a timely fashion for the purpose of transparency and community engagement.

- Respond to the legislative needs of the City Council, staff, and the community in a timely and effective manner.
- Utilize technology to enhance access of legislative items, such as agendas, reports, ordinances, resolutions, minutes, and video streaming.
- Encourage online filing of campaign statements in compliance with the Fair Political Practices Commission (FPPC) requirements.

- Lead the agenda management process and records management program promoting transparency, accountability, and effective service delivery.
- Establish a public records tracking system to streamline recording, tracking, and answering public records requests.
- Update Record Retention Schedule and coordinate with departments the destruction of obsolete records.
- Strive to publish agendas 24-48 hours in advance of legal requirement.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Council minutes written and posted annually	27	27
Resolutions & ordinances adopted	57 year to date 62- total estimated	65

Requested Budget Fiscal Year 2019-20 Dept: 1700 CITY CLERK

		FY 2018-19	
Fund: 100 - GENERAL FUND	Actual	Budget	Requested
Revenues			
Dept: 1700 CITY CLERK			
459.300.000 RECORDS RESEARCH SERVICE	35	0	0
Total Revenues	35	0	0
Expenditures			
Dept: 1700 CITY CLERK			
500.110.000 SALARIES-FULL TIME	67,524	113,098	119,750
500.130.000 SALARIES-OVERTIME	3,502	5,079	5,496
500.134.000 HOLIDAY PAY	0	0	0
500.135.000 SAL-S/L INCENT & VAC CASH OUT	2,228	3,894	4,143
500.150.000 DEFERRED COMPENSATION	2,100	2,100	3,300
510.210.000 FICA	4,895	7,921	8,450
510.215.000 MEDICARE	1,145	1,853	1,976
510.220.000 HEALTH INSURANCE-EMPLOYER	4,742	21,720	21,840
510.225.000 LIFE INSURANCE	233	466	590
510.230.000 UNEMPLOYMENT INSURANCE	746	639	
520.310.000 PERS-EMPLOYER	29,587	39,194	75,129
600.120.000 POSTAGE	0	100	0
600.210.000 PUBLICATIONS	2,467	4,000	5,000
600.400.000 PROFESSIONAL SERVICES	449	5,000	5,000
600.470.000 SOFTWARE LICENSE AGREEMENTS	500	500	500
610.900.000 MEMBERSHIP & DUES	0	350	350
610.915.000 TRAINING & EDUCATION	0	5,000	3,000
610.920.000 TRAVEL, CONFERENCE & MEETING	0	2,000	2,000
620.200.000 BUILDING-INTERNAL CHARGE	2,147	1,806	3,197
620.300.000 INSURANCE-INTERNAL CHARGE	11,556	12,418	24,598
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	168	154	290
620.600.000 DATA PROCESSING-INTERNAL CHARG	4,875	4,773	7,484
Total Expenditures	138,864	232,065	292,774
Grand Total:	-138,829	-232,065	-292,774

POLICE SUPPORT

Mission

The mission of the Selma Police Department is to serve and protect all citizens in a respectful, compassionate, and professional manner while providing the utmost in human dignity in every circumstance. Form strong community partnerships to enhance the trust of the citizens of Selma in its Police Department. Promote teamwork and professional development. Prevent citizens from becoming crime victims, or from injury in a traffic collision. Continually work to improve our professional performance.

Services

- Investigations
- School Resource Officers "SRO"
- Communications
- Records Management

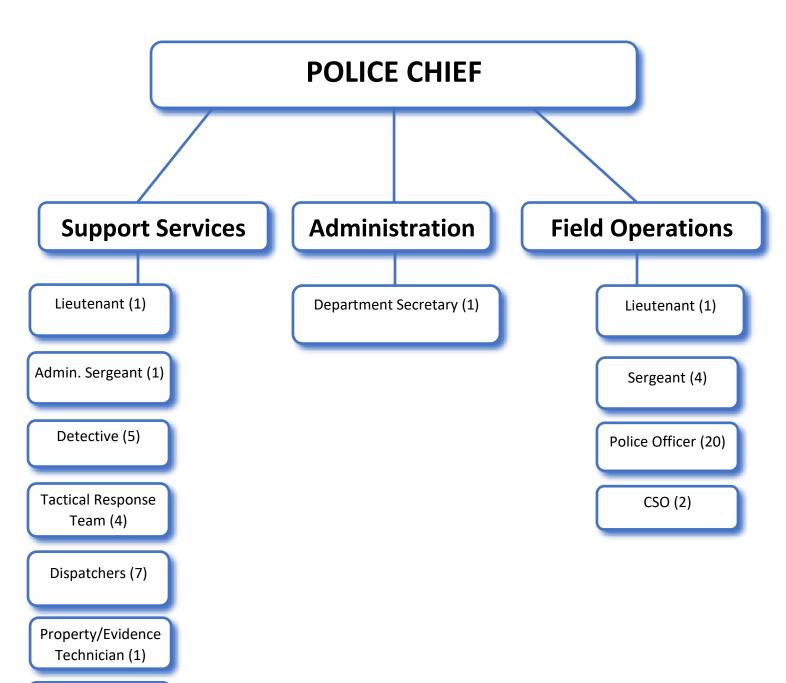
Accomplishments for FY 2018-19

- Recruited/Trained Emergency Services Dispatchers, filling all vacant positions.
- Disposed of large amounts of backlogged stored property/evidence, increasing much needed storage space.
- Developed Problem Oriented Policing "POP" Detective position for implementation in FY 2019-20.
- Conducted several multi-agency enforcement operations.

- With full staffing, modify the working schedule for Emergency Service Dispatch to reduce the need for 12-hour shifts.
- Coordinate "POP" Officer position with Code Enforcement to identify "problem" locations which generate numerous calls for service and address the root cause of the problem.
- Renew & expand contract with Selma Unified School District for "SRO" services (Current contract expires June 30, 2020).

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Enter of firearms seized in NIBIN	80%	100%
Case review	Monthly	Weekly
Regional Detective meeting	NA	Monthly
Evidence Destruction	Annual	Bi-Annual

Selma Police Department Organizational Chart



Records Admin. Assistant (1)

Records Technician (1)

> School Resource Officer (2)

Requested Budget Fiscal Year 2019-20 Dept: 2100 POLICE SUPPORT

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND	Actual	Buuget	Requested
Revenues			
Dept: 2100 POLICE SUPPORT			
455.400.000 LIVE SCAN	11,375	8,500	14,000
455.410.000 FINGERPRINT/RECORD CHECK	1,213	1,500	1,000
457.000.000 SUSD SRO CONTRACT 457.100.000 SUSD SRO OT	0	0	191,346
459.100.000 REPORT CHARGES	6,675	7,000	5,000 7,000
475.000.000 REIMBURSEMENTS	0,010	500	0
482.010.000 MISCELLANEOUS REVENUE	1	300	500
484.000.000 WITNESS FEES	1,100	275	550
Total Revenues	20,364	18,075	219,396
Expenditures			
Dept: 2100 POLICE SUPPORT			
500.110.000 SALARIES-FULL TIME	644,554	735,644	867,421
500.110.100 OFFICER IN CHARGE	77	42	0
500.116.000 COURT STANDBY	1,288	565	607
500.117.000 COURT APPEARANCE	1,291	475	450
500.120.000 SALARIES-PART TIME	14,615	0	0
500.130.000 SALARIES-OVERTIME 500.130.002 SPECIAL EVENT OT	45,477	30,952	40,782
500.130.002 SPECIAL EVENT OT 500.130.003 GRANT HRS	5,355 1,129	6,470 0	1,267 0
500.130.100 MINIMUM STAFFING OT	24,307	12,308	23,903
500.130.200 RANGE OT	3,207	2,654	4,135
500.130.300 TRAINING OT	13,607	6,578	9,644
500.130.400 CALL BACK OT	12,345	7,934	15,548
500.130.500 HOLD OVER OT	9,632	8,926	9,305
500.134.000 HOLIDAY PAY	18,051	23,445	27,000
500.135.000 SAL-S/L INCENT & VAC CASH OUT	18,759	5,466	16,627
500.150.000 DEFERRED COMPENSATION	1,769	5,550	3,450
510.210.000 FICA 510.215.000 MEDICARE	49,542 11,586	52,619 12,306	63,672 14,894
510.220.000 HEALTH INSURANCE-EMPLOYER	192,342	262,740	286,320
510.225.000 LIFE INSURANCE	2,738	3,195	4,249
510.230.000 UNEMPLOYMENT INSURANCE	7,763	4,246	5,136
510.235.000 UNIFORM ALLOWANCE	5,441	8,800	10,400
510.236.000 CELL PHONE STIPEND	1,805	1,680	3,240
520.310.000 PERS-EMPLOYER	134,420	190,653	237,466
600.100.000 OFFICE SUPPLIES 600.110.000 COMPUTER SUPPLIES	307	0	0
600.120.000 POSTAGE	702 1,316	1,500	500 2,500
600.130.000 PRINTING	49	200	2,000
600.210.000 PUBLICATIONS	765	1,200	1,200
600.250.000 SUPPLIES	88,790	34,000	34,000
600.300.000 UNIFORM EXPENSE	159	600	1,600
600.350.000 PAGER, RADIOS, ETC	4,205	18,000	22,000
600.370.000 BUILDING REPAIRS	1,289	2,000	2,000
600.400.000 PROFESSIONAL SERVICES 600.400.100 LEGAL FEES	39,889	50,000	75,000
600.401.900 PEST CONTROL	0 180	2,000 180	0 180
600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL	87	200	0
600.475.000 MAINTENANCE AGREEMENTS	82,428	65,057	88,470
610.900.000 MEMBERSHIP & DUES	5,208	2,400	2,400
610.910.000 TRAINING-POST	8,300	12,000	16,500
610.915.000 TRAINING & EDUCATION	1,439	2,000	4,000
610.920.000 TRAVEL, CONFERENCE & MEETING	145	1,000	2,000
620.100.000 FLEET-INTERNAL CHARGE	61,094	65,760	53,078
620.200.000 BUILDING-INTERNAL CHARGE	19,242	14,652	16,029
620.300.000 INSURANCE-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	127,052 1,975	145,290 2,392	199,335 2,464
620.600.000 DATA PROCESSING-INTERNAL CHARG	90,222	2,392	2,464 69,223
630.100.000 TELEPHONE	90,222 8,307	95,466	9,053
630.200.000 GAS & ELECTRIC	16,411	17,450	17,056
630.300.000 WATER	857	1,062	905
630.400.000 SEWER	196	202	235
630.500.000 ALARM	239	253	272
Total Expenditures	1,781,953	1,927,865	2,267,516
Grand Total:	-1,761,589	-1,909,790	-2,048,120

POLICE FIELD OPERATIONS

Mission

The mission of the Selma Police Department is to serve and protect all citizens in a respectful, compassionate and professional manner while providing the utmost in human dignity in every circumstance. Form strong community partnerships to enhance the trust of the citizens of Selma in its Police Department. Promote teamwork and professional development. Prevent citizens from becoming crime victims, or from injury in a traffic collision. Continually work to improve our professional performance.

Services

- Proactive Patrol/Traffic Enforcement.
- Response to 911 & non-emergency calls for service.
- Crime Prevention/Neighborhood Watch Program/Bring Broken Neighborhoods Back To Life programs.
- Volunteers in Policing (VIP) & Police Explorer Programs.
- Contract Policing Program.

Accomplishments for FY 2018-19

- Recruited & trained six (6) new sworn officers, filling all sworn vacancies.
- Respond to 28,000 30,000 calls for service annually.
- Purchased two (2) new Patrol vehicles, bringing the total number of new vehicles purchased in the last two fiscal years to thirteen (13).
- Participated in numerous community & Neighborhood Watch events, interacting with 3,000 5,000 community members.

- Expand "Adopt-a-School" program to ensure "beat" officers make regular contact with elementary and secondary school administrators on each campus.
- Expand Volunteers in Policing "VIP" program to 30 volunteers.
- Expand Neighborhood Watch Program to increase the number of participating neighborhoods.

• Work in conjunction with the newly formed Tactical Response Team to impact spikes in reported crime.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Reduce Injury Traffic Collisions	96	Reduce by 5%
Call Back Program	N/A	Implement
DUI Enforcement Operations	Bi-Annual	Quarterly
Part One Crime (Homicide, Rape, Robbery, Aggravated Assault, Burglary, Larceny, Auto Theft, Arson)	806	Reduce by 5%

