

La Plata County
Sales, Lodger's, and HUTF Tax Collection
August 31, 2017

| | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>\$ Difference</u> | <u>Difference</u> |
|------------------------------------|----------------------|----------------------|----------------------|----------------------|---------------------|----------------------|-------------------|
| Sales Taxes* | | | | | | | |
| Budgeted | 13,289,325 | 14,509,285 | 15,379,842 | 15,477,793 | 15,787,349 | 309,556 | 2.00% |
| <i>Month Earned/Month Received</i> | | | | | | | |
| Jan/Mar | 1,006,783 | 1,080,948 | 1,104,739 | 1,137,452 | 1,079,540 | (57,912) | -5.09% ** |
| Feb/April | 923,953 | 1,012,755 | 1,009,156 | 1,160,712 | 1,162,383 | 1,671 | 0.14% |
| Mar/May | 1,090,989 | 1,131,149 | 1,205,340 | 1,198,872 | 1,215,763 | 16,891 | 1.41% |
| Apr/June | 1,036,915 | 1,103,405 | 1,152,666 | 1,209,960 | 1,199,808 | (10,152) | -0.84% |
| May/July | 1,133,993 | 1,236,732 | 1,608,821 | 1,282,893 | 1,392,775 | 109,882 | 8.57% |
| June/Aug | 1,374,114 | 1,364,456 | 1,423,629 | 1,519,257 | 1,603,832 | 84,575 | 5.57% |
| July/Sept | 1,352,515 | 1,439,484 | 1,500,685 | 1,500,880 | | | 0.00% |
| Aug/Oct | 1,277,198 | 1,374,063 | 1,404,306 | 1,617,486 | | | 0.00% |
| Sept/Nov | 1,279,327 | 1,398,018 | 1,481,763 | 1,429,345 | | | 0.00% |
| Oct/Dec | 1,187,157 | 1,164,492 | 1,250,699 | 1,246,549 | | | 0.00% |
| Nov/Jan | 1,062,683 | 1,107,669 | 1,176,854 | 1,225,541 | | | 0.00% |
| Dec/Feb | 1,354,838 | 1,457,225 | 1,415,621 | 1,489,822 | | | 0.00% |
| Totals | <u>\$ 14,080,465</u> | <u>\$ 14,870,396</u> | <u>\$ 15,734,278</u> | <u>\$ 16,018,768</u> | <u>\$ 7,654,101</u> | <u>\$ 144,954</u> | <u>1.93%</u> |
| Change from Previous Year | 8.53% | 5.61% | 5.81% | 1.81% | | | |

*Sales Tax is two-months in arrears. The amounts are reported in the month the revenue is earned. The amounts reported include General, Road & Bridge, Capital Improvement and Joint Sales Tax Funds receipts.

** - This decrease is attributable to the receipt in January 2016 of back taxes resulting in a net amount to the County of \$43,838. With this net amount excluded, there is a decrease of approximately 1.29% in January 2017 over January 2016.

Lodger's Tax*

| | | | | | | | |
|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|--------------|
| Budgeted | 200,000 | 235,915 | 230,000 | 230,000 | 280,000 | 50,000 | 21.74% |
| First Qtr | 50,330 | 53,343 | 43,979 | 74,713 | 78,807 | 4,094 | 5.48% |
| Second Qtr | 55,719 | 58,333 | 69,516 | 64,156 | 73,097 | 8,941 | 13.94% |
| Third Qtr | 85,710 | 110,719 | 103,565 | 123,132 | | | 0.00% |
| Fourth Qtr | 34,902 | 37,112 | 56,958 | 63,244 | | | 0.00% |
| Totals | <u>\$ 226,661</u> | <u>\$ 259,507</u> | <u>\$ 274,019</u> | <u>\$ 325,245</u> | <u>\$ 151,904</u> | <u>\$ 13,036</u> | <u>9.39%</u> |
| Change from Previous Year | -0.04% | 14.49% | 5.59% | 18.69% | | | |

*Returns for lodger's tax are filed quarterly and due by the 25th day of the month following the quarter-end. The amounts in this report are reported in the month the revenue is earned.

Highway User's Tax*

| | | | | | | | |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------|--------------|
| Budgeted | 2,750,000 | 2,927,000 | 2,869,000 | 3,009,740 | 3,369,162 | 140,740 | 4.91% |
| <i>Month Earned/Month Received</i> | | | | | | | |
| Jan/Feb | 248,725 | 250,040 | 255,439 | 254,429 | 294,938 | 40,509 | 15.92% |
| Feb/Mar | 242,045 | 256,018 | 96,253 | 265,051 | 253,434 | (11,617) | -4.38% |
| Mar/Apr | 244,837 | 230,698 | 390,569 | 263,511 | 268,767 | 5,257 | 1.99% |
| Apr/May | 261,967 | 289,687 | 321,836 | 290,457 | 293,676 | 3,219 | 1.11% |
| May/June | 228,047 | 248,139 | 257,926 | 267,292 | 256,922 | (10,370) | -3.88% |
| Jun/July | 283,271 | 263,788 | 264,980 | 276,396 | 284,571 | 8,175 | 2.96% |
| July/Aug | 221,124 | 241,180 | 221,997 | 213,194 | 250,105 | 36,911 | 17.31% |
| Aug/Sept | 225,981 | 222,271 | 242,923 | 263,508 | | | 0.00% |
| Sept/Oct | 231,107 | 233,393 | 240,693 | 274,055 | | | 0.00% |
| Oct/Nov | 202,861 | 223,589 | 165,850 | 254,648 | | | 0.00% |
| Nov/Dec | 305,294 | 336,792 | 463,559 | 338,278 | | | 0.00% |
| Dec/Jan | 267,149 | 241,533 | 247,572 | 256,297 | | | 0.00% |
| Totals | <u>\$ 2,962,409</u> | <u>\$ 3,037,128</u> | <u>\$ 3,169,598</u> | <u>\$ 3,217,115</u> | <u>\$ 1,902,414</u> | <u>\$ 72,085</u> | <u>3.94%</u> |
| Change from Previous Year | 1.00% | 2.52% | 4.36% | 1.50% | | | |

* Highway User's Tax is one month in arrears. The amounts are reported in the month the revenue is earned.