Lancaster County Council Administration Committee Special Meeting Agenda

Wednesday, August 23, 2017

County Council Conference Room County Administration Building 101 N. Main Street Lancaster, SC 29720

1. Call to Order - Committee Chair Charlene McGriff

9:30 a.m.

- 2. Approval of the agenda [deletions and additions of non-substantive matters]
- 3. Citizens Comments
- 4. Discussion / Action Items
 - a) Discussion of Stormwater budget Ordinance 2017-1455
 - b) EMS Stretcher Fleet Assessment (Favorable Recommendation Public Safety) Clay Catoe pgs. 2-15
- 5. Adjournment

Anyone requiring special services to attend this meeting should contact 285-1565 at least 24 hours in advance of this meeting.

Lancaster County Council Administration Committee agendas are posted at the Lancaster County Administration Building and are available on the Website: www.mylancastersc.org



Agenda Item Summary

Ordinance # / Resolution#:

Contact Person / Sponsor: Clay Catoe

Department:

EMS

Date Requested to be on Agenda: August 2017

Issue for Consideration:

EMS Stretcher Fleet Assessment

Points to Consider:

Cost factor and these units are currently on backup units

Funding and Liability Factors:

Possible equipment failure leading to litigation for negligence.

Council Options:

Replace all, partial or none.

Recommendation:

Replace some but not all due to cost factor



Lancaster County Emergency Medical Services

Post Office Box 1809 Lancaster, SC 29721 803-283-4134 (Phone) 803-283-2092 (Fax)

Public Safety Committee,

I light of recent events that have happened across our system and around the country, I have chosen to perform a fleet assessment of every piece of equipment we operate. While most equipment has been subject to a preventive maintenance plan for four years, some has not due to budget concerns.

The subject of this assessment was our cots (stretchers) and our stair chairs. I had this scheduled much earlier in 2017 in an attempt to work something into last year's budget, however the company had to reschedule three times before I could have this performed. While on the surface it appears to be terrible but when broken down seems much more manageable. This fleet assessment result is a response to the "big purchase" and wait plan. For many years the county purchased EMS units on bonds and in large quantities. Then waited for years to make another large purchase. This has resulted in large amounts of equipment that is facing end of life or potential equipment failure. For the last 4 years the county has purchased or replaced EMS units two per year. This allows us to always have equipment in top working order and not face the all at once massive equipment purchase that kills budgets, great planning.

Our cots are used many times a day and carry weights of up to 500 lbs. over hills, rocks and through water. The company we use will only service them for a period of 10 years. Once they reach 8 years, the company recommends replacing, however they will still service them for the additional 2 years. Once over ten years, they will not warranty or back any malfunction. The frames are not tested for strength and dependability after 10 years leading to the unknown. Now you can still use these cots, however the county has no proof they meet any standard of dependability. By testing these units each year, we now have a written statement that these cots meet or exceed the manufactures requirements to function at optimal performance. Thus we have some defense during an accident.

We currently have 23 cots in our fleet, with 6 being older than 10 years and 3 being at least 15 years old. I do not recommend replacing all as we can use some for training. However, I would like to see us replace at minimum 3. Keep in mind that hopefully the 6 we have that are currently 8 years old will be replaced through purchasing new EMS units and the current units being retired and sold.

Sincerely,

Clayton Catoe, Director Lancaster County EMS

Clayton Catoe

From:

Sustar, Jaren <jaren.sustar@stryker.com>

Sent:

Friday, August 04, 2017 2:37 PM

To:

Clayton Catoe

Subject:

13 Power Pro's Quote

Attachments:

13 Power Pro's with XPS.PDF; 13 Power Pro's .pdf; XPS Brochure.pdf

THIS IS AN EXTERNAL E-MAIL — Use caution when clicking on links as they could open malicious websites.

—IT Helpdesk, support lancastercountysc net

Clay,

Attached are two quotes for 13 Power Pro's. One quote includes the XPS wings. The other quote just has the siderails like you guys have been using for years. The benefit of the XPS (Expandable Patient Surface) is they can widen so you can put bariatric patients on your Power Pro instead of having to use a manual bariatric cot. I have attached information on them above.

