



Fauquier County Agricultural Development Office

35 Culpeper Street

Warrenton, VA 20186

(540) 422-8280 • Fax (540) 422-8277 • www.FauquierAg.com

April 5, 2013

Dear Farm Owner,

Fauquier County staff is conducting a survey as part of a study initiated by the Board of Supervisors to measure the economic impact of agriculture in Fauquier County. This survey will also provide guidance to the County on the needs of the farming community and possible regulatory amendments designed to reflect those needs. Participation in this survey is voluntary, but your cooperation in this effort will be valuable to the agricultural industry and the County's future. All information that you provide will be kept strictly confidential.

This survey has been prepared by the Department of Agricultural Development and the Department of Community Development. If you have any questions or concerns about this survey, please contact the Department of Agricultural Development at the number above or the Department of Community Development at (540) 422-8220.

Completed surveys can be sent to the Agricultural Development Department at the above address. **All completed surveys must be received by April 30, 2013.**

Thank you in advance for your participation.

Fauquier County Agricultural Survey

Please answer all questions to the best of your knowledge.

FARM CHARACTERISTICS

A. In which Magisterial District is your farm located?

Marshall District _____

Scott District _____

Center District _____

Cedar Run District _____

Lee District _____

B. How many acres did you farm or rent/lease to/from others in Fauquier County in 2012? Please complete all that apply.

Own _____

Rent from others _____

Rent to others _____

C. How many acres of crops did your farm harvest during 2012? Please complete all that apply.

Grains _____

Vegetables _____

Fruit _____

Greenhouse/nursery _____

Timber _____

Other (Please specify) _____

D. What number of livestock/poultry did your farm sell in 2012? Please complete all that apply.

Cattle _____

Horses _____

Poultry _____

Eggs _____

Pigs _____

Goats _____

Alpaca _____

Sheep _____

E. How do you market your crops or livestock? Please check all that apply.

- Farmers Markets _____
- Directly to consumers _____
- Direct to other farmers _____
- Commodity markets/Cooperatives _____
- Community Support Agriculture (CSA) _____
- Other (Please specify) _____

F. Do you produce value-added products on your farm?

Yes _____

No _____

If yes, please list the value-added products your farm produces:

AGRITOURISM ACTIVITIES

G. Did you receive visitors on your farm for tourism or recreation in 2012?

Yes _____

No _____

If you answered 'yes' to Question G, please continue to Question H. If you answered 'no' to Question G, please skip to Question K, below.

H. What types of agritourism activities are offered on your farm? Please check all that apply.

- | | | | |
|----------------------------|-------|--------------------|-------|
| Farm Tours | _____ | Corn Maze | _____ |
| Petting zoo/animals | _____ | Pumpkin Patch | _____ |
| Hayrides | _____ | Pick-Your-Own | _____ |
| Bed & Breakfast | _____ | Equine Activities: | |
| Camping | _____ | Riding/Training | _____ |
| Hunting | _____ | Shows/Events | _____ |
| Cultural/Historic exhibits | _____ | Boarding | _____ |
| Events/Festivals | _____ | Breeding | _____ |
| Other (Please specify) | _____ | | |

I. Approximately how many people visited your farm for agritourism activities in 2012? _____

If possible, please estimate:

- a. Percentage of visitors who were Fauquier County residents _____
- b. Percentage of visitors who were from surrounding counties _____
- c. Percentage of visitors who were from Northern Virginia _____
- d. Percentage of visitors who were from other areas in Virginia _____
- e. Percentage of visitors from out of state _____

J. What was the average dollar amount spent per agritourism visitor during a typical visit in 2012? _____

FARM SALES AND EMPLOYMENT

K. Please list the gross value of agricultural products sold by your farm in 2012. Please complete all that apply.

Crops	\$ _____
Livestock	\$ _____
Value-added products	\$ _____
Agritourism	\$ _____
Direct sales	\$ _____

L. Do you plan to begin or expand a Direct to Consumer or Direct to Retail process in the next five years? Why?

M. Do you plan to decrease or discontinue a Direct to Consumer or Direct to Retail process in the next five years? Why?

N. Do you plan to begin or expand agritourism activities at your farm in the next five years? Why?

O. Do you plan to decrease or discontinue agritourism activities at your farm in the next five years? Why?

P. How many people including yourself were employed on your farm in 2012?
Please complete all that apply.

Full-time year round _____
Full-time seasonal _____
Part-time year round _____
Part-time seasonal _____

Q. Is there anything else that you would like to add about your farm operation, involvement in local food markets, or agritourism activities?

R. Do you participate in marketing efforts such as the Fauquier County Farm Product Directory or the Northern Piedmont Buy Fresh/Buy Local Guide?

Yes _____
No _____

S. What other forms of marketing assistance would you like to see?

T. Do you believe there should be additional meat processing facilities in Fauquier County?

Yes _____

No _____

If yes, where should additional meat processing facilities be located?

Northern Fauquier _____

Southern Fauquier _____

U. Do you believe there should be other types of agri-processing facilities in Fauquier County?

Yes _____

No _____

If yes, where should other agri-processing facilities be located?

Northern Fauquier _____

Southern Fauquier _____

V. What trends do you see as most influencing agricultural production in Fauquier County in the next five years?

W. Please list any additional comments or concerns you may have regarding your farming operation.
