

Commission Retreat Seaport Report

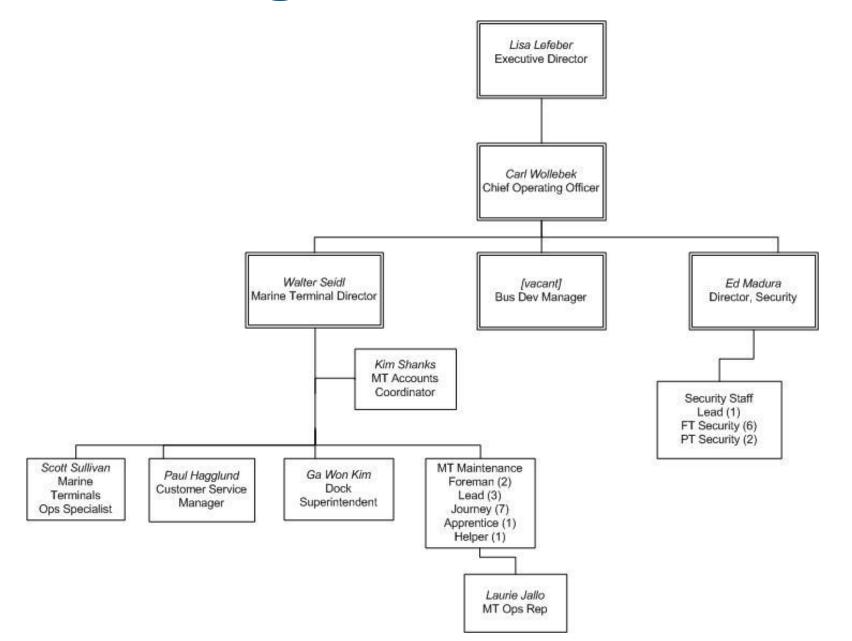
Carl Wollebek

Chief Operating Officer

April 12, 2021



Organizational Chart



Seaport Lines of Business







Seaport Operating Strategy

- Operating Port
- Agent for The Boeing Company
 - SSA/Brusco



Seaport Marketing Strategy

Customers

Boeing, Westwood, Lehigh, Everett Ship Repair, Eastern Car Liner, Kinross, Weatherford, Shipowners, Engineering, Forwarders

Industry Partners

Jones/SSA, Truckers, BNSF Railroad

Targets

Agriculture, Seafood, Wind Energy, Project, Mining, Containers



Seaport Marketing Snapshot



Port of Everett: Ready to Serve the Fishing Fleet



Port of Everett:
Pulp Logistics 2020



Seaport Agriculture Email Blast

Seaport Norton Terminal

- Assessing Equipment and Labor requirements
- Customs and Border Protection
- Assist Engineering and Planning in design
- Actively marketing

