

**DUNKIRK LOCAL DEVELOPMENT
CORPORATION AND SUBSIDIARIES**

**CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**

YEAR ENDED DECEMBER 31, 2015

DUNKIRK LOCAL DEVELOPMENT CORPORATION AND SUBSIDIARIES

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**JOHNSON, MACKOWIAK
& ASSOCIATES, LLP**

Certified Public Accountants & Consultants

INDEPENDENT AUDITOR'S REPORT

Board of Directors
Dunkirk Local Development Corporation
and Subsidiaries

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Dunkirk Local Development Corporation and Subsidiaries (the DLDC, a nonprofit organization), which comprise the consolidated statement of financial position as of December 31, 2015 and the related consolidated statement of activities, functional expenses and cash flows for the year then ended, and the related notes to consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the DLDC's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the DLDC's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinions

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Dunkirk Local Development Corporation and Subsidiaries as of December 31, 2015 and the changes in its consolidated net assets and its cash flows for the year then ended, in accordance with accounting principles general accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedules of financial position and activities on pages 14 and 15 are presented for purposes of additional analysis and are not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting records and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated September 30, 2016, on our consideration of DLDC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the DLDC's internal control over financial reporting and compliance.

Johnson, Mackowiak & Associates, LLP

JOHNSON, MACKOWIAK & ASSOCIATES, LLP

Fredonia, NY

September 30, 2016

DUNKIRK LOCAL DEVELOPMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2015

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 8,277
Restricted cash	77,834
Current portion of loans receivable	4,756
Prepaid expenses	3,018
Total current assets	<u>93,885</u>

OTHER ASSETS

Loans receivable, non-current	-
Property held for development or sale:	
Flickenger Building	20,200
Bertges Building	609,500
Other	47,613
Total other assets	<u>677,313</u>

TOTAL ASSETS	<u>\$ 771,198</u>
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LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable	\$ 1,050
Accrued interest	21,238
Current portion of long-term debt	175,617
Total current liabilities	<u>197,905</u>

LONG-TERM DEBT, net of current portion

Total liabilities	<u>-</u>
	<u>197,905</u>

NET ASSETS

Unrestricted	495,459
Temporarily restricted	77,834

TOTAL NET ASSETS	<u>573,293</u>
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TOTAL LIABILITIES AND NET ASSETS	<u>\$ 771,198</u>
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See accompanying notes to consolidated financial statements.

DUNKIRK LOCAL DEVELOPMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2015

	Unrestricted	Temporarily Restricted	Total
REVENUES, GAINS, AND OTHER SUPPORT			
Operating grants	\$ 31,857	\$ 8,142	\$ 39,999
Festival sponsorships and donations	67,807	-	67,807
Total revenues, gains, and other support	<u>99,664</u>	<u>8,142</u>	<u>107,806</u>
EXPENSES - PROGRAM SERVICES			
DLDC Program	28,093	-	28,093
Festivals Program	94,035	-	94,035
Total expenses	<u>122,128</u>	<u>-</u>	<u>122,128</u>
CHANGE IN NET ASSETS FROM OPERATIONS	(22,464)	8,142	(14,322)
NONOPERATING REVENUES/(EXPENSES)			
Interest income	<u>1,029</u>	<u>-</u>	<u>1,029</u>
CHANGE IN NET ASSETS	(21,435)	8,142	(13,293)
NET ASSETS, beginning of year	<u>516,894</u>	<u>69,692</u>	<u>586,586</u>
NET ASSETS, end of year	<u>\$ 495,459</u>	<u>\$ 77,834</u>	<u>\$ 573,293</u>

See accompanying notes to consolidated financial statements.

DUNKIRK LOCAL DEVELOPMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2015

	DLDC Program	Festivals Program	Total
EXPENSES			
Advertising	\$ -	\$ 10,050	\$ 10,050
Maintenance and supplies	-	2,048	2,048
Utilities	2,747	-	2,747
Legal and professional	2,170	781	2,951
Festivals and entertainment	-	58,604	58,604
Equipment rental	-	22,302	22,302
Miscellaneous expenses	-	250	250
Insurance expense	6,766	-	6,766
Interest expense	11,872	-	11,872
Real estate taxes	2,362	-	2,362
Bad debt	2,176	-	2,176
	<u>28,093</u>	<u>94,035</u>	<u>122,128</u>
Total functional expenses	<u>\$ 28,093</u>	<u>\$ 94,035</u>	<u>\$ 122,128</u>

See accompanying notes to consolidated financial statements.