Requested Budget Fiscal Year 2019-20 Dept: 2200 POLICE FIELD OPERATIONS

Dept. 2200 FOLIC	E FIELD OF ERATIONS		
	FY 2017-18	FY 2018-19	FY 2019-20
Fund: 100 - GENERAL FUND	Actual	Budget	Requested
Fund. 100 - GENERAET OND			
Revenues			
Dept: 2200 POLICE FIELD OPERATIONS			
455.300.000 DUI-ACCIDENT/INCIDENT INVE	ST'N 16,014	12,000	11,000
455.320.000 TOWING FEES	10,240	7,000	7,000
455.550.000 SPECIAL EVENT	2,874		2,700
455.610.000 MISC VEHICLE INSPECT. 455.620.000 VEHICLE RELEASE PROCESSI	1,316		
455.640.000 VEHICLE STORAGE FEE	NG 12,028 7,406		5,000 8,000
457.000.000 SUSD SRO CONTRACT	139,092		0
457.100.000 SUSD SRO OT	9,733		0
459.500.000 SPECIAL SERVICES	4,148	4,500	2,000
461.000.000 COURT FINES	9,386	500	20,000
462.000.000 PARKING FINES 464.000.000 ADMIN CITATIONS	0 14,185	5,000 5,000	3,000 3,500
475.000.000 REIMBURSEMENTS	3,031	0,000	4,000
475.100.000 P.O.S.T. REIMBURSEMENTS	14,239	7,000	5,000
482.010.000 MISCELLANEOUS REVENUE	482,220	0	0
490.220.000 OPERATING TRANSFERS IN	0	649,253	736,384
Total Revenues	725,912	861,981	812,584
	- , -	,	
Expenditures			
Dept: 2200 POLICE FIELD OPERATIONS			
500.110.000 SALARIES-FULL TIME	1,236,461	1,473,221	1,578,758
500.110.100 OFFICER IN CHARGE 500.116.000 COURT STANDBY	1,160	998	
500.117.000 COURT APPEARANCE	8,536 5,787	8,764 3,487	10,376 8,199
500.130.000 SALARIES-OVERTIME	34,324		40,140
500.130.002 SPECIAL EVENT OT	22,401	20,305	3,427
500.130.003 GRANT HRS	173	0	0
500.130.100 MINIMUM STAFFING OT	66,087	70,152	83,878
500.130.200 RANGE OT 500.130.300 TRAINING OT	5,731 17,666	7,302 4,636	11,764 28,374
500.130.400 CALL BACK OT	11,779	13,611	18,998
500.130.500 HOLD OVER OT	21,159		
500.134.000 HOLIDAY PAY	46,643	77,555	66,184
500.135.000 SAL-S/L INCENT & VAC CASH (18,524	23,494
500.150.000 DEFERRED COMPENSATION 500.170.000 WORKERS COMPENSATION	9,119 267	12,000 0	7,500 0
510.210.000 FICA	93,349		118,347
510.215.000 MEDICARE	21,830		27,677
510.220.000 HEALTH INSURANCE-EMPLOY		472,562	492,480
510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE	4,765	5,818	6,155
510.235.000 UNIFORM ALLOWANCE	14,294 25,274	8,833 25,400	9,278 26,400
510.236.000 CELL PHONE STIPEND	2,390	3,600	2,880
510.238.000 PHYS FIT REIMBURSEMENT	300		0
520.310.000 PERS-EMPLOYER	278,615	347,089	390,756
600.100.000 OFFICE SUPPLIES 600.120.000 POSTAGE	2,834 1	0	0 500
600.250.000 SUPPLIES	36,806	65,000	75,000
600.251.000 INVESTIGATIVE SERVICES EX	PENSE 0	800	800
600.300.000 UNIFORM EXPENSE	60	250	2,250
600.350.000 PAGER, RADIOS, ETC	864	1,000	1,000
600.375.000 EQUIPMENT REPAIRS 600.400.000 PROFESSIONAL SERVICES	0 104,597	500 99,000	500 104,597
600.400.500 LAB SERVICES	1,275	1,500	4,000
600.400.700 ANIMAL CARE COSTS	2,605	2,500	2,500
600.401.900 PEST CONTROL	180	180	180
600.424.000 EXAMS, PHYSICAL-PSYCHOLO		300	0
600.430.000 BILLING SERVICES 600.475.000 MAINTENANCE AGREEMENTS	0 66	500 79	500 44
600.650.000 TAX SHARING AGREEMENTS	0	0	500
600.700.000 TAXES-BOOKING FEES	83	500	0
610.900.000 MEMBERSHIP & DUES	170	1,000	2,000
610.910.000 TRAINING-POST	14,643	50,000	50,000
610.915.000 TRAINING & EDUCATION 610.920.000 TRAVEL, CONFERENCE & MEE	9,906 TING 75	10,000 0	12,000 0
620.100.000 FLEET-INTERNAL CHARGE	419,290	305,952	272,027
620.200.000 BUILDING-INTERNAL CHARGE	20,745	14,652	16,029
620.300.000 INSURANCE-INTERNAL CHARG		303,088	358,266
620.500.000 GEN OVH/OFF EXP-INTERNAL		4,476	4,059
620.600.000 DATA PROCESSING-INTERNAL 630.100.000 TELEPHONE	CHARG 86,160 37,580	68,417 30,746	95,416 32,180
630.200.000 GAS & ELECTRIC	16,411	17,450	17,056
630.300.000 WATER	857	1,062	905
630.400.000 SEWER	196	202	235
630.500.000 ALARM	239	253	272
700.200.000 EQUIPMENT 700.400.000 LEASE PURCHASE DEBT PAYN	482,220 MENT 29,148	0 0	55,000 105,369
Total Expenditures	3,899,648	3,739,565	4,194,933
Grand Total:	-3,173,736	-2,877,584	-3,382,349

POLICE ADMINISTRATION

Mission

The mission of the Selma Police Department is to serve and protect all citizens in a respectful, compassionate and professional manner while providing the utmost in human dignity in every circumstance. Form strong community partnerships to enhance the trust of the citizens of Selma in its Police Department. Promote teamwork and professional development. Prevent citizens from becoming crime victims, or from injury in a traffic collision. Continually work to improve our professional performance

Services

- Direct department operations.
- Facilitate personnel recruitment.
- Facilitate department wide personnel training.
- Promote community engagement.

Accomplishments for FY 2018-19

- Full staffing in sworn positions.
- Full staffing in civilian positions.
- Expansion of the department's volunteer programs (VIPs & Explorers).

- Expand Reserve Officer Program.
- Implement a "Problem-Oriented Policing" Detective Position.
- Increase Non-Mandatory training opportunities.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Reserve Program	NA	Increase to six (6) Positions

Non-Mandatory Training	N/A	Increase to 24 hours per sworn position, 16 hours for non- sworn
Volunteer Programs	VIP – 26 Explorer - 12	VIP – 30 Explorers - 20

Requested Budget Fiscal Year 2019-20 Dept: 2300 POLICE ADMINISTRATION

		FY 2018-19	
Fund: 100 - GENERAL FUND	Actual	Budget	Requested
Expenditures			
Dept: 2300 POLICE ADMINISTRATION			
500.110.000 SALARIES-FULL TIME	104,508	109,728	154,128
500.150.000 DEFERRED COMPENSATION	2,500	1,500	3,720
510.210.000 FICA	6,694	6,956	9,846
510.215.000 MEDICARE	1,565	1,627	2,303
510.220.000 HEALTH INSURANCE-EMPLOYER	21,259	18,120	36,480
510.225.000 LIFE INSURANCE	233	233	532
510.230.000 UNEMPLOYMENT INSURANCE	1,089	561	794
510.235.000 UNIFORM ALLOWANCE	900	1,000	1,000
510.236.000 CELL PHONE STIPEND	960	960	960
520.310.000 PERS-EMPLOYER	12,557	13,378	18,240
600.215.000 PROMOTIONAL PUB ED	884	1,000	1,000
600.250.000 SUPPLIES	27	1,000	1,000
600.400.000 PROFESSIONAL SERVICES	162	0	0
610.915.000 TRAINING & EDUCATION	1,872	5,000	5,000
610.920.000 TRAVEL, CONFERENCE & MEETING	1,906	5,000	5,000
620.100.000 FLEET-INTERNAL CHARGE	9,312	7,848	6,635
620.200.000 BUILDING-INTERNAL CHARGE	4,607	3,256	3,562
620.300.000 INSURANCE-INTERNAL CHARGE	19,620	19,570	
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	168	154	145
620.600.000 DATA PROCESSING-INTERNAL CHARG	8,130	4,773	5,613
Total Expenditures	198953	201,664	280,221
Grand Total:	-198,953	-201,664	-280,221

FIRE ADMINISTRATION

Mission

The Selma Fire Department is committed to providing the highest level of public service to the citizens of Selma and our surrounding communities. We do so by taking an all-hazards approach while protecting life, property, and the environment as we maintain a continuous pursuit of excellence in our profession.

Services

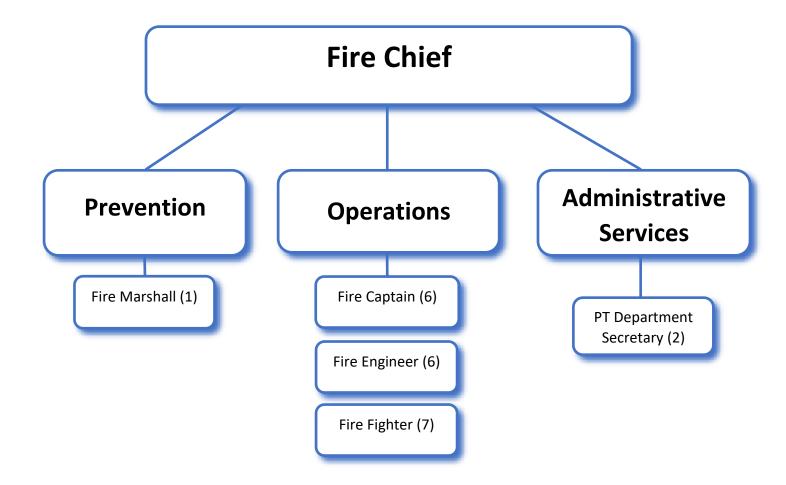
- Command Staff.
- Administrative work for collection of revenue (Ambulance/Strike Team).
- Establishing Goals and Objectives.

Accomplishments for FY 2018-19

- Re-organized chain of command by promoting three Captains.
- Hiring of four Firefighters (Filled Vacancies).
- Established a full-time Fire Marshal.

- Fund part-time secretary to support FISE program.
- Fund up to two Firefighter positions to allow for staffing functionality.
- Assess potential location and develop plan for new station to better serve northwest portion of city.

Fire Department Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 2500 FIRE ADMINISTRATION

Fund: 100 - GENERAL FUND	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Povenues			
Revenues Dept: 2500 FIRE ADMINISTRATION			
440.100.000 BUSINESS LICENSE-APPLICATON FE 448.200.000 FIREWORKS PERMIT	3,973 990	2,000 750	0 0
450.310.000 PLAN CHECK-FIRE MISC	1,060	7,000	0
450.325.000 PLAN CHECK-FIRE SAFETY	5,655	4,000	0
452.200.000 CPR CLASS FEE	0	1,000	0
452.240.000 COMPANY FIRE INSPECT FEE 452.260.000 FIRE SPRINKLER INSPECTION FEE	4,853 4,240	2,000 3,500	0 0
452.320.000 FIRST RESPONDER FEE	1,489	2,500	1,500
459.100.000 REPORT CHARGES	105	50	150
459.400.000 FALSE ALARM	50	,	2,000
482.010.000 MISCELLANEOUS REVENUE 482.020.000 DONATIONS PROCEEDS	20 100	0	0 0
Total Revenues	22,535	24,300	3,650
Expenditures			
Dept: 2500 FIRE ADMINISTRATION			
500.110.000 SALARIES-FULL TIME	97,854	174,834	81,495
500.120.000 SALARIES-PART TIME	13,005		
500.135.000 SAL-S/L INCENT & VAC CASH OUT	34,456		0
500.150.000 DEFERRED COMPENSATION 510.210.000 FICA	1,431 9,141		
510.215.000 MEDICARE	2,138		
510.220.000 HEALTH INSURANCE-EMPLOYER	17,090		
510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE	286 1,400	429 968	243 550
510.235.000 UNIFORM ALLOWANCE	1,400	1,750	
510.236.000 CELL PHONE STIPEND	690	1,170	540
510.238.000 PHYS FIT REIMBURSEMENT	0	200	200
520.310.000 PERS-EMPLOYER 600.120.000 POSTAGE	20,102 8	41,221 150	21,434 50
600.250.000 SUPPLIES	171	4,000	2,000
600.250.200 SUPPLIES FOR CPR CLASS	50	0	0
600.250.210 SUPPLIES FOR OTHER FIRE CLASS 600.280.000 MEDICAL SUPPLIES	0 205	5,000 0	500 0
600.300.000 UNIFORM EXPENSE	1,328		2,500
600.350.000 PAGER, RADIOS, ETC	380	500	500
600.370.000 BUILDING REPAIRS 600.375.000 EQUIPMENT REPAIRS	217 392	,	0 500
600.400.000 PROFESSIONAL SERVICES	949		
600.401.900 PEST CONTROL	120		
600.402.000 DISPATCHING SERVICES	14,175	14,252	14,330
600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL 600.430.000 BILLING SERVICES	87 84,574	60,000	0 75,000
600.470.000 SOFTWARE LICENSE AGREEMENTS	3,015	3,500	3,500
600.475.000 MAINTENANCE AGREEMENTS	10,194	10,867	35
600.490.000 FIRE DEPT. VOLUNTEER 610.900.000 MEMBERSHIP & DUES	3,020 0	3,000 300	0 500
610.915.000 TRAINING & EDUCATION	655	2,000	2,500
610.917.000 MEDIC CERTIFICATION	973	800	0
610.920.000 TRAVEL, CONFERENCE & MEETING	0	1,500	1,500
620.100.000 FLEET-INTERNAL CHARGE 620.200.000 BUILDING-INTERNAL CHARGE	9,312 33,380	7,848 15,308	6,635 24,642
620.300.000 INSURANCE-INTERNAL CHARGE	19,896	19,857	43,381
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	252	231	290
620.600.000 DATA PROCESSING-INTERNAL CHARG 630.100.000 TELEPHONE	19,185 4,674	25,458 4,821	28,064 4,815
630.200.000 GAS & ELECTRIC	4,074	4,021	4,615
630.300.000 WATER	919	1,024	1,114
630.400.000 SEWER	196	202	235
630.500.000 ALARM 700.400.000 LEASE PURCHASE DEBT PAYMENT	558 59,533	582 0	602 59,533
Total Expenditures	472,342	478,092	439,980
Grand Total:	-449,807	-453,792	-436,330

FIRE OPERATIONS

Mission

The Selma Fire Department is committed to providing the highest level of public service to the citizens of Selma and our surrounding communities. We do so by taking an all-hazards approach while protecting life, property, and the environment as we maintain a continuous pursuit of excellence in our profession.

Services

- Fire Response
- ALS Engine Response
- Special Hazard Response
- Public Education
- Business Inspection

Accomplishments for FY 2018-19

- Expanded Training opportunities.
- Established Special Rescue Team.
- Assigned state OES engine.
- Assisted with multiple large-scale wildfires.

- Take advantage of continued training opportunities.
- Strive to meet national standards for emergency response.
- Seek additional ways to serve the needs of the community and maintain operational effectiveness.
- Expand on services provided during wildland responses.
- Establish a department wide health and wellness program.
- Create a fire department explorer program.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Training Hours	180hrs per Fire Fighter	240 per Fire Fighter
Maintain response efficiency	2370 Calls	As Needed
Wildland Response	13 Responses	As Needed
Multi-agency training	2 times	6 times
Health and wellness	50% participation	75% participation

Requested Budget Fiscal Year 2019-20 Dept: 2525 FIRE OPERATIONS

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND			
Revenues			
Dept: 2525 FIRE OPERATIONS 482.010.000 MISCELLANEOUS REVENUE 490.220.000 OPERATING TRANSFERS IN	100,000 0	100,000 550,747	100,000 663,616
Total Revenues	100,000	650,747	763,616
Expenditures			
Dept: 2525 FIRE OPERATIONS			
500.110.000 SALARIES-FULL TIME	1,258,449	1,182,042	1,199,871
500.110.100 OFFICER IN CHARGE	4,674		
500.110.200 FLSA	50,044		
500.130.000 SALARIES-OVERTIME	74,325	-	
500.130.002 SPECIAL EVENT OT	282,512	0	0
500.130.102 SPECIAL EVENT REIM. 500.130.300 TRAINING OT	-305,537 13,884	0	0 30,490
500.130.400 CALL BACK OT	38,011	25,967 14,839	30,490 0
500.134.000 HOLIDAY PAY	123,241	108,810	-
500.135.000 SAL-S/L INCENT & VAC CASH OUT	44,684	15,460	
500.150.000 DEFERRED COMPENSATION	7,313	16,500	22,800
500.170.000 WORKERS COMPENSATION	6,058	0	0
510.210.000 FICA	116,075	90,620	93,282
510.215.000 MEDICARE	27,191	21,194	21,817
510.220.000 HEALTH INSURANCE-EMPLOYER	324,955	302,580	310,080
510.225.000 LIFE INSURANCE	5,301	4,200	4,318
510.230.000 UNEMPLOYMENT INSURANCE	18,717	7,308	7,521
510.235.000 UNIFORM ALLOWANCE	15,023	16,500	14,400
510.236.000 CELL PHONE STIPEND	1,570	2,880	2,880
510.238.000 PHYS FIT REIMBURSEMENT	1,336	1,000	2,000
520.310.000 PERS-EMPLOYER	315,443	340,130	393,404
600.120.000 POSTAGE	111	100	100
600.250.000 SUPPLIES 600.280.000 MEDICAL SUPPLIES	15,288	29,000 7,500	10,000
600.285.000 OXYGEN SUPPLIES	7,469 2,376	2,000	7,500 2,000
600.350.000 PAGER, RADIOS, ETC	2,570	3,000	2,000
600.375.000 EQUIPMENT REPAIRS	655	2,500	2,500
600.400.000 PROFESSIONAL SERVICES	813	500	14,013
600.401.900 PEST CONTROL	552	552	552
600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL	850	2,000	0
600.425.000 LINEN SERVICES	2,519	2,500	2,500
600.475.000 MAINTENANCE AGREEMENTS	537	500	2,035
600.476.000 MAINT TURN OUT	0	3,500	3,500
600.477.000 MAINT SCBA's	4,396	3,000	3,000
600.490.000 FIRE DEPT. VOLUNTEER	8,000	8,000	8,000
610.915.000 TRAINING & EDUCATION	160	15,000	15,000
620.100.000 FLEET-INTERNAL CHARGE	65,192	54,912	46,444
620.200.000 BUILDING-INTERNAL CHARGE	67,497	30,347	49,594
620.300.000 INSURANCE-INTERNAL CHARGE	230,304	238,622	303,424
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG 620.600.000 DATA PROCESSING-INTERNAL CHARG	3,168	2,932	2,754
630.200.000 GAS & ELECTRIC	56,895 19,270	45,346 20,407	57,063 20,850
630.300.000 WATER	2,980	20,407 3,631	20,850 3,305
630.400.000 SEWER	2,980	3,031	3,305 940
Total Expenditures	2,915,702	2,718,180	2,907,395
Grand Total:	-2,815,702	-2,067,433	-2,143,779

FIRE PREVENTION

Mission

The Selma Fire Department is committed to providing the highest level of public service to the citizens of Selma and our surrounding communities. We do so by taking an all-hazards approach while protecting life, property, and the environment as we maintain a continuous pursuit of excellence in our profession.

