

# **Marine Terminals**

2022 Year End Review

(What a year it was) Walter Seidl

January 10, 2023





## Port Calls

Port Calls	2022	2021
Port Calls	172	133
Ships	155	123
Barges	17	10

- Overall port calls up 39 calls or 23%.
- 10 Lehigh barges, 1 scrap barge, 1 break-bulk cargo barge, 1 container barge, 4
  Boeing barges.
- 53' volumes strong throughout the year.
- Vessels calls for break-bulk averaged 2 per month.
- January and February saw the completion of diverted consumers goods containers from 2021 holiday rush.

# Tonnage (st)

Tonnage	2022	2021
Tonnage	587,322	572,164
In (general)	325,745	277,305
In (cement)	164,738	180,007
Out (general)	96,839	114,852
Out (logs)	0	0

- Overall tonnage only increased by 3% despite a shortfall of 15,269 tons of cement vs. 2021.
- Imports are primarily container tonnage, products for electrical vehicles, steel and break-bulk products through Westwood.
- Exports are driven by pulp and container traffic to Korea.

# **Container Volumes**

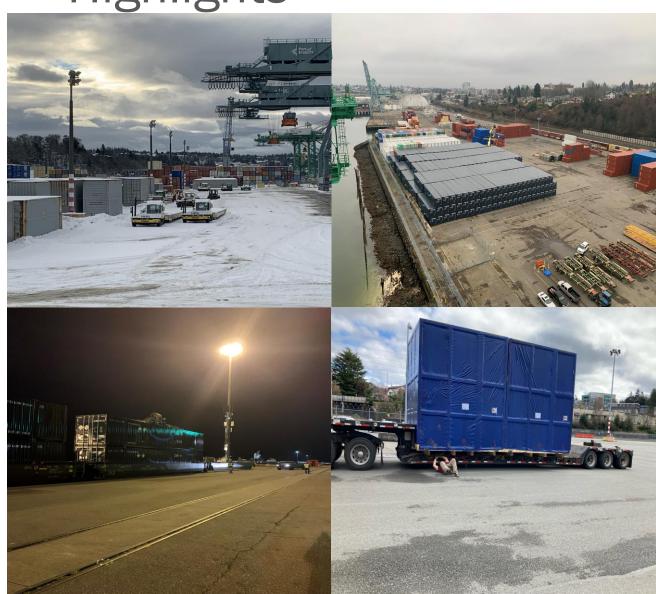
Number of Units	2022	2021
Total	22,991	20,125
Import	21,291	18,442
Export	1,700	1,683

- Westwood volumes remain flat from 2021.
- 53' business was strong through Q3 then tapered off slightly.
- Discretionary consumer container traffic (20'/40') ended at the end of Q1.
- No Kinross volumes in 2022. Kinross is a Canadian company that performed mining in Russia. After the invasion of Ukraine, Kinross sold this business to a Russian company ending a partnership the Port had since 2005.

Highlights

#### 2022 In Review

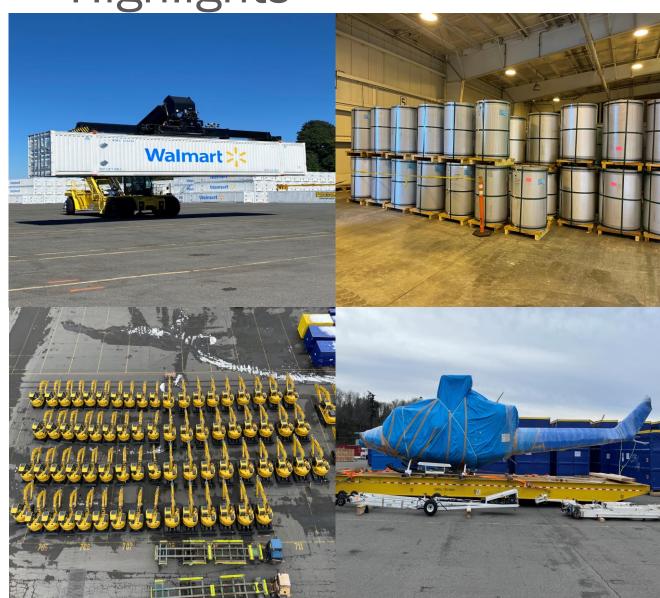
- First two weeks of January and early December saw an extreme cold snap.
- 53' business continues with 3 primary customers.
- WSL B-bulk volumes have increased.
- 1<sup>st</sup> on-dock intermodal train loaded in February (14 total).
- Break-bulk volumes have increased with cargo going to the Mid-west and Canada.
- Short sea shipping barge loaded to Vancouver, BC.



Highlights

## 2022 In Review Cont.

- Received new reach stacker in August.
- Coil shipment in December.
- 1<sup>st</sup> time since 2009 for excavator import.
- New types of break-bulk volumes in 2022.



#### 2023 Outlook

- 53' container volumes will continue through 2023.
- Cargo for electrical vehicle project continues.
- Rotaflex machine volumes will continue.
- Steady volumes for ECL and WSL project cargo in energy, wind and mining.
- Machinery is expected to remain strong.
- Fill Norton terminal with cargo.





### THANK YOU!



@portofeverett | #portofeverett