DUNKIRK LOCAL DEVELOPMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2015

CASH FLOWS FROM OPERATING ACTIVITIES

Grants and donations received	\$ 39,999
Receipts from customers	67,807
Payments to suppliers	<u>(108,080)</u>
Net cash used by operating activities	<u>(274)</u>

NET CHANGE IN CASH AND CASH EQUIVALENTS (274)

CASH AND CASH EQUIVALENTS, beginning 8,551

CASH AND CASH EQUIVALENTS, ending \$ 8,277

**RECONCILIATION OF CHANGE IN NET ASSETS TO NET
CASH USED BY OPERATING ACTIVITIES:**

Change in net assets	\$ (13,293)
Adjustments to reconcile change in net assets to net cash used by operating activities:	
Interest income	(1,029)
Bad Debt	2,176
Change in assets and liabilities:	
Accrued interest	<u>11,872</u>
Net cash used by operating activities	<u><u>\$ (274)</u></u>

See accompanying notes to consolidated financial statements.

**DUNKIRK LOCAL DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF ACTIVITIES - The Dunkirk Local Development Corporation ("DLDC") is a special purpose, local development corporation organized by the City of Dunkirk (the "City") under the Not-For-Profit Corporation Law of the State of New York. The DLDC is a nonstock membership entity governed by a board of directors, consisting of various community members and ex - officio members of the City of Dunkirk.

The DLDC was created to purchase, lease, sublease, own, hold, sell, assign, or pledge various real property throughout the City of Dunkirk. Additionally, the DLDC has been authorized to offer low interest loans to small businesses to help spur economic development throughout the City.

PRINCIPLES OF CONSOLIDATION - The consolidated financial statements include the accounts of the Dunkirk Local Development Corporation and its wholly owned subsidiaries Washington Avenue Revitalization Company, LLC and DLDC Real Property Company, LLC. All significant intercompany transactions and balances have been eliminated.

BASIS OF ACCOUNTING - The financial statements of the Dunkirk Local Development Corporation have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

BASIS OF PRESENTATION - Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of FASB ASC 958-210 (formerly Financial Accounting Standards (SFAS) No. 117), *Financial Statements of Not-for-Profit Organizations*. Under FASB ASC 958-210, the Corporation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets which are described as follows:

PERMANENTLY RESTRICTED NET ASSETS - Contributions and other inflows of assets whose use by the DLDC is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by action of the Corporation. The DLDC has no such assets at December 31, 2015.

TEMPORARILY RESTRICTED NET ASSETS - Contributions and other inflows of assets whose use by the DLDC is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the DLDC pursuant to those stipulations.

UNRESTRICTED NET ASSETS - Neither permanently restricted nor temporarily restricted by donor-imposed stipulations.

CASH AND CASH EQUIVALENTS - For purposes of the statement of cash flows, the DLDC considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

DUNKIRK LOCAL DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015
(Continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

USE OF ESTIMATES - The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates and those differences could be significant.

DONATED PROPERTY AND EQUIPMENT - Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the DLDC reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The DLDC reclassifies temporarily restricted net assets to unrestricted net assets at that time. In prior years, three such properties were acquired by the DLDC from the County of Chautauqua, New York.

PROPERTY HELD FOR DEVELOPMENT OR SALE - The DLDC holds several properties for development or sale. These properties are carried at the lower of cost or value at date of donation or market value. The DLDC reviews the carrying values of these properties for impairment whenever events or changes in circumstances indicate that the carrying values of the assets may not be recoverable.

DONATED SERVICES - No amounts have been reflected in the financial statements for donated services. The DLDC pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the DLDC with specific assistance programs, campaign solicitations and various committee assignments.

EXPENSE ALLOCATION - The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

FUND ACCOUNTING - The accounts of the DLDC are maintained in accordance with the principles of fund accounting. Under fund accounting, resources for various purposes are classified for accounting purposes into funds established according to their nature and purpose. Separate accounts are maintained for each program described as follows:

DLDC PROGRAM - This program is used for the general operations of the DLDC. Major operating revenues include interest income on outstanding loans and administrative fees for managing these loans. Legal and professional expenses and rental expenses are the major operating costs of this program.

DUNKIRK LOCAL DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015
(Continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

FESTIVALS PROGRAM - This program is used for promoting economic development and providing entertainment to the citizens of the City of Dunkirk. Major operating revenues include donations from various local companies while entertainment costs are the major operating costs of this program.

INCOME TAX STATUS - The DLDC is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and therefore is not subject to income taxes.

