



**SEA THE
FUTURE
WITH US**

Marine Terminals

Quarter 4 2020

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Port Calls

Port Calls	2020	2019
Port Calls – Q4	117	151
Ships	87	99
Barges	30	52

- No log vessels for all of 2020.
- 26 total vessels in Q4
 - 6 Project cargo vessels
 - 3 roto-flex, 1 yacht, 1 steel ship, 1 Fesco
- Westwood & Eastern Car Liner 18 vessel calls (2 export pulp)
- No Westwood by-passes
- No Lehigh barges, 3 Boeing barges

Tonnage

Tonnage	2020	2019
Tonnage – Q4	242,048	257,671
In (general)	78,871	106,186
In (cement)	88,618	121,542
Out (general)	74,559	29,943
Out (logs)	0	0

- Total tonnage fell short by 15,623 ST in 2020. Lehigh's B.C kiln had a major failure in Q4 that resulted in at least 5 missed inbound barges.
- Westwood weekly import break-bulk service is growing. At the end of Q4 Westwood initiated break-bulk on service 2 vessels. We are seeing weekly break-bulk service now.
- Import cargo volumes were reduced to uncertainty surrounding the pandemic.

Container Volumes

Number of Units	2020	2019
Total – Q4	3,875	5,060
Import	2,881	3,453
Export	994	1,607

- Westwood volumes were steady in Q4.
- Westwood exporting 20' containers on service 2 (40-50 TEU per vessel).
- No soy containers transloaded in Everett in Q4.
- Boeing dry container volumes continue to decline as aircraft production is reduced.
- Kinross vessel arrived in October. Volumes were slightly off from 2019 due to slowing mine production.

Highlights

Q4 Activity

- Steel for T5 in Seattle. Some pieces were 92' long
- Roto-flex discharge continues
- 2 luxury yacht discharged
- Pulp continues



Q1 2021 Outlook

- Westwood B-Bulk weekly imports
- First cement vessel into Everett since 2014. Expect another vessel end of February.





NEXT 100

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