Services

- Fire Safety Inspection
- Plan Review
- Public Education

Accomplishments for FY 2018-19

- Establish a full-time Fire Marshal.
- Re-establish company inspection program.
- Established a home safety inspection program.
- Continued operation of F.I.S.E. Program.

- Establish funding to continue F.I.S.E. Program.
- Expand company inspection program.
- Increase participation in home safety program.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Company Inspections	300	500
Home Safety Inspections	20	40
F.I.S.E. Presentations	24	24

Requested Budget Fiscal Year 2019-20 Dept: 2550 FIRE PREVENTION

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND	Actual	Dudget	Requested
Revenues			
Dept: 2550 FIRE PREVENTION 440.100.000 BUSINESS LICENSE-APPLICATON FE 448.200.000 FIREWORKS PERMIT 450.310.000 PLAN CHECK-FIRE MISC 450.325.000 PLAN CHECK-FIRE SAFETY 452.240.000 COMPANY FIRE INSPECT FEE 452.260.000 FIRE SPRINKLER INSPECTION FEE	0 0 0 0 0 0	0 0 0 0 0 0	2,000 1,500 5,000 5,000 15,000 2,000
Total Revenues	0	0	30,500
Expenditures			
Dept: 2550 FIRE PREVENTION 500.110.000 SALARIES-FULL TIME 500.130.000 SALARIES-OVERTIME 500.130.300 TRAINING OT 500.150.000 DEFERRED COMPENSATION 510.210.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.225.000 LIFE INSURANCE 510.235.000 UNEMPLOYMENT INSURANCE 510.235.000 UNIFORM ALLOWANCE 510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER 600.215.000 PROMOTIONAL PUB ED 600.250.000 SUPPLIES 600.400.000 PROFESSIONAL SERVICES 600.401.900 PEST CONTROL 600.475.000 MAINTENANCE AGREEMENTS 610.900.000 MEMBERSHIP & DUES	0 8,352 0 503 118 866 14 84 0 0 0 0 0 0 51 0 120 22 230 2 866	0 10,000 0 620 145 0 0 50 0 0 500 0 120 0 250 4 000	$\begin{array}{c} 84,882\\ 6,838\\ 3,061\\ 2,100\\ 10,424\\ 2,438\\ 18,240\\ 324\\ 841\\ 1,000\\ 480\\ 25,337\\ 7,500\\ 1,000\\ 3,015\\ 120\\ 54\\ 400\\ 4000\\ 4000\\ \end{array}$
610.915.000 TRAINING & EDUCATION 620.100.000 FLEET-INTERNAL CHARGE 620.200.000 BUILDING-INTERNAL CHARGE 620.300.000 INSURANCE-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG 620.600.000 DATA PROCESSING-INTERNAL CHARG 630.200.000 GAS & ELECTRIC 630.300.000 WATER 630.400.000 SEWER 630.500.000 ALARM	2,866 9,312 33,380 6,348 120 11,700 4,462 919 196 558	4,000 7,848 15,308 371 154 4,773 4,787 1,024 202 582	4,000 6,635 24,642 395 145 3,742 4,457 1,114 235 602
Total Expenditures	80,221	50,734	214,021
Grand Total:	-80,221	-50,734	-183,521

COMMUNITY DEVELOPMENT

Mission

The Mission of the Community Development Department is to protect the quality of life of the community through orderly planning, development and compliance with regulations that protect and promote property values and the health, safety and general welfare of the residents of the City.

Services

Planning:

- Maintain the City's General Plan and zoning ordinance, pursuant to the community's values and state-mandated requirements as the long-range guide for the physical, social and economic development of the City; prepare an annual report to the State Housing and Community Development Department on the status of progress on Implementation Measures; and update as required.
- Provide quality customer service to the community, developers and staff.
- Provide technical staff support to the City Council and Planning Commission.

Building:

- Issue permits and provide inspections for all commercial, industrial and residential projects.
- Review plans for safety and code compliance.
- Provide public education on the California Construction Codes and changes.

Code Enforcement:

- Provide effective code enforcement services in response to the residents of Selma.
- Support City Departments/Divisions by investigating possible code violations and preparing documentation of violations.
- Identify property nuisance conditions in the community and communicate with property owners and tenants to achieve voluntary compliance with codes and ordinances.
- Maintain and update detailed records and evidence by documentation in the City's tracking system.

Accomplishments for FY 2018-19

Planning

• Submitted 2015, 2016, and 2017 Annual Progress Reports on the Housing Element to State Housing and Community Development Department.

- Hired consultants for on-call planning services and to bring the City's Housing Element into compliance with the State.
- Development and approval of Accessory Dwelling Unit Ordinance at Planning Commission and City Council.
- Started recruitment process for a Planning Manager.

Building

- Hired new building inspector.
- Issued 262 construction permits (as of May 16, 2019).

Code Enforcement

• Administration of City Codes, Ordinances, and laws pertaining to building, land use, zoning, nuisance, health, safety and welfare resulted in 424 code enforcement cases being opened during the period of July 1, 2018 to May 15, 2019.

Objectives for FY 2019-20

Planning

- Improve planning processes and facilitate development.
- Bring the City's housing element into compliance with the State Housing and Community Development Department.
- Seek grant funding for a Comprehensive Zoning Ordinance Update.
- Add performance metrics to next year's budget book such as planning permits processed.

Building

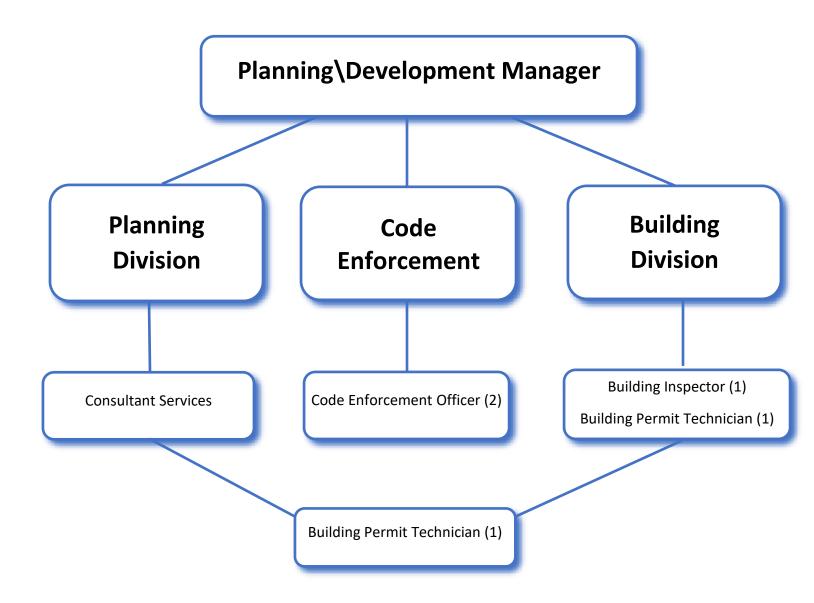
- Provide public education of the changes to the California Construction Codes.
- Continue to provide quality customer service to customers and plan for increases in workloads due to future development.
- Continue professional development with the objective of improving customer service.

Code Enforcement

- If approved in the budget, recruit and onboard an additional code enforcement officer.
- Strategize on ways to further implementation of Council priorities for City beautification and the protection of property values.
- Seeking training and improve processes for more complex cases including abatements.
- Continue to seek voluntary compliance with City Codes, Ordinances, and laws pertaining to building, land use, zoning, nuisance, health, safety and welfare.
- Report cases closed as well as opened.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Support Planning Commission Meetings and Workshops	6	11
Provide monthly project reports to the City Manager.	2	12
Construction Permits Issued	262	288
Code Enforcement – Cases Opened	424 (as of 5/16/19)	530

Community Development Department Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 3100 PLANNING

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND			
Revenues			
Dept: 3100 PLANNING	475	0	0
447.000.000 FENCE VARIANCE PERMIT 448.100.000 CHRISTMAS TREE LOT PERMIT	175 50	0 50	0 50
454.100.000 ANNEXATION FEE	0	0	6,960
454.150.000 ARCHITECTURAL DESIGN REVIEW	6,000	4,000	2,000
454.200.000 CONDITIONAL USE REVIEW	26,206	7,000	9,570
454.210.000 C. U. P. RENEWAL 454.300.000 ENVIRONMENTAL ASSESSMENT	3,190	0	0
454.330.000 INITIAL MITIGATION MONITORING	9,923 7,395	6,000 1,000	4,710 0
454.400.000 GENERAL PLAN REVIEW & REVISION	0,000	1,000	0
454.450.000 HOME OCCUPATION PERMIT REVIEW	1,980	1,000	2,430
454.500.000 LANDSCAPE INSPECTION	0	500	0
454.510.000 LANDSCAPE PLAN CHECK	0	500	0
454.550.000 LOT LINE ADJ REVIEW 454.560.000 PARCEL MAP REVIEW	3,631 0	4,000 4,000	2,615 2,820
454.570.000 MINOR MOD	36,248	6,000	5,229
454.600.000 APPEAL PROCESSING	1,638	2,000	1,615
454.630.000 PUBLIC NOTICE	1,700	1,500	450
454.650.000 SIGN PLAN REVIEW 454.660.000 SITE PLAN REVIEW	12,677	3,000	3,060
454.700.000 TENTATIVE MAP EXTENSION REVIEW	19,788 2,063	10,000 0	12,140 0
454.705.000 TENTATIVE PARCEL MAP REVIEW	7,338	4,000	5,803
454.800.000 VARIANCE REVIEW	0	4,000	3,432
454.900.000 ZONE CHANGE	407	4,000	5,820
454.905.000 ZONING CONFORMANCE LETTER 471.020.000 SALE OF METRO SCAN MAP	407 7,496	300 2,000	475 0
475.000.000 REIMBURSEMENTS	2,362	2,000	0
482.010.000 MISCELLANEOUS REVENUE	100	0	0
Total Revenues	150,774	65,850	69,179
Expenditures			
Dept: 3100 PLANNING			
500.110.000 SALARIES-FULL TIME	81,848	88,010	102,288
500.130.000 SALARIES-OVERTIME	3,265	871	5,063
500.135.000 SAL-S/L INCENT & VAC CASH OUT 500.150.000 DEFERRED COMPENSATION	2,976 1,200	22,008 600	0 2,700
510.210.000 FICA	5,623	7,024	6,995
510.215.000 MEDICARE	1,309	1,643	1,636
510.220.000 HEALTH INSURANCE-EMPLOYER	18,962	19,920	29,160
510.225.000 LIFE INSURANCE	343	233 566	399
510.230.000 UNEMPLOYMENT INSURANCE 510.236.000 CELL PHONE STIPEND	884 0	00C 0	564 960
520.310.000 PERS-EMPLOYER	30,186	35,201	41,619
600.113.000 PUBLICATIONS	0	25	0
600.120.000 POSTAGE	333	300	0
600.130.000 PRINTING 600.200.000 ADVERTISING	0 0	100 1,000	0 0
600.210.000 PUBLICATIONS	1,705	1,000	0
600.250.000 SUPPLIES	0	250	0
600.400.000 PROFESSIONAL SERVICES	1,918	11,000	336,000
600.420.000 CONSULTANT SERVICES 600.475.000 MAINTENANCE AGREEMENTS	0 0	5,000 400	0 0
610.900.000 MEMBERSHIP & DUES	4,600	5,000	7,200
610.920.000 TRAVEL, CONFERENCE & MEETING	24	0	2,000
620.100.000 FLEET-INTERNAL CHARGE	9,312	7,848	13,270
620.200.000 BUILDING-INTERNAL CHARGE	3,218	2,709	3,008 10,146
620.300.000 INSURANCE-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	10,392 168	13,480 154	19,146 217
620.600.000 DATA PROCESSING-INTERNAL CHARG	4,875	6,364	5,613
700.250.000 EQUIPMENT - SOFTWARE	0	0	10,000
Total Expenditures	183,141	230,706	587,838
Grand Total:	-32,367	-164,856	-518,659

Requested Budget Fiscal Year 2019-20 Dept: 3200 BUILDING INSPECTION

Revenues Dept: 3200 BUILDING INSPECTION 440.100.000 BUSINESS LICENSE-ADA FEE 2,449 500 2,500 442.000.000 BUISINESS LICENSE-ADA FEE 2,449 500 2,000 442.000.000 BUILDING PERMITS 155,283 150,000 80,000 442.000.000 PLUMBING PERMITS 17,555 15,000 80,000 442.020.000 INVESTIGATION FEE-BLIDG PENALTY 1,200 500 60,000 442.020.000 BLIDS TOF ADMITS 1,33 300 100 450.420.000 BLIDS STDS ADMIT FEE 1,340 2,000 600 450.421.000 UNSPECTION CARE 2,750 1,500 0 450.422.000 DLOST INSPECTION CARE 2,10 0 0 450.422.000 DLOST INSPECTION CARE 2,10 0 0 459.225.000 RECORDS STORAGE FEE 7,188 4,800 4,500 440.000.000 SALARIES-VUETINE 2,000 9,00 500 500 500.135.000 SALARIES-VUETIME 1,002,64 125,889 159,141 500.135.000 SALARIES-VUETIME 1,002 1,800 600 500.135.000 SALARIES-VUETI	Fund: 100 - GENERAL FUND	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Dep: 3200 BUILDING INSPECTION 440.100.000 BUSINESS LICENSE-ADA FEE 2,449 500 2,000 442.000.000 BULDING PERMITS 155.283 150.000 80,000 442.000.000 PLUMBING PERMITS 155.258 150.000 80,000 442.030.000 DELCTRICAL PERMITS 7,075 6,000 6,000 442.030.000 DELCTRICAL PERMITS 7,075 6,000 6,000 442.030.000 DELCTRICAL PERMITS 7,075 6,000 6,000 450.300.000 DLAN CHECK-BULDINB 83.973 60,000 60,000 450.421.000 INSPECTION ADA FEE 11.460 2,000 60,000 450.421.000 INSPECTION CARD 21 0 0 459.250.000 RECORDS STORAGE FEE 7,183 4,800 450.00 459.250.000 RECORDS STORAGE FEE 7,183 4,800 450.00 501.10.000 SALARIES-OVERTIME 2,600 9,172 2,739 501.13.000 SALARIES-OVERTIME 2,600 <td< td=""><td></td><td></td><td></td><td></td></td<>				
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RECREATION

Mission

The mission of the Recreation and Community Services Department is to strengthen community image and sense of place through recreation services and parks programming and development. The benefits of recreation services are designed to strengthen safety and security, promote health and wellness, foster human development, increase cultural unity, and protect environmental resources.

