

**La Plata County**  
**Sales, Lodger's, and HUTF Tax Collection**  
**April 30, 2018**

|                                    | <u>2014</u>          | <u>2015</u>          | <u>2016</u>          | <u>2017</u>          | <u>2018</u>         | <u>\$ Difference</u> | <u>Difference</u> |
|------------------------------------|----------------------|----------------------|----------------------|----------------------|---------------------|----------------------|-------------------|
| <b>Sales Taxes*</b>                |                      |                      |                      |                      |                     |                      |                   |
| <i>Budgeted</i>                    | 14,509,285           | 15,379,842           | 15,477,793           | 15,787,349           | 15,787,349          | 0.00                 | 0.00%             |
| <i>Month Earned/Month Received</i> |                      |                      |                      |                      |                     |                      |                   |
| Jan/Mar                            | 1,080,948            | 1,104,739            | 1,137,452            | 1,079,540            | 1,223,256           | 143,716              | 13.31%            |
| Feb/April                          | 1,012,755            | 1,009,156            | 1,160,712            | 1,162,383            | 1,164,781           | 2,398                | 0.21%             |
| Mar/May                            | 1,131,149            | 1,205,340            | 1,198,872            | 1,215,763            |                     |                      | 0.00%             |
| Apr/June                           | 1,103,405            | 1,152,666            | 1,209,960            | 1,199,808            |                     |                      | 0.00%             |
| May/July                           | 1,236,732            | 1,608,821            | 1,282,893            | 1,392,775            |                     |                      | 0.00%             |
| June/Aug                           | 1,364,456            | 1,423,629            | 1,519,257            | 1,603,832            |                     |                      | 0.00%             |
| July/Sept                          | 1,439,484            | 1,500,685            | 1,500,880            | 1,962,767            |                     |                      | 0.00%             |
| Aug/Oct                            | 1,374,063            | 1,404,306            | 1,617,486            | 1,615,403            |                     |                      | 0.00%             |
| Sept/Nov                           | 1,398,018            | 1,481,763            | 1,429,345            | 1,512,340            |                     |                      | 0.00%             |
| Oct/Dec                            | 1,164,492            | 1,250,699            | 1,246,549            | 1,389,069            |                     |                      | 0.00%             |
| Nov/Jan                            | 1,107,669            | 1,176,854            | 1,225,541            | 1,243,420            |                     |                      | 0.00%             |
| Dec/Feb                            | 1,457,225            | 1,415,621            | 1,489,822            | 1,499,068            |                     |                      | 0.00%             |
| Totals                             | <u>\$ 14,870,396</u> | <u>\$ 15,734,278</u> | <u>\$ 16,018,768</u> | <u>\$ 16,876,168</u> | <u>\$ 2,388,037</u> | <u>\$ 146,114</u>    | <u>6.52%</u>      |
| Change from Previous Year          | 5.61%                | 5.81%                | 1.81%                | 5.35%                |                     |                      |                   |

\*Sales Tax is two-months in arrears. The amounts are reported in the month the revenue is earned. The amounts reported include General, Road & Bridge, Capital Improvement and Joint Sales Tax Funds receipts.

|                           | <u>2014</u>       | <u>2015</u>       | <u>2016</u>       | <u>2017</u>       | <u>2018</u>       | <u>\$ Difference</u> | <u>Difference</u> |
|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------------|-------------------|
| <b>Lodger's Tax*</b>      |                   |                   |                   |                   |                   |                      |                   |
| <i>Budgeted</i>           | 235,915           | 230,000           | 230,000           | 280,000           | 330,000           | 50,000               | 17.86%            |
| First Qtr                 | 53,343            | 43,979            | 74,713            | 78,807            | 100,977           | 22,170               | 28.13%            |
| Second Qtr                | 58,333            | 69,516            | 64,156            | 73,097            |                   |                      | 0.00%             |
| Third Qtr                 | 110,719           | 103,565           | 123,132           | 147,929           |                   |                      | 0.00%             |
| Fourth Qtr                | 37,112            | 56,958            | 63,244            | 50,915            |                   |                      | 0.00%             |
| Totals                    | <u>\$ 259,507</u> | <u>\$ 274,019</u> | <u>\$ 325,245</u> | <u>\$ 350,749</u> | <u>\$ 100,977</u> | <u>\$ 22,170</u>     | <u>28.13%</u>     |
| Change from Previous Year | 14.49%            | 5.59%             | 18.69%            | 7.84%             |                   |                      |                   |

\*Returns for lodger's tax are filed quarterly and due by the 25th day of the month following the quarter-end. The amounts in this report are reported in the month the revenue is earned.

|                                    | <u>2014</u>         | <u>2015</u>         | <u>2016</u>         | <u>2017</u>         | <u>2018</u>       | <u>\$ Difference</u> | <u>Difference</u> |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|-------------------|----------------------|-------------------|
| <b>Highway User's Tax*</b>         |                     |                     |                     |                     |                   |                      |                   |
| <i>Budgeted</i>                    | 2,927,000           | 2,869,000           | 3,009,740           | 3,369,162           | 3,314,000         | (55,162)             | -1.66%            |
| <i>Month Earned/Month Received</i> |                     |                     |                     |                     |                   |                      |                   |
| Jan/Feb                            | 250,040             | 255,439             | 254,429             | 294,938             | 283,460           | (11,478)             | -3.89%            |
| Feb/Mar                            | 256,018             | 96,253              | 265,051             | 253,434             | 274,884           | 21,450               | 8.46%             |
| Mar/Apr                            | 230,698             | 390,569             | 263,511             | 268,767             | 259,906           | (8,861)              | -3.30%            |
| Apr/May                            | 289,687             | 321,836             | 290,457             | 293,676             |                   |                      | 0.00%             |
| May/June                           | 248,139             | 257,926             | 267,292             | 256,922             |                   |                      | 0.00%             |
| June/July                          | 263,788             | 264,980             | 276,396             | 284,571             |                   |                      | 0.00%             |
| July/Aug                           | 241,180             | 221,997             | 213,194             | 250,105             |                   |                      | 0.00%             |
| Aug/Sept                           | 222,271             | 242,923             | 263,508             | 252,102             |                   |                      | 0.00%             |
| Sept/Oct                           | 233,393             | 240,693             | 274,055             | 256,622             |                   |                      | 0.00%             |
| Oct/Nov                            | 223,589             | 165,850             | 254,648             | 268,127             |                   |                      | 0.00%             |
| Nov/Dec                            | 336,792             | 463,559             | 338,278             | 346,391             |                   |                      | 0.00%             |
| Dec/Jan                            | 241,533             | 247,572             | 256,297             | 267,228             |                   |                      | 0.00%             |
| Totals                             | <u>\$ 3,037,128</u> | <u>\$ 3,169,598</u> | <u>\$ 3,217,115</u> | <u>\$ 3,292,882</u> | <u>\$ 818,250</u> | <u>\$ 1,111</u>      | <u>0.14%</u>      |
| Change from Previous Year          | 2.52%               | 4.36%               | 1.50%               | 2.36%               |                   |                      |                   |

\* Highway User's Tax is one month in arrears. The amounts are reported in the month the revenue is earned.