These prices are valid until September 30th, 2017. Our price increase will take place on October 1st.

Let me know if you need anything else!

Have a great weekend,

Jaren Sustar

Account Manager

Stryker Medical - EMS c: 843-864-3682 Jaren.Sustar@Stryker.com www.ems.stryker.com





Sales Account Manager
JAREN SUSTAR
JAREN.SUSTAR@STRYKER.COM
Cell: 843-864-3682

Remit to:

P.O. Box 93308 Chicago, IL 60673-3308

End User Shipping Address 1167435 LANCASTER COUNTY EMS

2006 PAGELAND HWY

LANCASTER, SC 29720

Shipping Address 1167435 LANCASTER COUNTY EMS 2006 PAGELAND HWY LANCASTER, SC 29720 Billing Address 1167432 LANCASTER COUNTY PO BOX 1809

LANCASTER, SC 29721

Customer Contact	Ref Number	Date	PO Number	Reference Field	Quote Type
	5841784	08/04/2017	QUOTE :		

Line #	Quantity	Item Description	Part#	Unit Price	Extended Price	Item Comments
1.00	13	Power-PRO XT	6506000000	\$15,608.70	\$202,913.10	
		Options				
	13	Power-PRO XT	6506000000	\$13,330.17	\$173,292.21	
	13	XPS Option	6506040000	\$1,676.70	\$21,797.10	
	13	3 Stage IV Pole PR Option	6500315000	\$288.36	\$3,748.68	
	13	Retractable Head Section O2	6085046000	\$153.90	\$2,000.70	
	13	Head End Storage Flat	6500128000	\$115.83	\$1,505.79	
	13	Equipment Hook	6500147000	\$43.74	\$568.62	
	13	Dual Wheel Lock	6086602010			
	13	PR Cot Retaining Post	6085033000			
	13	Power Pro Standard Components	6506026000			
	13	No Runner/HE O2	0054200994			
	13	Non Power-Load Compatible	6506029000			
	13	Trendelenburg	6085031000			
	13	English Manual	6506600000			
	13	120V AC SMRT Charging Kit	6500028000			
	13	J Hook	6092036018			
	13	XPS Knee Gatch Bolster Matrss	6500003130			
	13	No Steer Lock Option	6506037000			
	13	3 YR X-Frame Powertrain Wmty	7777881669			
	13	2 Yr Bumper to Bumper Warranty	7777881670			
	13	DOM SHIP (NOT HI, AK, PR, GM)	0054030000			
	1.3	X-RESTRAINT PACKAGE	6500001430			
	13	STANDARD FOWLER	6506012003			

Note:		
	,*	

Product Total	\$202,913.10
Freight	\$0.00
Tax	\$16,233.05
Total Incl Tax & Freight	\$219,146.15

Signature:	Title/Position:	Date:	-

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. Terms: Net 30 Days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-STRYKER.

Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.





Sales Account Manager

JAREN SUSTAR

JAREN SUSTAR@STRYKER.COM
Cell: 843-864-3682

Remit to:

P.O. Box 93308 Chicago, IL 60673-3308

End User Shipping Address 1167435 LANCASTER COUNTY EMS 2006 PAGELAND HWY LANCASTER, SC 29720 Shipping Address 1167435 LANCASTER COUNTY EMS 2006 PAGELAND HWY LANCASTER, SC 29720 Billing Address 1167432 LANCASTER COUNTY PO BOX 1809 LANCASTER, SC 29721

Customer Contact	Ref Number	Date	PO Number	Reference Field	Quote Type
	5841788	08/04/2017	QUOTE		