Services

- Rental of City Facilities, Parks, Pioneer Village, Ball Fields and Picnic Shelters.
- Coordination of City Sponsored Special Events and Staff Liaison to Special Events using City Parks.
- Provide assistance to the Pioneer Village Advisory Commission.

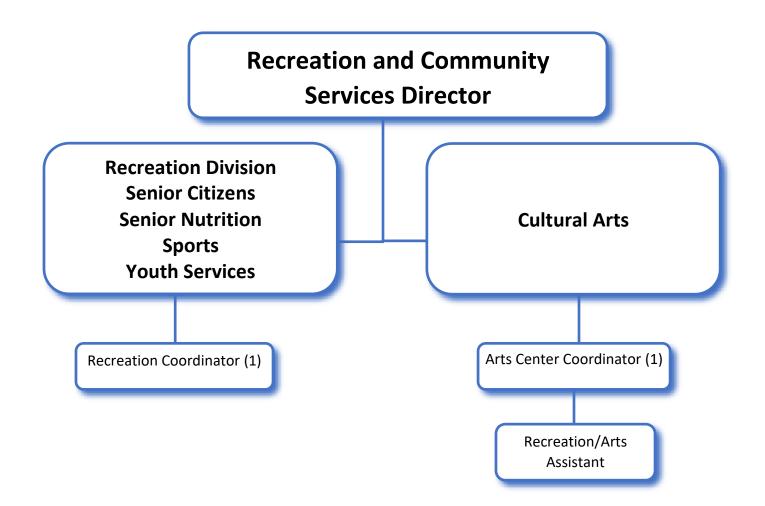
Accomplishments for FY 2018-19

- Increase in number of rentals of Pioneer Village.
- Completion of New Restrooms at Lincoln Park.
- Kaiser Permanente Grant for Selma Activities League.
- Secured funding through Hospital District Board for Summer Swim Program.

- Secure funding to reseal Pickleball Courts.
- Secure funding new restroom at Shafer Park.
- Continue to increase usage of Pioneer Village.
- Continue Vincent House Improvement Project.
- Continue development of potential new park and secure funding.
- Secure funding through Hospital District Board to assist with recreation swim and swim lessons for youth during the summer months.
- Continue to research potential city-wide community center.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Pioneer Village Rentals	22	25
Picnic Shelter Rentals	138	145
Fireworks Show Attendance	5,200	5,500

Recreation & Community Services Department Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 4100 RECREATION

Month: 4/30/2019 Fund: 100 - GENERAL FUND	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Revenues			
Dept: 4100 RECREATION 436.050.000 CONCESSION-SHAFER 472.020.000 RENTAL OF SALAZAR CENTER 472.030.000 PARK FACILITIES RENTAL 472.035.000 RENTAL OF PICNIC SHELTERS 472.060.000 RENTAL OF EVENT BOOTH 475.000.000 REIMBURSEMENTS	750 5,516 562 4,707 1,350 171	900 0 1,000 6,200 1,350 0	
Total Revenues	13,056	9,450	11,250
Expenditures			
Dept: 4100 RECREATION 500.110.000 SALARIES-FULL TIME	20,964	23,284	28,882
500.120.000 SALARIES-PART TIME	641	0	0
500.135.000 SAL-S/L INCENT & VAC CASH OUT 510.210.000 FICA	3,521 1,565	1,035 1,516	
510.215.000 MEDICARE	366	354	
510.220.000 HEALTH INSURANCE-EMPLOYER	5,507	5,345	
510.225.000 LIFE INSURANCE	66	68	120
510.230.000 UNEMPLOYMENT INSURANCE	217	122	151
510.236.000 CELL PHONE STIPEND	120	130	184
520.310.000 PERS-EMPLOYER	8,317	9,703	11,467
600.120.000 POSTAGE	31	200	50
600.250.000 SUPPLIES	599	1,400	1,200
600.400.000 PROFESSIONAL SERVICES	37,620	85,000	
600.401.900 PEST CONTROL	300	300	300
600.475.000 MAINTENANCE AGREEMENTS	116	0	119
610.900.000 MEMBERSHIP & DUES	0	25	0
610.920.000 TRAVEL, CONFERENCE & MEETING	1,273	1,500	
620.100.000 FLEET-INTERNAL CHARGE	9,312	7,848	
620.200.000 BUILDING-INTERNAL CHARGE 620.300.000 INSURANCE-INTERNAL CHARGE	42,352		
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARGE	3,348 36	4,501 42	
620.600.000 DATA PROCESSING-INTERNAL CHARG	7,065	3,739	
630.200.000 GAS & ELECTRIC	53,476	56,163	
630.300.000 WATER	7,853	9,731	10,437
630.400.000 SEWER	391	403	
630.500.000 ALARM	1,450	1,508	
700.200.000 EQUIPMENT	0	37,000	
791.000.000 TRANSFER OUT	57,000	60,000	58,000
Total Expenditures	263,506	344,130	330,684
Grand Total:	-250,450	-334,680	-319,434

SENIOR ACTIVITY

Mission

To provide a comprehensive program for seniors including, but not limited to activities, programs, services, recreation and socialization.

Services

- Recreation programming including, trips, bingo, dances and various activities.
- Collaborations with various agencies that provide free tax service, hearing and blood pressure tests and various other social services.
- Operation of the Commodities Food Giveaway program.
- Food packages during Thanksgiving and Christmas Selma Cares and Community Organizations Senior Programming.
- Sponsorship of the Senior Resource Fair.

Accomplishments for FY 2018-19

- Over 9,500 senior volunteer hours provided at the center.
- Twenty-four vendors at the Senior Resource Fair.
- Securement of various donations for programs.
- Hired a Full-Time Recreation Coordinator.

- Secure donations for full sponsorship of Senior Resource Fair.
- Expand on programming on Tuesdays and Thursdays, non-bingo days.
- Expand on social services programs to fill needs for seniors.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Senior Trips	14	14
Bingo Daily Attendance	75	80

Volunteers	5	5
Increase Tuesday/Thursday Daily Attendance Average	25	35-40

Requested Budget Fiscal Year 2019-20 Dept: 4200 SENIOR CITIZENS - CITIZENS

		FY 2018-19	
Fund: 100 - GENERAL FUND	Actual	Budget	Requested
Revenues			
Dept: 4200 SENIOR CITIZENS - CITIZENS 472.025.000 RENTAL OF SENIOR CENTER	30	250	250
Total Revenues	30	250	250
Expenditures			
Dept: 4200 SENIOR CITIZENS - CITIZENS 500.110.000 SALARIES-FULL TIME 500.120.000 SALARIES-PART TIME 500.135.000 SAL-S/L INCENT & VAC CASH OUT 510.210.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE 510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER 600.120.000 POSTAGE 600.250.000 SUPPLIES 600.375.000 EQUIPMENT REPAIRS 600.400.000 PROFESSIONAL SERVICES 600.401.900 PEST CONTROL 600.475.000 MAINTENANCE AGREEMENTS	7,774 13,904 325 1,367 320 1,901 23 217 48 3,981 272 395 0 0 0 389 116		12,281 0 402 792 185 3,648 59 64 84 4,366 300 600 200 300 389 119
620.200.000 BUILDING-INTERNAL CHARGE 620.300.000 INSURANCE-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG 620.600.000 DATA PROCESSING-INTERNAL CHARG	20,790 1,080 12 8,370	16,197 1,433 15 11,376	15,024 2,192 319
630.100.000 TELEPHONE 630.200.000 GAS & ELECTRIC 630.300.000 WATER 630.400.000 SEWER 630.500.000 ALARM	334 8,820 2,042 563 907	342 9,226 2,983 580 954	354 9,375 2,707 677 1,025
Total Expenditures	73,950	71,028	72,674
Grand Total:	-73,920	-70,778	-72,424

CULTURAL ARTS

Mission

The Selma Arts Center strives to enrich the lives of all people who pass through the doors by leading a culturally diverse collection of local artists who provide quality theatre and artistic experiences for the community at large. Home to dramatic, visual, literary, and musical arts, we work to create experiences that are inspirational, educational and of the highest caliber.

Services

- Providing performing/visual arts opportunities for youth ages 6 to 18.
- Open to a variety of performing arts opportunities throughout the Central Valley through auditioning, performing, designing and directing for various ages.
- Offer visual interpretations for all major productions.
- Open Arts Center up for Arts related events and performances.
- Collaborate yearly with Selma Unified School District to host a variety of their sponsored performances.

Accomplishments for FY 2018-19

- Selma Arts Council has sponsored eight major productions as well as a variety of fundraisers.
- Selma Arts Council completed their second Teen Show High School Musical.
- The Cool Kid Players performed Cinderella Jr. and received play rights for Frozen Jr., which was just released for the first time ever.
- Secured grants for writers to come in to provide workshops, as well as other educational opportunities.

- The Selma Arts Council sponsorship of four major productions and two plays, as well as a variety fundraisers, writer's workshops, etc.
- Cool Kid Players will perform two large performances including Frozen Jr.
- The teen program will produce their third performance.

• Conduct more workshops working with professionals who come in to the Arts Center to instruct.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Large Productions	6	6
Cool Kids Productions	2	2
Teen Productions	1	2
Theatre Workshops	2	3

Requested Budget Fiscal Year 2019-20 Dept: 4300 CULTURAL ARTS

		FY 2018-19	
Fund: 100 - GENERAL FUND	Actual	Budget	Requested
Revenues			
Dept: 4300 CULTURAL ARTS 456.345.000 ART CENTER CLASSES	25,202	15,000	28,000
430.343.000 ART CENTER CEASSES	25,202	13,000	20,000
Total Revenues	25,202	15,000	28,000
Expenditures			
Dept: 4300 CULTURAL ARTS			
500.110.000 SALARIES-FULL TIME	32,530	36,081	36,828
500.120.000 SALARIES-PART TIME	15,913	11,960	18,325
500.130.000 SALARIES-OVERTIME	83	610	76
500.135.000 SAL-S/L INCENT & VAC CASH OUT	0	690	724
500.150.000 DEFERRED COMPENSATION	600	600	600
510.210.000 FICA	2,970	3,112	3,523
510.215.000 MEDICARE	695	727	825
510.220.000 HEALTH INSURANCE-EMPLOYER 510.225.000 LIFE INSURANCE	12,223 148	12,322 147	12,403 186
510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE	494	250	285
510.236.000 CELL PHONE STIPEND	494 245	250	265
520.310.000 PERS-EMPLOYER	7,597	8,501	10,189
600.120.000 POSTAGE	0	200	200
600.200.000 ADVERTISING	0	200	0
600.250.000 SUPPLIES	8,644	3,700	11,000
600.400.000 PROFESSIONAL SERVICES	2,769	2,500	5,400
610.920.000 TRAVEL, CONFERENCE & MEETING	0	400	1,300
620.300.000 INSURANCE-INTERNAL CHARGE	5,148	6,304	7,794
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	108	100	94
Total Expenditures	90,167	88,670	110,018
Grand Total:	-64,965	-73,670	-82,018

SENIOR NUTRITION

Mission

To provide the daily lunch program to seniors 60 and over.

Services

- Provides a daily (Monday Friday) lunch program for seniors 60 and over.
- Senior volunteers assist with serving and distribution of daily meals.

Accomplishments for FY 2018-19

- Continued to serve seniors meals daily.
- Received funding from organizations throughout Selma to assist with meal funding.
- Received meal applications from 22 new seniors.

- Increase daily average of number of seniors eating (Tuesday and Thursday specifically).
- Secure funding through Fresno-Madera Area Agency on Aging.
- Continue commodities program distribution once a month.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Daily Lunch Average	28	35

Requested Budget Fiscal Year 2019-20 Dept: 4500 SENIOR CENTER - NUTRITION

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND	, lotaal	Duugot	noquotica
Revenues			
Dept: 4500 SENIOR CENTER - NUTRITION		0	0
424.000.100 SENIOR NUTRITION REVENUE-FMAA 456.800.000 NUTRITION DONATION/CENTER	11,055 5,817		0
456.810.000 NUTRITION DONATION/CENTER 456.810.000 NUTRITION DONATION/HOME	1,800		6,500 0
	1,000	1,000	0
Total Revenues	18,672	8,300	6,500
Expenditures			
Dept: 4500 SENIOR CENTER - NUTRITION			
500.110.000 SALARIES-FULL TIME	11,727	26,363	34,463
500.120.000 SALARIES-PART TIME	12,075		0
500.135.000 SAL-S/L INCENT & VAC CASH OUT	803	575	603
510.210.000 FICA	1,531	2,420	2,192
510.215.000 MEDICARE	358	566	513
510.220.000 HEALTH INSURANCE-EMPLOYER	2,858		13,680
510.225.000 LIFE INSURANCE	34	119	204
510.230.000 UNEMPLOYMENT INSURANCE	239	195	177
510.236.000 CELL PHONE STIPEND	96	72	288
520.310.000 PERS-EMPLOYER	5,404	7,132	7,756
600.100.000 OFFICE SUPPLIES 600.120.000 POSTAGE	452 11	0 100	0 0
600.130.000 PRINTING	0	200	0
600.250.000 SUPPLIES	3,348	1,600	2,000
600.400.000 PROFESSIONAL SERVICES	2,126		20,100
600.401.900 PEST CONTROL	151	151	151
610.915.000 TRAINING & EDUCATION	0	0	400
620.200.000 BUILDING-INTERNAL CHARGE	8,508	6,621	6,167
620.300.000 INSURANCE-INTERNAL CHARGE	2,256	2,101	5,723
630.100.000 TELEPHONE	130	133	137
630.200.000 GAS & ELECTRIC	3,430	3,588	3,646
630.300.000 WATER	794	1,160	1,053
630.400.000 SEWER	219	226	263
630.500.000 ALARM	353	371	399
Total Expenditures	56,903	75,938	99,915
Grand Total:	-38,231	-67,638	-93,415

SPORTS

Mission

To provide a high quality sports program for youth and adult participants.