The DLDC adopted the provisions of FASB ASC 740-10 (formerly FASB Interpretation No. 48) *Accounting for Uncertainty in Income Taxes*, on January 1, 2008. There was no impact on the DLDC's financial statements as a result of the implementation of FASB ASC 740-10.

Any penalties and interest associated with uncertain tax positions would be included as part of any income tax provision. For 2015, there were no penalties and interest recognized related to uncertain tax positions.

The DLDC files exempt organization returns with the U.S. federal and New York State tax jurisdictions. The DLDC's returns prior to 2012 are closed.

RESTRICTED AND UNRESTRICTED REVENUE AND SUPPORT - Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

RESTRICTED CASH - Restricted cash represents the net difference between payments received on HUD loans and amounts expended for CDBG purposes. This residual amount is restricted for such purposes.

FAIR VALUE MEASUREMENTS - A framework has been established for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

DUNKIRK LOCAL DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015
(Continued)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

FAIR VALUE MEASUREMENTS, CONTINUED

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the DLDC has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the DLDC believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

NOTE 2 - LOANS RECEIVABLE

The DLDC maintains a loan program. The loans, which are considered to be level 3 assets as described in note 1, have varying interest rates and repayment terms. The loans are collateralized by a first or priority security interest in any equipment, machinery, furnishings or fixtures refinanced or purchased from loan proceeds. An allowance for doubtful accounts of \$232,176 has been established as of December 31, 2015.

DUNKIRK LOCAL DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015
(Continued)

NOTE 2 - LOANS RECEIVABLE, continued

Loans receivable at December 31, 2015 are as follows:

Enviroteknix	\$ 35,001
Demetri's on the Lake	4,756
Dunkirk Metal Products, Inc.	97,562
Sound Chaser Systems	8,566
G&E Tents	2,244
Peyin's Deli	6,334
Lakeshore Grillworks	5
Selling Hive	18,078
Henlie	15,000
Textivia	35,000
Paradis	14,386
	<hr/>
Subtotal	236,932
Less: allowance for doubtful accounts	(232,176)
Less: current portion	(4,756)
	<hr/>
Total loans receivable, net	\$ -

The table below sets forth a summary of changes in the fair value of the DLDC's Level 3 assets for the years ended December 31, 2015.

	2015
Balance at the beginning of the year	\$ 261,541
Less amounts repaid	(24,609)
	<hr/>
Balance at the end of the year	\$ 236,932

NOTE 3 - INVESTMENT IN LIMITED LIABILITY COMPANY

The DLDC has an interest in the Washington Avenue Revitalization Company, LLC. This company was established in 2009 to rehabilitate certain commercial real estate (the "Flickenger Building") in the City of Dunkirk. The DLDC has a 100% ownership interest in the Washington Avenue Revitalization Company, LLC and records net income or loss from this investment in accordance with its ownership interest.

The DLDC also has an interest in the DLDC Real Property, LLC. This company was established in 2010 to rehabilitate certain commercial real estate in the City of Dunkirk. The DLDC has a 100% ownership interest in the DLDC Real Property, LLC and records net income or loss from this investment in accordance with its ownership interest.

DUNKIRK LOCAL DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015
(Continued)

NOTE 3 - INVESTMENT IN LIMITED LIABILITY COMPANY, continued

	2015
Washington Avenue Revitalization Company, LLC	
Assets (100%)	\$ 20,200
Debt (100%)	-
Member's equity (100%)	\$ 20,200
Revenue (100%)	\$ -
Impairment loss (100%)	\$ -
Company share of net income (100%)	\$ -
	2015
DLDC Real Property, LLC	
Assets (100%)	\$ 625,500
Debt (100%)	175,617
Members' equity (100%)	\$ 449,883
Transfers (100%)	\$ -
Company share of net income (100%)	\$ -

NOTE 4 - LONG-TERM DEBT

Long-term debt at December 31, 2015 consisted of the following:

Note payable to Bertges Family Limited Partnership. Payments are due annually. Interest is accrued annually at various rates and is due with last payment. The note is secured by commercial property in Dunkirk, New York. Final payment was due September 2015.	\$ 175,617
Less current maturities (arrears)	175,617
TOTAL LONG-TERM DEBT	\$ -

The DLDC did not make the 2014 or 2015 annual payments required under the terms of this note and has entered into negotiations with the Bertges Family Limited Partnership regarding the outstanding balance. The DLDC is currently in dispute with the partnership over the value of this property. The DLDC will adjust the carrying value on its records accordingly when this has been resolved.