Line #	Quantity	Item Description	Part #	Unit Price	Extended Price	Item Comments
1.00	13	Power-PRO XT	6506000000	\$13,932.00	\$181,116.00	
		Options				
	13	Power-PRO XT	6506000000	\$13,330.17	\$173,292.21	
	13	3 Stage IV Pole PR Option	6500315000	\$288.36	\$3,748.68	<i>₹</i>
	13	Retractable Head Section O2	6085046000	\$153.90	\$2,000.70	
	13	Head End Storage Flat	6500128000	\$115.83	\$1,505.79	
	13	Equipment Hook	6500147000	\$43.74	\$568.62	
	. 13	Dual Wheel Lock	6086602010			
	13	PR Cot Retaining Post	6085033000			
	13	Power Pro Standard Components	6506026000			
	13	Siderail Option	6506031000			
	13	No Runner/HE O2	0054200994			
	13	Non Power-Load Compatible	6506029000			
	13	Trendelenburg	6085031000			
	13	English Manual	6506600000			
	13	120V AC SMRT Charging Kit	6500028000			
	13	J Hook	6092036018			
	13	G-Rated Mattress	6506034000			
	13	No Steer Lock Option	6506037000			
	13	3 YR X-Frame Powertrain Wrnty	7777881669			
	13	2 Yr Bumper to Bumper Warranty	7777881670			
	13	DOM SHIP (NOT HI, AK, PR, GM)	0054030000			
	13	X-RESTRAINT PACKAGE	6500001430			
	13	STANDARD FOWLER	6506012003			

Note:		

Product Total	\$181,116.00
Freight	\$0.00
Tax	\$14,489,28
Total Incl Tax & Freight	\$195,605.28

Signature:	Title/Position:	Date:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 Days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-STRYKER.

Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.