Services

- Organization of T-Ball program for youth 4 to 6 years of age.
- Organization of an Adult COED Softball Program.
- Assistance to eight Youth Sport Organizations throughout Selma.
- Assistance with the Men's and Women's Softball Church Leagues.
- Rental of ball fields for various tournaments and leagues.

Accomplishments for FY 2018-19

- Securement of a \$10,000 Grant from Kaiser Permanente that provided 133 youth participant fees funding.
- Co-sponsorship assistance with the Selma High School Youth Basketball Program.
- Received grant funding for the resurfacing of the Shafer and Salazar Park basketball courts, in addition to new lighting.
- Secured funding through Me-N-Eds Pizzeria to assist with T-Ball uniform costs.

- Expand on open space for youth sports to practice on by planning for a new park.
- Continue to apply for Kaiser Permanente grant funds to assist youth with registration funds.
- Re-seal the pickleball courts.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
T-Ball Registration	132	144
Kaiser Grant	\$10,000	\$10,000

Me-N-Eds Grant	\$1,500	\$1,500
Kaiser participant assistance	133	140

Requested Budget Fiscal Year 2019-20 Dept: 4700 RECREATION-SPORTS

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND	Actual	Buugei	Requested
Revenues			
Dept: 4700 RECREATION-SPORTS			
456.100.000 FIELD LIGHTING	5,505	7,400	7,400
456.150.000 BALL FIELD RENTAL	2,401	2,500	2,500
456.330.000 ADULT SPORTS	4,594	4,000	4,000
456.340.000 YOUTH SPORTS	8,700	7,200	7,200
482.010.000 MISCELLANEOUS REVENUE	0	1,500	1,500
Total Revenues	21,200	22,600	22,600
Expenditures			
Dept: 4700 RECREATION-SPORTS			
500.110.000 SALARIES-FULL TIME	19,529	21,623	27,139
500.120.000 SALARIES-PART TIME	1,520	2,930	3,185
500.135.000 SAL-S/L INCENT & VAC CASH OUT	0	958	1,006
510.210.000 FICA	1,313	1,588	1,954
510.215.000 MEDICARE	307	372	457
510.220.000 HEALTH INSURANCE-EMPLOYER	4,753	4,983	7,296
510.225.000 LIFE INSURANCE	57	64	118
510.230.000 UNEMPLOYMENT INSURANCE	212	129	158
510.236.000 CELL PHONE STIPEND	120	120	174
520.310.000 PERS-EMPLOYER	7,683	8,989	10,943
600.120.000 POSTAGE	20	0	10
600.250.000 SUPPLIES	2,931	4,500	4,500
600.400.000 PROFESSIONAL SERVICES	5,085	4,000	4,000
610.900.000 MEMBERSHIP & DUES	170	175	175
610.920.000 TRAVEL, CONFERENCE & MEETING	595	1,200	1,400
620.300.000 INSURANCE-INTERNAL CHARGE	2,796	3,534	4,749
620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	36	39	36
620.600.000 DATA PROCESSING-INTERNAL CHARG	1,230	1,192	468
Total Expenditures	48,357	56,396	67,768
Grand Total:	-27,157	-33,796	-45,168

Engineering

Mission

The Engineering Division provides the Selma community with professional engineering and land surveying services to provide for the health, safety and welfare of its citizens. The Division also assists the development community, utility companies, the City Public Works Department, and City staff through a variety of engineering and surveying tasks..

Services

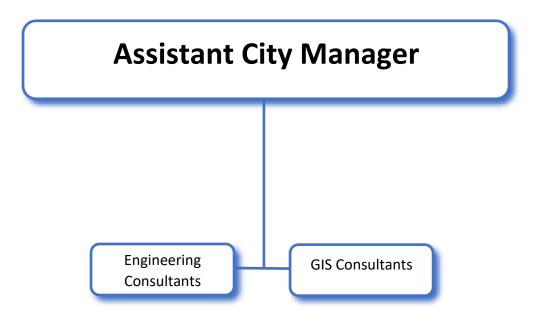
- Public assistance and community support
- Grant applications and administration for capital improvement projects
- Development plan review and inspections
- Encroachment permit review and inspections

Accomplishments for FY 2018-19

- Floral Avenue repaving and signal installation project.
- ATP Project School crossing improvements and Roosevelt drop off.
- Ringo Park Restroom replacement.
- Mapped City Storm Drain system.
- Coordination of Golden State Corridor Project.
- Received grant funding and notice to proceed for preliminary engineering for repaving of major arterials, various alleys, and Floral Avenue from Railroad to McCall.

- Obtain grant funding (CMAQ) to pave City Yard.
- Obtain grant funding to underground canal for future trail alignment.
- Continue coordination to facilitate construction of Golden State corridor project.
- Design and facilitate construction of Huntsman Street widening.
- Bid and facilitate construction of paving projects for major arterials, various alleys, and Floral Avenue.

Engineering Department Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 5100 PUBLIC WORKS-ENGINEERING

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND		5	·
Revenues			
Dept: 5100 PUBLIC WORKS-ENGINEERING 444.000.000 ENCROACHMENT PERMITS 446.000.000 STREET BLOCKING PERMIT 447.000.000 FENCE VARIANCE PERMIT 450.320.000 PLAN CHECK-GRADING 450.330.000 PLAN CHECK-PUBLIC IMPROVEMENTS 451.100.100 DEED REVIEW 451.200.000 INSPECTION-GRADING 451.300.000 FINAL PAR/TRACT MAP 451.330.000 PUBLIC IMPROVEMENT INSPECTION 454.550.000 LOT LINE ADJ REVIEW 455.440.000 TRANSPORTATION PERMIT 471.015.000 SALE OF MAPS & PUBLICATIONS	55,029 375 0 5,837 3,453 940 920 5,942 194 0 0 625	20,000 165 175 1,500 0 1,000 1,500 200 0 160 400	35,000 250 0 1,120 0 564 1,509 100 1,260 0 200
Total Revenues	73,315	25,100	40,003
Expenditures	75,515	23,100	40,000
Dept: 5100 PUBLIC WORKS-ENGINEERING 500.110.000 SALARIES-FULL TIME 500.150.000 DEFERRED COMPENSATION 510.210.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE 520.310.000 PERS-EMPLOYER 600.120.000 POSTAGE 600.120.000 POSTAGE 600.200.000 ADVERTISING 600.210.000 PUBLICATIONS 600.250.000 SUPPLIES 600.305.000 SMALL TOOLS 600.420.000 CONSULTANT SERVICES 600.470.000 SOFTWARE LICENSE AGREEMENTS 620.200.000 BUILDING-INTERNAL CHARGE 620.300.000 INSURANCE-INTERNAL CHARGE 620.600.000 DATA PROCESSING-INTERNAL CHARG	$11,118 \\ 398 \\ 769 \\ 180 \\ 1,178 \\ 51 \\ 124 \\ 6,758 \\ 1 \\ 0 \\ 0 \\ 0 \\ 97 \\ 87 \\ 139,800 \\ 91,918 \\ 0 \\ 2,147 \\ 2,076 \\ 36 \\ 9,750 \\ 11,118 \\ 0 \\ 2,147 \\ 2,076 \\ 36 \\ 9,750 \\ 11,118 \\ 0 \\ 1,118 \\ 0 \\ 1,118 \\ 0 \\ 1,118 \\ 1$	$\begin{array}{c} 11,976\\ 300\\ 761\\ 178\\ 4,530\\ 53\\ 62\\ 7,914\\ 0\\ 100\\ 250\\ 400\\ 250\\ 500\\ 89,450\\ 101,620\\ 700\\ 1,806\\ 2,101\\ 39\\ 9,547\end{array}$	$\begin{array}{c} 10,284\\ 300\\ 712\\ 167\\ 900\\ 67\\ 58\\ 761\\ 0\\ 0\\ 1,000\\ 100\\ 0\\ 1,000\\ 105,000\\ 105,000\\ 105,000\\ 0\\ 1,598\\ 2,557\\ 36\\ 4,210\\ \end{array}$
Total Expenditures	266,573	232,537	197,750
Grand Total:	-193,258	-207,437	-157,747

PARKS

Mission

The objective of the parks division is to provide park and recreation areas that are safe, attractive, and inviting for group and individual use.

Services

- Maintains all city parks and grounds are cleaned on a daily basis.
- Maintains six park shelters.
- Tree trimming throughout city parks.
- Landscapes and maintains all city islands and medians.

Accomplishments for FY 2018-19

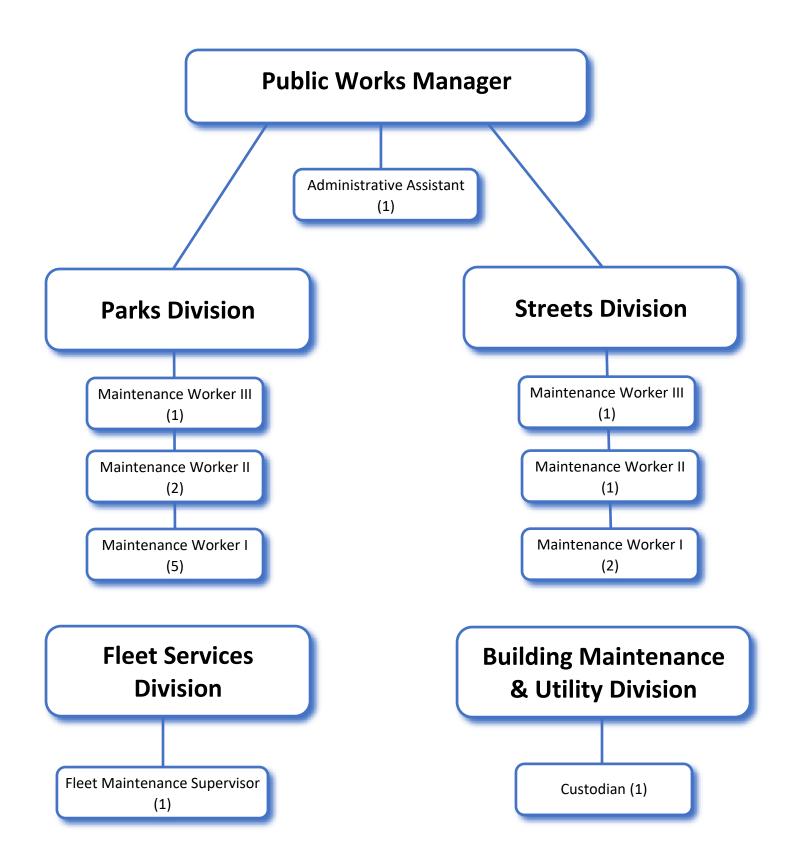
- Installed new restrooms at Ringo Park.
- Retrofitted basketball courts lighting at Shafter Park and Salazar Center to LED.
- Repaved and painted basketball courts at Shafter Park and Salazar Center.
- Installed new benches at Shafer Park.
- Repaired all candlestick lighting at Bretlinger and Ringo Park.
- Renovated the picnic shelters at Ringo Park.

- Hire additional personnel.
- Take advantage of training opportunities
- Secure funding for new restrooms at Shafer Park
- Retrofit parking lot lighting at Shafer Park to LED

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Renovate Ringo Park picnic shelters	0	2
Install new benches at all parks, as needed	4	6
Replace/plant new trees at all parks, as needed	12	12

Install water efficient clocks at LLMD's through Calwater's Smart Irrigation Controller Distribution Program	0	46
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Public Works Department Organization Chart



Requested Budget Fiscal Year 2019-20 Dept: 5300 PUBLIC WORKS-PARKS

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 100 - GENERAL FUND	/ lotual	Dudget	nequested
Revenues			
Dept: 5300 PUBLIC WORKS-PARKS 453.300.000 LANDSCAPE-PIONEER VILLAGE 453.600.000 WEED ABATEMENT	30,000 1,015	30,000 1,000	30,000 1,000
Total Revenues	31,015	31,000	31,000
Expenditures			
Dept: 5300 PUBLIC WORKS-PARKS 500.110.000 SALARIES-FULL TIME 500.120.000 SALARIES-PART TIME 500.130.000 SALARIES-OVERTIME 500.130.400 CALL BACK OT 500.130.600 ON CALL 500.135.000 SAL-S/L INCENT & VAC CASH OUT 500.150.000 DEFERRED COMPENSATION 510.210.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.225.000 LIFE INSURANCE 510.235.000 UNIFORM ALLOWANCE 510.235.000 UNIFORM ALLOWANCE 510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER 600.120.000 POSTAGE 600.120.000 POSTAGE 600.300.000 UNIFORM EXPENSE 600.300.000 SUPPLIES 600.300.000 SIMPLIES 600.300.000 UNIFORM EXPENSE 600.305.000 SMALL TOOLS 600.370.000 BUILDING REPAIRS 600.400.000 PROFESSIONAL SERVICES 600.401.900 PEST CONTROL 600.411.310 WEED ABATEMENT COSTS 600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL 600.720.000 TAXES-ASSESSMENT CHARGE 610.900.000 MEMBERSHIP & DUES 610.915.000 TRAINING & EDUCATION 610.920.000 TAXES-ASSESSMENT CHARGE 610.900.000 MEMBERSHIP & DUES 610.915.000 TRAINING & EDUCATION 610.920.000 TRAVEL, CONFERENCE & MEETING 620.100.000 FLEET-INTERNAL CHARGE 620.200.000 BUILDING-INTERNAL CHARGE 620.200.000 BUILDING-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARGE 620.500.000 GAS & ELECTRIC	$\begin{array}{c} 162,002\\ 6,606\\ 582\\ 0\\ 0\\ 0\\ 18,080\\ 1,475\\ 11,752\\ 2,748\\ 53,714\\ 766\\ 1,820\\ 2,019\\ 1,950\\ 154,987\\ 126\\ 20\\ 0\\ 11,549\\ 5,202\\ 3,531\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 1\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 7,466\\ 3,531\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 5,202\\ 3,531\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 1\\ 5,202\\ 3,531\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 1\\ 5,202\\ 3,531\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 0\\ 5,202\\ 3,531\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 0\\ 5,202\\ 3,531\\ 0\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 0\\ 5,202\\ 3,531\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 0\\ 5,202\\ 3,531\\ 0\\ 0\\ 7,466\\ 139\\ 200\\ 0\\ 0\\ 1\\ 0\\ 0\\ 5,894\\ 75,188\\ 38,904\\ 5,76\\ 9,750\\ 29,853\\ 0\\ 0\\ 5,893\\ 0\\ 29,853\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\$	0 5,000 0 1,300 2,942 2,100 14,439 3,377 67,020 968	$\begin{array}{c} 123,060\\ 2,062\\ 1,711\\ 3,000\\ 3,000\\ 135,000\\ 0\\ 0\\ 0\\ 300\\ 31,600\\ 12,684\\ 14,800\\ 3,500 \end{array}$
630.300.000 WATER 630.400.000 SEWER 630.500.000 ALARM 700.200.000 EQUIPMENT	22,503 651 1,613 4,488	25,575 670 1,663 48,000	24,530 781 1,716 14,000
Total Expenditures	686,642	751,057	974,006
Grand Total:	-655,627	-720,057	-943,006