DUNKIRK LOCAL DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015
(Continued)

NOTE 5 - SUBSEQUENT EVENTS

Management of the DLDC has reviewed events and transactions that occurred between January 1, 2016 and September 30, 2016, which is the date the financial statements were available to be issued for the purpose of determining whether there were any events or transactions that might require disclosure in these financial statements. No such events or transactions were noted.

DUNKIRK LOCAL DEVELOPMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED SUPPLEMENTARY INFORMATION
SCHEDULE 1 - STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2015

ASSETS

	Dunkirk Local Development Corporation	Washington Avenue Revitalization Company, LLC	DLDC Real Property Company, LLC	Eliminations	Total
CURRENT ASSETS					
Cash and cash equivalents	\$ 8,277	\$ -	\$ -	\$ -	\$ 8,277
Restricted cash	77,834	-	-	-	77,834
Current portion of loans receivable	4,756	-	-	-	4,756
Prepaid expenses	3,018	-	-	-	3,018
Total current assets	93,885	-	-	-	93,885
OTHER ASSETS					
Loans receivable, non-current	-	-	-	-	-
Investment in LLC's	470,083	-	-	(470,083)	-
Investment property - Flickenger Building	-	20,200	-	-	20,200
Investment property - Bertges Building	-	-	609,500	-	609,500
Investment property - Land, other	31,613	-	16,000	-	47,613
Total other assets	501,696	20,200	625,500	(470,083)	677,313
TOTAL ASSETS	\$ 595,581	\$ 20,200	\$ 625,500	\$ (470,083)	\$ 771,198

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES					
Accounts payable	\$ 1,050	\$ -	\$ -	\$ -	\$ 1,050
Accrued interest	21,238	-	-	-	21,238
Current portion of long-term debt	-	-	175,617	-	175,617
Total current liabilities	22,288	-	175,617	-	197,905
LONG-TERM DEBT, net of current portion					
Total liabilities	22,288	-	175,617	-	197,905
NET ASSETS					
Unrestricted	495,459	20,200	449,883	(470,083)	495,459
Temporarily restricted	77,834	-	-	-	77,834
TOTAL NET ASSETS	573,293	20,200	449,883	(470,083)	573,293
TOTAL LIABILITIES AND NET ASSETS	\$ 595,581	\$ 20,200	\$ 625,500	\$ (470,083)	\$ 771,198

See independent auditor's report.

DUNKIRK LOCAL DEVELOPMENT CORPORATION AND SUBSIDIARIES
CONSOLIDATED SUPPLEMENTARY INFORMATION
SCHEDULE 2 - STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2015

	Dunkirk Local Development Corporation	Washington Avenue Revitalization	DLDC Real Property Company, LLC	Eliminations	Total
REVENUES, GAINS, AND OTHER SUPPORT					
Operating grants	\$ 39,999	\$ -	\$ -	\$ -	\$ 39,999
Festival sponsorships and donations	67,807	-	-	-	67,807
Total revenues, gains, and other support	107,806	-	-	-	107,806
EXPENSES - PROGRAM SERVICES					
DLDC Program	28,093	-	-	-	28,093
Festivals Program	94,035	-	-	-	94,035
Total expenses	122,128	-	-	-	122,128
CHANGE IN NET ASSETS FROM OPERATIONS	(14,322)	-	-	-	(14,322)
NONOPERATING REVENUES/(EXPENSES)					
Interest Income	1,029	-	-	-	1,029
CHANGE IN NET ASSETS	\$ (13,293)	\$ -	\$ -	\$ -	\$ (13,293)

See independent auditor's report.



**JOHNSON, MACKOWIAK
& ASSOCIATES, LLP**

Certified Public Accountants & Consultants

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT
AUDITING STANDARDS**

Board of Directors
Dunkirk Local Development Corporation
and Subsidiaries

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of the Dunkirk Local Development Corporation and Subsidiaries (the DLDC), as of and for the year ended December 31, 2015, and the related notes to the consolidated financial statements, which collectively comprise the Dunkirk Local Development Corporation and Subsidiaries' consolidated financial statements, and have issued our report thereon dated September 30, 2016.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the DLDC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the DLDC's internal control. Accordingly, we do not express an opinion on the effectiveness of the DLDC's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the DLDC's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the DLDC's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the DLDC's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the DLDC's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Johnson, Mackowiak & Associates, LLP

JOHNSON, MACKOWIAK & ASSOCIATES, LLP

Fredonia, NY

September 30, 2016