Fleet Assessment Summary

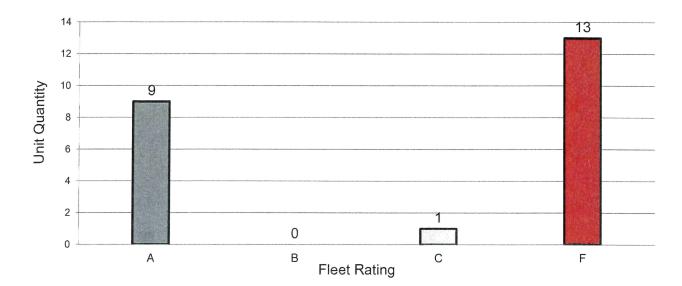
Total Cots Assessed

23

Total Frontline Cots Assessed

9

Fleet Rating



Points to Consider

57% Need to be replaced

0% Have a H-frame

78% Have a 700 lb. Weight Capacity

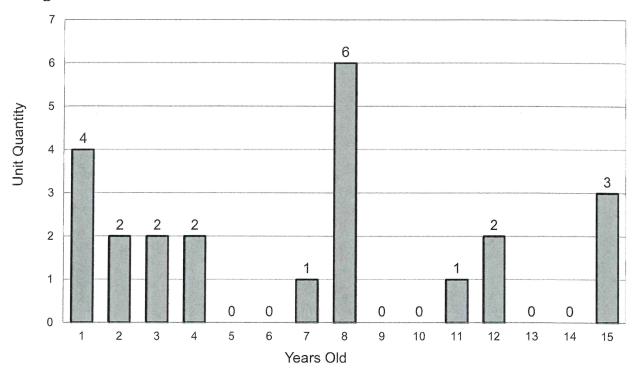
78% Have Hydraulic Power

100% Have a Functional Frame

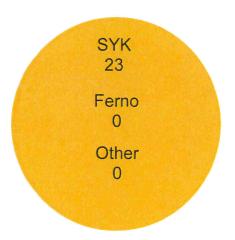
91% Have Functional Wheelocks

0% Need a Replacement Mattress

Cot Age Overview



Vendor Overview





Mattress Additional Comments

Inventory Number	Cot Serial Number	Vendor	Model Number	Comments	Rating
SHED	130540793	Stryker	6506	TRENDELENBURG POS IS RATTLING. LARGE HYDRAULIC HOSE LEAK	С
323	140539092	Stryker	6506		Α
TRAINER	060239378	Stryker	6082		F
SHED	011139680	Stryker	6082	NO X-FRAME GUARDS	F
331	150340201	Stryker	6506		Α
337	130540792	Stryker	6506		Α
326	980739132	Stryker	6080	NO X-FRAME GUARDS AND NO BRAKE. 19 YEARS OLD	F
332	090340958	Stryker	6500	8 YEARS OLD	F
327	100240599	Stryker	6083		Α
339	090340959	Stryker	6500	8 YEARS OLD	F
328	050240052	Stryker	6082	NO X-FRAME GUARDS	F
338	091241341	Stryker	6500	8 YEARS OLD	F
329	090340957	Stryker	6500	NEEDS X-FRAME MAINTENANCE	F
320	091241342	Stryker	6500	SMALL HYDRAULIC HOSE NEEDS REPLACED. NO BRAKES. TRENDELE	F
321	140539091	Stryker	6506		Α
340	980739046	Stryker	6080	19 YEARS OLD	F
320	150340200	Stryker	6506		Α
336	091241343	Stryker	6500		F
322	160440840	Stryker	6506		Α
TRAINER	050240050	Stryker	6082		F
324	170140959	Stryker	6506		Α
325	170140960	Stryker	6506		Α
oos	160440841	Stryker	6506	WRECK	F



Lancaster County EMS

Lancaster, SC June 29, 2017

Jaren Sustar Account Manager 843-864-3682 jaren.sustar@stryker.com

Contact your Stryker EMS Account Manager to learn more about how you can plan a comprehensive fleet management solution.

The data contained in this Fleet Assessment Survey (the "Survey") is confidential information of Stryker Medical, a division of Stryker Corporation, and (the "Service"). The Service agrees that it will not disclose to any third party the confidential information contained in this Survey.

Thank you

Thank you for the opportunity to work with you and your crew. I look forward to partnering with you to ensure the equipment you are using aligns with and supports your goals while helping to facilitate the overall health of the patients, caregivers and organization.

Objective

The purpose of this Assessment is to provide an overarching view of the state of the EMS equipment you are currently using. This report should help identify and correct potential areas of concern and risk. We seek to improve patient and caregiver outcomes, safety and satisfaction. Enclosed is a summary of all EMS equipment, including the current condition and any potential risks that may be associated with the equipment. The functionality of each piece of equipment has been assessed, and corresponding action items have been indicated in order to ensure that everything is working appropriately.

Evaluation Explanation

Equipment was evaluated based on condition, maintenance needed, and age.

The following scores were given:

- A Equipment is in great condition. No maintenance needed.
- B Equipment is functional. Minimal maintenance needed.
- C Equipment is in need of repair and potentially replaced.
- F Equipment is in need of major repair, past the lifespan and should be replaced.

البسال
_
_
Θ
_
\succeq
40
U)
Ś
Φ
S
S
_
L
-
-
ന
~
$\mathbf{\omega}$
_
11
Comboning
<u>(1)</u>
Married Street
diamen.

t: Clay Catoe		Rating Additional Notes	wn Drop Down Manual Entry					-									A											THE PERSON NAMED AND PE
Contact:		k Seat	Drop Down	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	-							
eranakan adden malerin adaudada merene		Wheel Lock	Drop Down	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass								Auto proposition and a second
		Frame Functionality	- Drop Dawn	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass								And Annual
sc	designers contribute report in an armine and designers reported to the second s	Hydraulic Powered	Drop Down	No	No	No	No	S S	N _O	No	No.	No	S N								A SA AND ASSOCIATION OF THE PARTY OF THE PAR							
Lancaster, SC		500 lb. Capacity	Drop Dawn	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes								Market and a full of the fact that the state of the state
Location:		Frame Style	Drop Down																									and the same and t
and the state of t		Front Line	Drop Down	Yes	Yes	Yes	Yes	Ypo	Yes	Yes	Yes	ON	NO	Yes	Yes	Yes	ON	Yes	Yes	Yes								
make and an included an included and an included an includ		Chair Age (Years)	Drop Dawn	88	12	8	2		- 8	8	17	8	4	7	7	2	က	3	2	11							a de la compressión de compressión de la compressión del compressión de la compressi	
		Chair Model Chair Serial Number	Manual Entry	090340659	050540253	091240060	101141058	190340687	091240059	090340660	061139807	090340661	130340588	101141060	101141059	150539097	140441497	140441496	150539098	061139808				And the state of t		Additional control of the control of		
Lancaster County EMS		Chair Model	Manual Entry	6252	6252	6252	8252	6252	6252	6252	6252	6252	6252	6252	6252	6252	6252	6252	6252	6252								
ancaster (Vendor	Drop Down	Stryker	Stryker	Stryker	Ctrykor	Stryker	Striker	Stryker	Stryker	Stryker	Stryker	Stryker	Strvker	Strvker	Strvker	Stryker	Stryker	Stryker		-						
ervice:	1	iventory	anual Eniny	336	334	329	997	337	332	335	320	SHED	SHED	325	328	321	SHED	338	324	326								