Requested Budget Fiscal Year 2019-20 Dept: 9900 GENERAL-NON DEPARTMENT

	FY 2017-18	FY 2018-19	FY 2019-20
	Actual	Budget	Requested
Fund: 100 - GENERAL FUND			
Expenditures			
Dept: 9900 GENERAL-NON DEPARTMENT			
600.401.500 REIMBURSEMENT AGREEMENTS	0	0	13,000
600.440.000 TRUSTEE FEES	0	0	1,000
600.650.000 TAX SHARING AGREEMENTS	417,174	420,000	12,000
640.410.000 LOSS FROM LAWSUIT	711,607	0	0
750.300.007 DS INTEREST 2015 REFI	123,963	117,342	110,516
750.301.007 DS PRINCIPAL 2015 REFI	214,279	220,901	227,727
791.000.000 TRANSFER OUT	0	0	449,758
Total Expenditures	1,467,023	758,243	814,001
Grand Total:	-1,467,023	-758,243	-814,001

CITY OF SELMA

Measure S



Requested Budget Fiscal Year 2019-20 Fund: 295 - MEASURE "S"

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 295 - MEASURE "S"			
Revenues			
Dept: 0000 410.600.000 SALES TAX-MEASURE S 470.000.000 INTEREST INCOME	1,761,388 4,682	1,691,875 0	1,825,296 2,000
Dept: 0000	1,766,070	1,691,875	1,827,296
Dept: 2100 POLICE SUPPORT			
475.000.000 REIMBURSEMENTS	18,306	0	0
POLICE SUPPORT	18,306	0	0
Total Revenues	1,784,376	1,691,875	1,827,296
Expenditures			
Dept: 0000 791.000.000 TRANSFER OUT Dept: 0000	1,265,083 1,265,083		
Dept: 2100 POLICE SUPPORT 500.110.000 SALARIES-FULL TIME 500.130.000 SALARIES-OVERTIME 500.130.002 SPECIAL EVENT OT 500.130.200 RANGE OT 500.130.300 TRAINING OT	105,311 18,875 156 133 178	109,007 18,129 0 0 531	51,509 233 0 0 531
500.130.400 CALL BACK OT 500.130.500 HOLD OVER OT	1,586 0	2,391 259	233 233
500.134.000 HOLIDAY PAY 500.135.000 SAL-S/L INCENT & VAC CASH OUT 500.150.000 DEFERRED COMPENSATION 510.210.000 FICA	2,873 687 1,581 8,151	3,537 4,120 1,050 8,679	0 3,121 750 3,499
510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE	1,906 29,676 350 1,335	2,030 27,180 350 701	819 9,120 148 282
510.235.000 UNIFORM ALLOWANCE 510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER	2,500 1,355 25,401	1,500 960 30,586	500 360
POLICE SUPPORT	202,054	211,010	85,243
Dept: 2200 POLICE FIELD OPERATIONS 500.110.000 SALARIES-FULL TIME 500.110.000 OFFICER IN CHARGE 500.110.000 COURT STANDBY 500.117.000 COURT STANDBY 500.110.000 SALARIES-OVERTIME 500.130.000 SALARIES-OVERTIME 500.130.000 RANGE OT 500.130.400 CALL BACK OT 500.130.400 CALL BACK OT 500.130.400 CALL BACK OT 500.130.400 HOLIDAY PAY 500.135.000 HOLD OVER OT 500.135.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.220.000 UNEMPLOYMENT INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE 510.230.000 UNEMPLOYMENT 700.200.000 EQUIPMENT 700.200.000 EQUIPMENT 700.400.000 LEASE PURCHASE DEBT PAYMENT POLICE FIELD OPERATIONS Dept: 2500 FIRE ADMINISTRATION 600.250.000 SMALL TOOLS 610.305.000 TRAINING & EDUCATION 700.200.000 EQUIPMENT 700.400.000 LEASE PURCHASE DEBT PAYMENT	53,358 0 0 0 0 0 0 0 0 0 1,949 1,154 3,452 807 14,881 223 562 0 0 6,790 18,851 0 102,027 15,052 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	57,204 0 0 0 0 0 0 0 0 0 0 0 0 0 3,376 1,320 3,838 8,988 18,120 233 310 1,000 18,553 0 106,021 210,873 7,000 500 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	456 690 2,000 44,398 0 0
FIRE ADMINISTRATION	15,052	77,534	23,500
Dept: 2525 FIRE OPERATIONS 610.915.000 TRAINING & EDUCATION	5,903	15,000	15,000
FIRE OPERATIONS	5,903	15,000	15,000
Total Expenditures	1,590,119	1,714,417	1,756,224
Grand Total: May 28, 2019 Coul	ncil₁₽ac	ket -22,542	71,072

CITY OF SELMA

Enterprise Funds



Requested Budget Fiscal Year 2019-20 Fund: 600 - AMBULANCE SERVICE

	DERVICE		
	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 600 - AMBULANCE SERVICE			
Revenues			
Dept: 2600 AMBULANCE			
452.100.000 GEMT REVENUES	202,509	100,000	
452.110.000 INSURANCE/PRIVATE/MEDI-CAL	-2,177,071	-215,199	
452.120.000 MEDICARE/VA	497,881	400,000	
452.130.000 COLLECTION PAYMENTS	18,298	15,000	
452.140.000 FRESNO COUNTY DRY RUN CONTRAC		0	
452.150.000 IGT PROGRAM	6,302,604	2,890,560	
452.185.000 AMB SUBSCRIPTION FEES 482.010.000 MISCELLANEOUS REVENUE	7,095	0	
482.010.000 MISCELLANEOUS REVENDE 482.020.000 DONATIONS PROCEEDS	25 0	0 0	C
Total Revenues	4,893,149	3,190,361	3,493,702
Expenditures			
Dept: 1600 FINANCE - GENERAL ACCOUNTING			
500.110.000 SALARIES-FULL TIME	10,924	9,231	22,374
500.130.000 SALARIES-OVERTIME	10,524	9,231	194
500.150.000 DEFERRED COMPENSATION	300	300	600
510.210.000 FICA	620	596	1,437
510.215.000 MEDICARE	145	139	336
510.220.000 HEALTH INSURANCE-EMPLOYER	4,583	4,530	9,120
510.221.000 OPEB EXPENSE	1,859	-1,000	
510.225.000 LIFE INSURANCE	51	53	133
510.230.000 UNEMPLOYMENT INSURANCE	112	48	116
520.310.000 PERS-EMPLOYER	19,946	7,160	17,836
FINANCE - GENERAL ACCOUNTING	38,540	22,057	54,005
Dept: 2500 FIRE ADMINISTRATION			
500.110.000 SALARIES-FULL TIME	0	22,968	27,165
500.135.000 SAL-S/L INCENT & VAC CASH OUT	0	0	C
500.150.000 DEFERRED COMPENSATION	0	438	525
510.210.000 FICA	0	1,461	1,728
510.215.000 MEDICARE	0	342	404
510.220.000 HEALTH INSURANCE-EMPLOYER	0	3,775	4,560
510.225.000 LIFE INSURANCE	0	55	81
510.230.000 UNEMPLOYMENT INSURANCE	0	118	
510.235.000 UNIFORM ALLOWANCE	0	250	
510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER	0 0	150 5,633	
FIRE ADMINISTRATION	0	35,190	42,177
Dept: 2525 FIRE OPERATIONS			
500.110.000 SALARIES-FULL TIME	0	201,584	173,132
500.110.200 FLSA	0	10,557	9,383
500.130.000 SALARIES-OVERTIME	0	4,751	6,856
500.130.300 TRAINING OT	0	4,433	4,571
500.130.400 CALL BACK OT	0	2,534	0
500.134.000 HOLIDAY PAY	0	18,580	16,090
500.135.000 SAL-S/L INCENT & VAC CASH OUT	0	4,228	4,971
500.140.000 SALARIES-COMP TIME ABSENCES	0	0	
500.150.000 DEFERRED COMPENSATION	0	4,800	,
510.210.000 FICA	0	15,680	,
510.215.000 MEDICARE	0	3,667	
510.220.000 HEALTH INSURANCE-EMPLOYER	0	45,300	
510.225.000 LIFE INSURANCE	0	660	
510.230.000 UNEMPLOYMENT INSURANCE 510.235.000 UNIFORM ALLOWANCE	0	1,265	
510.235.000 ONIFORM ALLOWANCE 510.236.000 CELL PHONE STIPEND	0	2,500 1,440	
510.238.000 CELL FHONE STIFFIND 510.238.000 PHYS FIT REIMBURSEMENT	0	1,440	
520.310.000 PERS-EMPLOYER	0	45,745	
FIRE OPERATIONS	0	368,724	332,244
Dept: 2600 AMBULANCE			
600.400.000 PROFESSIONAL SERVICES	1,182,170	1,386,000	1,450,000
600.402.000 DISPATCHING SERVICES	0	7,100	
600.433.000 AMBULANCE SERVICE - FIRE MED	200	250	
700.500.000 DEPRECIATION EXP	9,631	250	
791.000.000 TRANSFER OUT 791.210.000 TRANSFER OUT - SPFA	1,100,000	1,251,909 0	1,400,000
Dept: 2600 AMBULANCE	2,292,001	2,645,259	
Total Expenditures	2,330,973	3,071,230	3,288,057
Grand Total:	2,562,176	119,131	205,645

Requested Budget Fiscal Year 2019-20 Fund: 601 - PIONEER VILLAGE

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 601 - PIONEER VILLAGE		-	·
Revenues			
Dept: 4100 RECREATION 456.500.000 PROGRAM REVENUE 456.510.000 PAID ADVERTISING 472.040.000 RENTAL PIONEER VILLAGE 475.000.000 REIMBURSEMENTS 482.010.000 MISCELLANEOUS REVENUE 490.220.000 OPERATING TRANSFERS IN	336 0 22,275 6,541 0 15,000	3,000 0 19,000 0 1,000 15,000	3,000 0 26,000 0 1,000 15,000
Total Revenues	44,152	38,000	45,000
Expenditures			
Dept: 4100 RECREATION 500.110.000 SALARIES-FULL TIME 500.120.000 SALARIES-PART TIME 500.135.000 SAL-S/L INCENT & VAC CASH OUT 510.210.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.221.000 OPEB EXPENSE 510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE 510.230.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER 600.250.000 SUPPLIES 600.401.900 PEST CONTROL 620.200.000 BUILDING-INTERNAL CHARGE 630.200.000 GAS & ELECTRIC 630.300.000 WATER 630.400.000 SEWER 630.500.000 ALARM 700.100.000 IMPROVEMENTS	3,886 326 0 263 61 950 432 11 42 24 4,951 841 41,064 480 3,762 5,159 9,303 391 1,614 0	$\begin{array}{c} 0\\ 192\\ 271\\ 63\\ 906\\ 0\\ 12\\ 22\\ 24\\ 1,786\\ 1,500\\ 45,000\\ 45,000\\ 480\\ 2,955\\ 5,165\\ 11,385\\ 403\\ 1,992\\ 35,000\\ \end{array}$	30,000 480 2,690 6,837 10,867 470 2,055 25,000
700.500.000 DEPRECIATION EXP	1,215	0	1,215
RECREATION	74,775	111,307	89,245
Total Expenditures	74,775	111,307	89,245
Grand Total:	-30,623	-73,307	-44,245

TRANSIT

Mission

Transit Maintenance strives to maintain and preserve facility assets and equipment for the purpose of helping transit function at its best. Our mission is to provide quality services to Fresno County in an efficient and professional manner while implementing safety. Our focus is to continually improve and ensure customer satisfaction.

Services

- Preventive Maintenance: lube, oil and filter service; safety inspection; commercial vehicle safety inspection; transmission service; hydraulic system service; cooling system service; opacity inspection; annual certification test; auxiliary engine/generator service; wheelchair lift inspection; and fuel filter service.
- Repair all transit related equipment: install and maintain security and technological equipment on vehicles, repair CNG fueling stations, diagnose and repair all components of fleet with a wide range of fueling systems and makes.
- Cycle transit vehicles in for preventative maintenance and repairs.
- Prepare fleet for external Inspections and Reporting: Maintain all reporting necessary for CHP and State mandates.

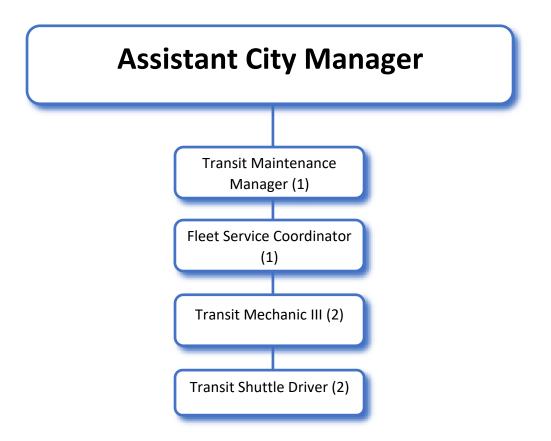
Accomplishments for FY 2018-19

- Transitioned the complete maintenance facility from the City of Fresno to the City of Selma.
- Experienced minimal delays in scheduled preventive maintenance during relocation.

