



**SEA THE
FUTURE
WITH US**

Marine Terminals

2023 1st Quarter Review

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May 02, 2023



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Port Calls

Port Calls	2023	2022	2021	2020	2019	2018
Port Calls	34	48	19	26	33	25
Ships	33	44	19	22	25	19
Barges	1	4	0	4	8	6

- Overall port calls down 14 calls or 30% from Q1 2022.
- Only 1 Lehigh barge, no other barges.
- 53' volumes continue but are tapering off.
- Break-bulk vessel calls are averaging 1 per month.
- All discretionary consumer goods diverted from CA congestion in Q1 2022 has ended.

Tonnage (st)

Tonnage	2023	2022	2021	2020	2019	2018
Tonnage	92,141	149,615	114,133	39,233	38,698	26,738
In (general)	58,611	109,831	16,359	21,107	23,834	8,706
In (cement)	6,332	13,669	64,824	5,097	10,641	6,215
Out (general)	27,198	26,115	32,950	13,029	4,223	11,817
Out (logs)	0	0	0	0		0

- Overall tonnage decreased by 31% due to the end of CA diversions, slower cement volume. Export volumes are actually slightly ahead of 2022.
- Imports are primarily products for electrical vehicles, steel and break-bulk products through Westwood.
- Exports are driven by pulp and container traffic to Korea.

Container Volumes

Number of Units	2023	2022	2021	2020	2019	2018
Total	3,790	7,452	1,067	797	816	901
Import	3,381	6,976	692	689	597	344
Export	409	476	375	108	219	557

- Westwood volumes remain flat from 2022.
- 53' business was strong in 2022 but has tapered off. Receiving 1 x 53' vessel per month through Q1.

Highlights

Q1 2023

- Weather only affected operations in early January.
- 53' business down to 1 primary customer.
- WSL B-bulk volumes have remained steady.
- Electric vehicle break-bulk vessel calls 1 per month.
- Mining equipment project in March brought rail loading activity for 2 weeks.



2023 Outlook

- 53' container volumes in Norton facility.
- Cargo for electrical vehicle project will continue.
- Rotaflex machine volumes will continue. 2 ships in April.
- ECL and WSL project cargo will bring excavators/rolling stock to Everett.
- Swire service to start break-bulk in Q2.
- Potential of automobile discharge due to Canadian congestion.





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