Fleet Assessment Summary

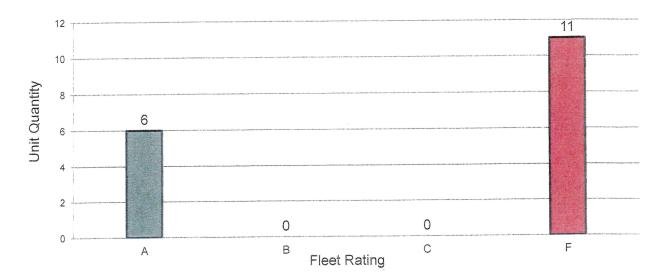
Total Chairs Assessed

17

Total Frontline Chairs Assessed

14

Fleet Rating



Points to Consider

65% Need to be replaced

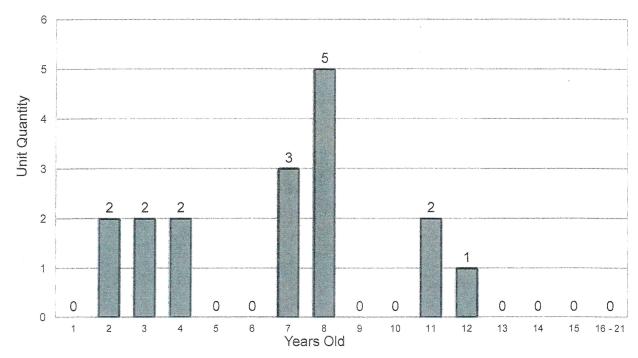
100% Have a 500 lb. Weight Capacity

100% Have a Functional Frame

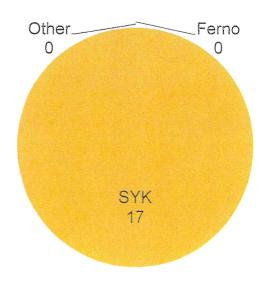
100% Have Functional Wheelocks

0% Need a Seat Replacement

Chair Age Overview



Vendor Overview



Mattress Additional Comments

Inventory Number	Chair Serial Number	Vendor	Model Number	Comments	Rating
336	090340659	Stryker	6252		F
331	050540253	Stryker	6252	DIRTY	F
329	091240060	Stryker	6252		F
337	101141058	Stryker	6252		F
339	130340587	Stryker	6252		Α
332	091240059	Stryker	6252		F
335	090340660	Stryker	6252		F
320	061139807	Stryker	6252		F
SHED	090340661	Stryker	6252		F
SHED	130340588	Stryker	6252		А
325	101141060	Stryker	6252		F
328	101141059	Stryker	6252		F
321	150539097	Stryker	6252		А
SHED	140441497	Stryker	6252		Α
338	140441496	Stryker	6252		А
324	150539098	Stryker	6252		Α
326	061139808	Stryker	6252		F
	and the second s				
	MALIFER HER STATE AND LESS AND				
	ini da da katan da mada iyanan da samada aran da mada da mada da mada da da mada da da mada da da mada da da m				
	And the second s				
	and the second court of the second				
					,
	and the second s				
	Control of the Contro				

*s*tryker°