- Upgrade all FCRTA CNG fueling locations throughout the County to commercial grade pumping stations.
- Install Electric Charging stations.
- Analyze and assess aging fleet for replacement.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Scheduled Maintenance-General Public Vehicles	45 days – 3,000 miles	45 days – 3,000 miles
Scheduled Maintenance-B-Buses	90 days – 5,000 miles	90 days – 5,000 miles
Repair down time- Standard Repair	1-2 days	1-2 days
Repair down time-Major Repair	3-10 days	3-10 days

Transit Department Organization Chart



Requested Budget Fiscal Year 2019-20 Fund: 603 - TRANSIT SERVICE

	FY 2017-18 F		
Fund: 603 - TRANSIT SERVICE	Actual	Budget	Requested
Revenues			
Dept: 5500 TRANSIT SERVICE 456.730.000 TRANSIT SERVICES INCOME	0	0	1,106,051
Total Revenues	0	0	1,106,051
Expenditures			
Dept: 5500 TRANSIT SERVICE			
500.110.000 SALARIES-FULL TIME	0	0	281,597
500.120.000 SALARIES-PART TIME	0	0	23,736
500.130.000 SALARIES-OVERTIME	0	0	278
500.150.000 DEFERRED COMPENSATION	0	0	2,100
510.210.000 FICA 510.215.000 MEDICARE	0 0	0	19,079 4,462
510.220.000 HEALTH INSURANCE-EMPLOYER	0	0	4,402
510.225.000 LIFE INSURANCE	0	0	1,596
510.230.000 UNEMPLOYMENT INSURANCE	0	0	1,538
510.235.000 UNIFORM ALLOWANCE	0	0	2,400
520.310.000 PERS-EMPLOYER	0	0	22,865
600.256.000 AUTO PARTS	0	0	282,020
600.300.000 UNIFORM EXPENSE	0	0	500
600.400.000 PROFESSIONAL SERVICES	0	0	2,000
791.000.000 TRANSFER OUT	0	0	200,000
Total Expenditures	0	0	953,611
Grand Total:	0	0	152,440

Requested Budget Fiscal Year 2019-20 Fund: 604 - GARBAGE SERVICE

Fund: 604 - GARBAGE SERVICE	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Revenues			
Dept: 9900 GENERAL-NON DEPARTMENT 405.000.000 GARBAGE RECEIPTS FM PROP TAX	1,357,082	1,358,906	1,406,164
Total Revenues	1,357,248	1,358,906	1,406,164
Expenditures			
Dept: 9900 GENERAL-NON DEPARTMENT 600.400.000 PROFESSIONAL SERVICES 600.401.700 GARBAGE CONTRACT PAYMENTS 600.406.000 GARBAGE SERVICE REFUND 600.720.000 TAXES-ASSESSMENT CHARGE 791.000.000 TRANSFER OUT	5,149 1,355,536 329 827 0		0 1,403,609 400 1,000 0
Total Expenditures	1,361,841	1,358,036	1,405,009
Grand Total:	-4,593	870	1,155

Requested Budget Fiscal Year 2019-20 Fund: 605 - CULTURAL ARTS

FY 2017-18	FY 2018-19	FY 2019-20
Actual	Budget	Requested

Fund: 605 - CULTURAL ARTS

Revenues

Grand Total:	334	-24,490	-20,973
Total Expenditures	188,848	147,490	154,673
656.540.027 Gentleman's Guide Expense	3,285	0	0
656.540.025 Sweeny Todd Expense	1,743	0	0
656.540.024 Mid-Summer Expense	342	0	0
656.540.023 Real Women Have Curves Expense	1,341	0	0
656.540.022 School Of Rock Expense	2,711	0	0
656.540.021 Bring It On Expense	6,326	0	0
656.540.020 Little Mermaid Expense	30,420	0	0
656.540.019 West Side Story (FPU) Expense	13,978	0	0
656.540.018 Spring Awakening Expense	13,978	0	0
656.540.017 Hunchback Expense	24,680	0	0
656.540.016 Carrie Expense	573 7,711	0	0
656.540.015 35MM Expense	1,543 573	1,596 0	1,647 0
630.400.000 SEWER 630.500.000 ALARM	391	403	470
630.300.000 WATER	1,184	1,438	1,281
630.200.000 GAS & ELECTRIC	14,187	14,413	17,233
630.100.000 TELEPHONE	6,915 685	9,944 701	725
620.600.000 DATA PROCESSING-INTERNAL CHARG	84 6 915	28 9,944	435 10,774
620.500.000 INSURANCE-INTERNAL CHARGE 620.500.000 GEN OVH/OFF EXP-INTERNAL CHARG	3,552 84	3,725	4,627 435
620.200.000 BUILDING-INTERNAL CHARGE 620.300.000 INSURANCE-INTERNAL CHARGE	22,550	15,524	14,447
600.475.000 MAINTENANCE AGREEMENTS	1,366	1,268	1,938
600.401.900 PEST CONTROL	480	960 1 268	960 1 038
600.400.100 LEGAL FEES	420	0	0
600.400.000 PROFESSIONAL SERVICES	6,255	45,000	25,000
600.250.000 SUPPLIES	4,733	17,500	40,000
520.310.000 PERS-EMPLOYER	1,563	1,460	1,572
510.236.000 CELL PHONE STIPEND	173	180	180
510.230.000 UNEMPLOYMENT INSURANCE	194	113	111
510.225.000 LIFE INSURANCE	103	105	133
510.221.000 OPEB EXPENSE	335	0	335
510.220.000 HEALTH INSURANCE-EMPLOYER	8,476	9,060	9,120
510.215.000 MEDICARE	259	327	322
510.210.000 FICA	1,109	1,397	1,374
500.150.000 DEFERRED COMPENSATION	600	600	600
500.130.000 SALARIES-OVERTIME	0	610	76
500.120.000 SALARIES-PART TIME	0	0	175
500.110.000 SALARIES-FULL TIME	18,576	21,138	21,138
Dept: 4300 CULTURAL ARTS			
Expenditures			
The second second			
Total Revenues	189,182	123,000	133,700
	,	-,	- ,
490.220.000 OPERATING TRANSFERS IN	42,000	45,000	43,000
482.020.000 DONATIONS PROCEEDS	780	0,000	2,000
482.010.000 MISCELLANEOUS REVENUE	13,300	5,000	2,000
472.045.000 RENTAL OF ART CENTER	13,980	8,000	6,200
472.000.000 RENTAL OF PROPERTY-MISC	1,140	0 12,000	0 12,500
456.540.021 Bring It On Sales 456.540.022 School Of Rock Sales	2,601 1,140	0 0	0 0
456.540.020 Little Mermaid Sales	43,052	0	0
456.540.019 West Side Story (FPU) Sales	0 42.052	0	0
456.540.018 Spring Awakening Sales	5,126	0	0
456.540.017 Hunchback Sales	30,929	0	0
456.540.016 Carrie Sales	10,459	0	0
456.540.015 35MM Sales	5,982	0	0
456.540.014 Honk Sales	114	0	0
456.540.013 Gypsy Sales	329	0	0
456.540.012 13 The Musical Sales	97	0	0
456.500.000 PROGRAM REVENUE	20,022	53,000	70,000
Dept: 4300 CULTURAL ARTS			

CITY OF SELMA

Internal Service Funds



INSURANCE

Mission

The Insurance department's mission is to ensure that the City has adequate general insurance including liability and property coverage, health, and workers' compensation insurance for its employees. The Risk Management program is designed to take a proactive role in reducing potential liability and work injuries.

Services

- Risk Management
- General Liability Insurance
- Property Insurance
- Auto Insurance
- Employee Relations Liability Insurance
- Workers' Compensation Insurance
- Health Insurance Benefits

Accomplishments for FY 2018-19

- Worked proactively with City physicians, City's claim administrators and contracted attorneys to resolve liability and workers' compensation claims in a timely and cost-effective manner.
- Managed and oversaw fourteen (14) workers' compensation claims.
- Managed and oversaw twenty-one (21) liability claims.
- Conducted annual open enrollment process with its flexible benefit plans, for calendar year 2019.

- Work with department heads to strengthen the City's return-to-work program, which brings injured employees back to work in a modified capacity.
- Work proactively with city's claims administrators, attorneys and city physicians to resolve both liability and workers' compensation claims with the best possible outcome.

- Continue to oversee the ERMA (Employment Risk Management Authority) program and ensure that all department heads and supervisors are current with on-line training programs.
- Provide needed safety training programs for all city employees, or as necessary per federal and state requirements.
- Continue to serve on the Board of the Central San Joaquin Valley Risk Management Authority (CSJVRMA) as an alternate board member.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Workers' Compensation claims processed	14	14
Days lost due to occupational injury	247	200
Days of modified duty due to occupational injury	43	45
Liability claims processed	21	15

Requested Budget Fiscal Year 2019-20 Fund: 700 - INSURANCE

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 700 - INSURANCE		200900	
Revenues			
Dept: 9100 INT. SVC INSURANCE			
486.000.000 INSUR. PREM. REIMBRETIREES	19,747	16,000	21,000
486.100.000 HEALTH INSUR PREM-PAYROLL 486.300.000 SUI (FROM PAYROLL - CITY COST)	86,292 44,821	64,586	84,000 0
487.000.000 INTERNAL SERVICE CHARGE	924,744	0	1,112,743
407.000.000 INTERNAL SERVICE CHARGE	924,744	982,008	1,112,743
Total Revenues	1,075,742	1,062,594	1,217,743
Expenditures			
Dept: 9100 INT. SVC INSURANCE			
610.915.000 TRAINING & EDUCATION	3,261	3,400	3,500
640.100.000 RMA-GENERAL LIABILITY	196,138	227,300	225,063
640.105.000 RMA-WORKER'S COMP	506,349	545,600	669,158
640.110.000 RMA-PROPERTY	24,430	26,880	29,861
640.120.000 RMA-EMPLOYEE ASSISTANCE	2,567	2,824	2,788
640.125.000 RMA-AUTO OVER 25K	24,262	26,690	32,426
640.130.000 RMA-GENERAL ADMINISTRATION	9,072	9,980	7,420
640.135.000 RMA-BUSINESS TRAVEL 640.145.000 RMA - AUTO UNDER 25K	6 110	50 150	50 100
640.150.000 RMA-AUTO UNDER 25K 640.150.000 RMA-EMPLOYMENT PRACTICES	32,949	36,250	40,927
640.200.000 SURETY BONDS	2,589	2,970	2,850
640.300.000 DENTAL CLAIMS	97,102	110,000	110,000
640.310.000 SELECTED EMPLOYEES HEALTH INS	12,960	17,000	34,000
640.312.000 EMPLY HEALTH INS PREM	6,349	0	0
640.313.000 HEALTH INS ADMIN FEE	5,361	5,500	4,500
640.314.000 RETIREE HEALTH INSURANCE	38,648	38,700	45,000
640.320.000 VISION CLAIMS	3,288	3,600	3,800
640.340.000 LTD - MISC. EMPLOYEES	3,859	4,200	4,800
640.400.000 CLAIMS EXPENSE	508	1,500	1,500
Total Expenditures	969,808	1,062,594	1,217,743
Grand Total:	105,934	0	0

FLEET SERVICES

Mission

The mission of the Fleet Services Division, under the direction of the Public Works Department is to provide safe and dependable vehicles and equipment to all city departments and divisions.

Services

- Preventative maintenance and repairs for all city vehicles and equipment to ensure they are operating properly.
- Maintain permits pertaining to fleet department.
- Ensure the shop is operating in a safe and efficient manner.

Accomplishments for FY 2018-19

- Maintained a fully stocked supply of parts.
- Surplus of old vehicles.
- Purchased the necessary equipment to allow in house repairs and avoid farming out work.

- Service 80% of fleet in house.
- Purchase shop equipment to allow additional cost savings on repairs.
- Receive specialized training & certifications for Code 3 (Fire Engine) vehicles.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Increase in house repairs	40%	65%
Prolong equipment life by switching to synthetic oil and pre- mix fuel for two cycle engines.		Service will be cut 50% life of equipment will extend by 25%

Requested Budget Fiscal Year 2019-20 Fund: 701 - FLEET MANAGEMENT

	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Fund: 701 - FLEET MANAGEMENT Revenues		0	•
Dept: 9200 INT. SVC - FLEET MANAGEMENT			
475.000.000 REIMBURSEMENTS	25	0	0
482.010.000 MISCELLANEOUS REVENUE	198	0	0
487.000.000 INTERNAL SERVICE CHARGE	747,818	596,213	537,419
Total Revenues	751,259	596,213	537,419
Expenditures			
Dept: 9200 INT. SVC - FLEET MANAGEMENT			
500.110.000 SALARIES-FULL TIME	53,140	54,720	64,617
500.135.000 SAL-S/L INCENT & VAC CASH OUT	2,452	2,526	
510.210.000 FICA	3,457	3,572	4,029
510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER	808 20,751	835	942 18 240
510.220.000 HEALTH INSORANCE-EMPLOYER 510.221.000 OPEB EXPENSE	20,751	18,120 0	18,240 0
510.225.000 LIFE INSURANCE	233	233	295
510.230.000 UNEMPLOYMENT INSURANCE	539	288	325
510.235.000 UNIFORM ALLOWANCE	400	400	400
510.236.000 CELL PHONE STIPEND	482	360	360
520.310.000 PERS-EMPLOYER	80,449	30,114	4,705
600.120.000 POSTAGE	0	40	0
600.130.000 PRINTING	0	50	0
600.250.000 SUPPLIES	799	4,000	10,000
600.254.000 OILS & LUBES	0	0	10,000
600.255.000 TIRES & TUBES	0	0	20,000
600.256.000 AUTO PARTS	74,177	101,000	61,000
600.257.000 GASOLINE & DIESEL	169,394	190,000	200,000
600.300.000 UNIFORM EXPENSE	513	965	500
600.305.000 SMALL TOOLS	5,751	6,750	6,750
600.375.000 EQUIPMENT REPAIRS	1,457	1,800	15,000
600.400.000 PROFESSIONAL SERVICES	1,627	10,525	10,525
600.401.900 PEST CONTROL 600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL	50 0	50 300	50 0
600.425.000 LINEN SERVICES	241	600	600
600.455.000 AUTO SERVCE-MISC	240	16,275	000
600.457.000 AUTO SERVICE-REPAIRS	176,557	145,000	100,000
600.458.000 AUTO SERVICE-TOWING	2,615	2,000	2,000
610.915.000 TRAINING & EDUCATION	_,0.0	500	2,000
630.200.000 GAS & ELECTRIC	1,424	1,517	1,542
630.300.000 WATER	1,325	1,420	1,265
630.400.000 SEWER	94	97	113
630.500.000 ALARM	314	156	161
630.600.000 GARBAGE SERVICE	1,236	2,000	2,000
Total Expenditures	608,226	596,213	537,419
Grand Total:	143,033	0	0

BUILDING MAINTENANCE & UTILITIES

Mission

The Building division strives to maintain a clean and inviting appearance of all city owned buildings and facilities.

Services

- Clean and upkeep all city owned buildings and facilities.
- Perform building repairs as needed.

Accomplishments for FY 2018-19

- Painted both fire stations.
- Assessed and inventoried HVAC units for all city owned buildings .
- Replaced 2 HVAC units at City Hall.
- Repaired all lighting at City Hall, Senior Center, and Police Department parking lot.
- Cleaned carpets in all City owned buildings.
- Built shade structure for Police Department motorcycles.

- Deep cleaning on floors at City Hall and Senior Center.
- Complete all necessary repairs on HVAC units per assessment.
- Replace carpet at the Arts Center.
- Convert lighting in city buildings to LED.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
HVAC Replacement	2	1
Retrofit lighting in city buildings to LED	9	20

Requested Budget Fiscal Year 2019-20 Fund: 702 - BUILDING & UTILITY

Fund: 702 - BUILDING & UTILITY	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Revenues			
Dept: 9300 INT. SVC UTLY & BLDG MAINT. 470.000.000 INTEREST INCOME 487.000.000 INTERNAL SERVICE CHARGE	2,361 410,542		0 313,309
Total Revenues	412,903	269,980	313,309
Expenditures			
Dept: 9300 INT. SVC UTLY & BLDG MAINT. 500.110.000 SALARIES-FULL TIME 500.130.000 SALARIES-OVERTIME 500.130.400 CALL BACK OT 500.130.600 ON CALL 510.210.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.221.000 OPEB EXPENSE	29,878 81 0 1,774 415 7,819 7 022	2,792 0 400 2,620 613 18,120	0 335 400 2,468 577 18,240
510.225.000 UFEB EXPENSE 510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE 510.235.000 UNIFORM ALLOWANCE 510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER 600.200.000 ADVERTISING	7,023 210 307 400 360 70,695 0	210 211 400 360	0 266 199 400 360 34,966 0
600.250.000 SUPPLIES 600.300.000 UNIFORM EXPENSE 600.305.000 SMALL TOOLS 600.370.000 BUILDING REPAIRS 600.400.000 PROFESSIONAL SERVICES 600.424.000 EXAMS, PHYSICAL-PSYCHOLOGICAL 600.475.000 MAINTENANCE AGREEMENTS 630.100.000 TELEPHONE 630.700.000 INTERNET	11,425 443 138 47,419 4,723 0 19,587 11,672 10,651	1,300 900 100,600	1,300 900 31,000
700.200.000 EQUIPMENT 700.500.000 DEPRECIATION EXP	10,831 0 3,840	9,804 0 0	9,838 15,000 0
Total Expenditures	228,860	269,980	313,309
Grand Total:	184,043	0	0

Requested Budget Fiscal Year 2019-20 Fund: 703 - GENERAL OVERHEAD

Fund: 703 - GENERAL OVERHEAD	FY 2017-18 Actual	FY 2018-19 Budget	FY 2019-20 Requested
Revenues			
Dept: 9500 INT. SVC OVRHD & OFFICE EXP 475.000.000 REIMBURSEMENTS 487.000.000 INTERNAL SERVICE CHARGE	682 14,964	0 14,924	0 15,025
Total Revenues	15,646	14,924	15,025
Expenditures			
Dept: 9500 INT. SVC OVRHD & OFFICE EXP 600.120.000 POSTAGE 600.400.000 PROFESSIONAL SERVICES 600.505.000 RENTALS-EQUIPMENT 610.900.000 MEMBERSHIP & DUES 700.400.000 LEASE PURCHASE DEBT PAYMENT	1,080 450 521 1,209 12,067	0 300 524 1,100 13,000	0 300 525 1,200 13,000
Total Expenditures	15,327	14,924	15,025
Grand Total:	319	0	0

DATA PROCESSING

Mission

To provide outstanding support to all departments of the City that includes computer services and web services. To pursue and implement technologies that provides access to accurate and timely information and a secure environment for all City departments to be able to provide services.

Services

- Maintain city wide network.
- Provide client support to all City users.
- Provides consulting services in regards to replacement computer hardware and software specifications.
- Maintain the City's software applications.
- Maintain the City's phone systems.
- Maintain the City's website.

Accomplishments for FY 2018-19

- Upgrade email server from Exchange 2010.
- Migrated email achiever to new vendor.
- Acquired proper server licensing to upgrade all virtual servers to latest version without additional cost of any future installs.
- Helped implement new time clock system.

- Contract with new web host to begin build of new city website.
- Assess and eliminate unneeded excess copiers.

Performance Measures	FY 2018-19 Estimated Actuals	FY 2019-20 Target
Help Desk Tickets	1165	1100
Virtual Servers	47	45
Client support response time	Same day	Same day

Requested Budget Fiscal Year 2019-20 Fund: 704 - DATA PROCESSING

		FY 2018-19	
Fund: 704 - DATA PROCESSING	Actual	Budget	Requested
Revenues			
Dept: 9600 INT. SVC DATA PROCESSING 487.000.000 INTERNAL SERVICE CHARGE	394,215	361,180	357,349
Total Revenues	394,215	361,180	357,349
Expenditures			
Dept: 9600 INT. SVC DATA PROCESSING 500.120.000 SALARIES-PART TIME 500.135.000 SAL-S/L INCENT & VAC CASH OUT 510.210.000 FICA 510.215.000 MEDICARE 510.220.000 HEALTH INSURANCE-EMPLOYER 510.221.000 OPEB EXPENSE 510.225.000 LIFE INSURANCE 510.230.000 UNEMPLOYMENT INSURANCE 510.236.000 CELL PHONE STIPEND 520.310.000 PERS-EMPLOYER 600.110.000 COMPUTER SUPPLIES 600.120.000 POSTAGE 600.250.000 SUPPLIES	1,790 520 88 21 2,135 33 14 22 30 -98,195 98 553 85,228 54,012	0 0 0 0 0 0 0 0 500 0 25,540	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
600.400.000 PROFESSIONAL SERVICES 600.470.000 SOFTWARE LICENSE AGREEMENTS 600.475.000 MAINTENANCE AGREEMENTS 700.250.000 EQUIPMENT - SOFTWARE 700.400.000 LEASE PURCHASE DEBT PAYMENT 700.500.000 DEPRECIATION EXP	54,913 62,131 208,216 0 1,684 2,010	54,288 62,183 195,669 0 23,000 0	77,545 42,496 189,308 10,000 23,000 0
Total Expenditures	321,291	361,180	357,349
Grand Total:	72,924	0	0

CITY OF SELMA

Other Fund Balances & Transfers



Other Funds Reserve/Balances as of April 18, 2019

	Balances	Function	Projects
Fund: 111 - EQUIPMENT REPLACEMENT Total Reserves/Balances	627,225.02		Replace Street Sweeper/Donations
Fund: 201 - TRAFFIC SAFETY Total Reserves/Balances	5,859.36	Transfer to General	
Fund: 202 - SUCCESSOR AGENCY ADMIN Total Reserves/Balances	-46,165.61		Labor billed to Successor
Fund: 204 - PUBLIC SAFETY FUND Total Reserves/Balances	45,163.30	Transfer to General	
Fund: 206 - SIDEWALK REPAIR FUNDS Total Reserves/Balances	22,891.28		Revolve fund for Citizen Sidewalk Program
Fund: 209 - AB 1913 GRANT Total Reserves/Balances	98,585.67	Restricted	Used for Police labor and equipment
Fund: 210 - STREET-CONST & MNTC Total Reserves/Balances	-439,262.06	Restricted	Streets repair and maintain program
Fund: 211 - GAS TAX Total Reserves/Balances	880,548.26	Restricted	Funds restricted for streets repair
Fund: 212 - ROAD MAINTENANCE AND REHAB Total Reserves/Balances	407,687.65	Restricted	Funds restricted for streets repair
Fund: 213 - LTF Total Reserves/Balances	3,201,586.59	Restricted	Funds restricted for streets repair
Fund: 214 - MEASURE "C" Total Reserves/Balances	1,041,312.72	Restricted	Funds restricted for streets repair
Fund: 217 - CID GROUNDWATER SURCHARGE Total Reserves/Balances	532,506.00	Restricted	Payment to CID and used for water recharge
Fund: 218 - CFD 2006-1 VINEYARD ESTATES Total Reserves/Balances	41,900.76	Restricted	Funds available for Safety only
Fund: 220 - LANDSCAPE & LIGHTING ASSMT Total Reserves/Balances	-73,290.36	Restricted	Special LLMD Districts
Fund: 228 - ABANDONED VEHICLE ABATEMENT Total Reserves/Balances	4,770.83	Restricted	Police vehicle abatement
Fund: 230 - CDBG GRANT Total Reserves/Balances	-94.43	Restricted	Grant fund
Fund: 231 - REG SAFE TRANS PROG (RSTP) Total Reserves/Balances	3,666.74	Restricted	Grant fund
Fund: 232 - RECYCLING GRANT Total Reserves/Balances	12,886.39	Restricted	Grant fund
Fund: 244 - ABC GRANT Total Reserves/Balances	3,161.26	Restricted	Grant fund
Fund: 245 - HSIP GRANT Total Reserves/Balances	198,383.43	Restricted	Grant fund
Fund: 248 - SMALL BUSINESS SUPPORT CENTER Total Reserves/Balances	605.20	Restricted	
Fund: 256 - ATP PLANNING GRANT Total Reserves/Balances	97,158.29	Restricted	Grant fund
Fund: 258 - ATP 17-089 Total Reserves/Balances	-72,900.00	Restricted	Grant fund
Fund: 260 - FORECLOSED HOMES PROJECT Total Reserves/Balances	30,338.14	Restricted	Fund used to abate properties
Fund: 262 - SPORTS HALL OF FAME Total Reserves/Balances	3,350.44	Restricted	

Other Funds Reserve/Balances as of April 18, 2019

	Balances	Function	Projects
Fund: 269 - ACT PROGRAM Total Reserves/Balances	6,530.52	Restricted	Adult Compliance Team
Fund: 270 - SELMA ACTIVITIES LEAGUE Total Reserves/Balances	5,630.00	Restricted	Kaiser Grant
Fund: 271 - HOUSING RELATED PARKS PROGRAM Total Reserves/Balances	-35,692.29	Restricted	Parks Grant
Fund: 295 - MEASURE "S" Total Reserves/Balances	1,547,089.00	Restricted	Safety Sale Tax Measure
Fund: 350 - ASSMT 91-2 HIGHLAND-DEBT SERV Total Reserves/Balances	50,697.53	Restricted	Assessment Districts
Fund: 351 - ASSMT 92-1 DANCER II-DEBT SER Total Reserves/Balances	13,843.18	Restricted	Assessment Districts
Fund: 352 - ASSMT 92-1 SUPP-DANCER III D/S Total Reserves/Balances	13,500.39	Restricted	Assessment Districts
Fund: 353 - ASSMT 91-2 SUPP-WATERMAIN D/S Total Reserves/Balances	7,668.69	Restricted	Assessment Districts
Fund: 356 - ASSMT 93-1 VINEYARD DEBT SER Total Reserves/Balances	27,394.30	Restricted	Assessment Districts
Fund: 360 - 2017 PD STATION DEBT SERVICES Total Reserves/Balances	193,792.72	Restricted	Police station project
Fund: 391 - GEN D/S - SUCCESSOR AGENCY- Total Reserves/Balances	-5,536,244.19	Restricted	
Fund: 401 - DEV IMP -STREETS & TRAFFIC Total Reserves/Balances	1,343,381.09	Restricted	Development Impact Fees
Fund: 402 - DEV IMP -POLICE FACILITIES Total Reserves/Balances	-19,088.32	Restricted	Development Impact Fees
Fund: 403 - DEV IMP -FIRE FACILITIES Total Reserves/Balances	-17,081.27	Restricted	Development Impact Fees
Fund: 404 - DEV IMP -CITY FACILITIES Total Reserves/Balances	342,820.23	Restricted	Development Impact Fees
Fund: 405 - DEV IMP- STORM DRAIN Total Reserves/Balances	111,530.44	Restricted	Development Impact Fees
Fund: 406 - DEV IMP -SEWER Total Reserves/Balances	650,478.47	Restricted	Development Impact Fees
Fund: 407 - DEV IMP -PARKS & RECREATION Total Reserves/Balances	606,463.32	Restricted	Development Impact Fees
Fund: 408 - LONG RANGE PLANNING Total Reserves/Balances	322,790.51	Restricted	Development Impact Fees
Fund: 409 - DEV IMP -PUBLIC USE FACILITIES Total Reserves/Balances	67,234.87	Restricted	Development Impact Fees
Fund: 410 - DEV IMP -WASTE WATER COLL. Total Reserves/Balances	36,847.89	Restricted	Development Impact Fees
Fund: 411 - DEV IMP -PUBLIC FACILITIES Total Reserves/Balances	41,132.49	Restricted	Development Impact Fees
Fund: 412 - DEV IMP -OPEN SPACE ACQUISIT. Total Reserves/Balances	5,114.40	Restricted	Development Impact Fees
Fund: 435 - CITY HALL CONSTRUCTION Total Reserves/Balances	19,763.92	Restricted	
Fund: 446 - AMBERWOOD PROJECT Total Reserves/Balances	25,336.23	Restricted	Project development fund

Other Funds Reserve/Balances as of April 18, 2019

	Balances	Function	Projects
Fund: 447 - TUTELIAN PROJECT Total Reserves/Balances	-7,847.77	Restricted	Project development fund
Fund: 448 - SELMA CROSSING PROJECT Total Reserves/Balances	-3,704.24	Restricted	Project development fund
Fund: 453 - CALTRANS-MITIGATION Total Reserves/Balances	212,233.93	Restricted	Caltrans mitigation fund
Fund: 456 - CAPITAL PROJECTS-PARKS Total Reserves/Balances	140,489.01	Restricted	TOT capital project fund
Fund: 457 - POLICE STATION CONSTRUCTION Total Reserves/Balances	3,376,400.74	Restricted	Police station project fund
Fund: 458 - 2017 GO BOND PD STATION Total Reserves/Balances	3,943,384.35	Restricted	Police station project fund
Fund: 494 - HOUSING FUND Total Reserves/Balances	1,219,264.24	Restricted	Redevelopment fund
Fund: 600 - AMBULANCE SERVICE Total Reserves/Balances	4,698,126.02	Enterprise Fund	
Fund: 601 - PIONEER VILLAGE Total Reserves/Balances	93,395.60	Enterprise Fund	
Fund: 603 - TRANSIT SERVICE Total Reserves/Balances	-51,044.66	Enterprise Fund	
Fund: 604 - GARBAGE SERVICE Total Reserves/Balances	-323,115.65	Enterprise Fund	
Fund: 605 - CULTURAL ARTS Total Reserves/Balances	5,171.76	Enterprise Fund	
Fund: 700 - INSURANCE Total Reserves/Balances	225,355.44	Internal Services Fund	
Fund: 701 - FLEET MANAGEMENT Total Reserves/Balances	302,201.29	Internal Services Fund	
Fund: 702 - BUILDING & UTILITY Total Reserves/Balances	175,401.61	Internal Services Fund	
Fund: 703 - GENERAL OVERHEAD Total Reserves/Balances	55,504.80	Internal Services Fund	
Fund: 704 - DATA PROCESSING Total Reserves/Balances	198,869.89	Internal Services Fund	

Budget Transfers

	From				То
			NET FUND		
FUND	G/L ACCOUNT	AMOUNT	ADJUSTMENT	G/L ACCOUNT	TRANSFER DESCRIPTION
GENERAL (100)	100-4100-791.000.000	43,000.00		605-4300-490.220.000	CULTURAL ARTS (605)
GENERAL (100)	100-4100-791.000.000	15,000.00		601-4100-490.220.000	RECREATION (601)
GENERAL (100)	100-0000-791.000.000	107,500.00		456-4100-490.220.000	CAPITAL PROJECT-PARKS (456)
			165,500.00		
		1 400 000 00	726 284	100 2200 400 220 000	Constal Fund (100)
Measure S (295)	295-0000-791.000.000	1,400,000.00	736,384		General Fund (100)
			663,616	100-2525-490.220.000	General Fund (100)
Ambulance (600)	600-2600-791.000.000	1,400,000.00		100-0000-490.220.000	General Fund (100)
Transit (603)	600-5500-791.000.000	200,000.00		100-0000-490.220.000	General Fund (100)
Public Safety (204)	204-2200-791.000.000	42,000.00		100-0000-490.220.000	General Fund (100)
Traffic Safety	201-2200-791.000.000	45,000.00		100-0000-490.220.000	General Fund (100)
,			1,687,000.00		. ,

TOT Allocation of 50% of 12	percent:			
Budgeted \$450,000	\$	215,000.00		
Arts (Fund 605)		20% \$	\$ 43,000.00	used for equipment and misc. purchases
Recreation (fund 100)		30% \$	64,500.00	used for part time labor and supplies/equipment
Parks (fund 456)		50% \$	\$ 107,500.00	used for capital parks expenditures
			\$ 215,000.00	-