MINUTES OF MEETING OF FINANCE AND AUDIT COMMITTEE OF THE BOARD OF WATER WORKS TRUSTEES PURSUANT TO NOTICE

Tuesday, March 8, 2022 3:30 p.m.

Present (or Participating by Video or Audio Conference Link):

Board Members: Mr. Joel Aschbrenner, Ms. Susan Huppert, and Ms. Diane Munns Staff Members: Rachel Brown, Pat Bruner, Nathan Casey, Ted Corrigan, Kyle Danley,

Doug Garnett, Donna Heckman, Amy Kahler, Mike McCurnin, Jenny

Puffer, Laura Sarcone, Jennifer Terry, and Michelle Watson

Also in attendance: Melissa Walker (MW Media Consultants, LLC)

Meeting called to order at 3:30 p.m.

1. <u>DMWW Rates: How Do We Compare?</u>

Ms. Kahler shared a presentation about how DMWW's rates compare, both locally and nationally, to other water utilities that have similar processes to ours. She discussed affordability, why water rates are going up, how DMWW's retail rates are structured, and how the rate conversation fits within DMWW's Strategic Plan. The presentation slides are attached.

2. CEO and General Manager's Comments

Mr. Corrigan advised that the recent severe weather did not impact DMWW's facilities beyond power outages. However, the ice went out on the Raccoon River, causing water quality issues, so we have switched to the Des Moines River intake.

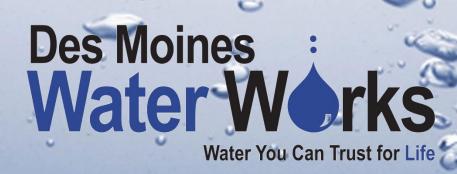
3. Public Comments – There were no comments from the public.

Meeting adjourned at 4:30 p.m.



DMWW Rates: How Do We Compare?

Amy Kahler, Chief Financial Officer March 8, 2022



Today's Conversation

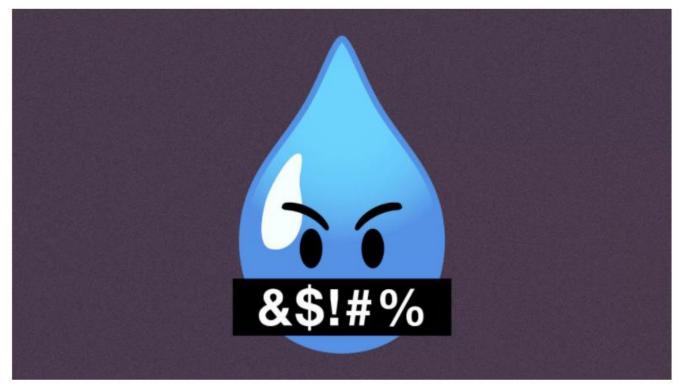
- Why are water rates going up?
- How are our retail rates structured?
- How do we compare?
- Is DMWW water affordable?
- How does this conversation fit with our strategic plan?





Des Moines' water bills are rising









Des Moines' water rate history

In residential rate per 1k gallons

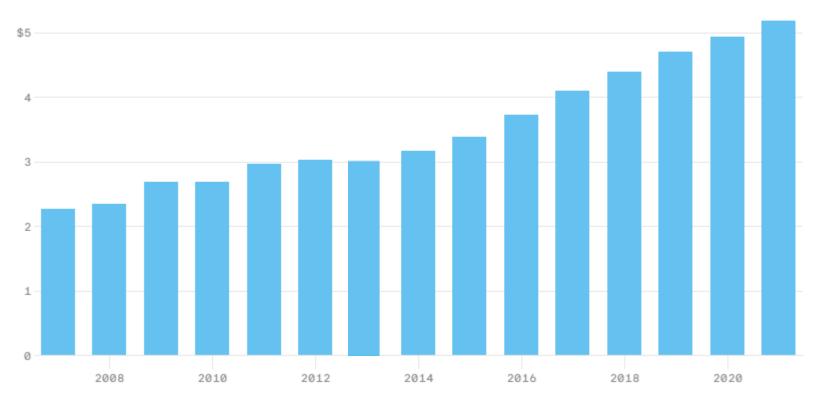


Chart: Baidi Wang/Axios; 2013 data added to graph by DMWW after publication

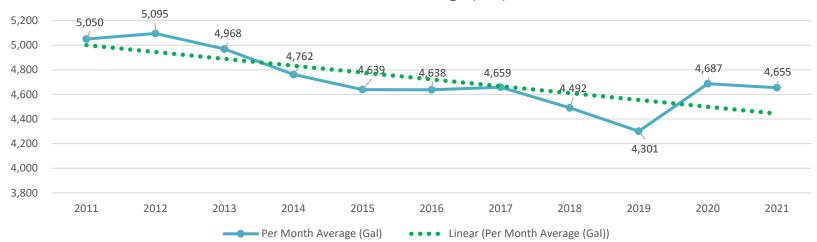


Why are Water Rates Going Up?

- Increasing costs of inputs (chemicals, labor, energy)
- Aging infrastructure
- Deteriorated source water quality
- Impacts of extreme weather (i.e., floods, droughts)
- Rigorous compliance and regulatory requirements
- Better alignment of costs and revenue requirements: water services have been systemically underpriced in the US for decades
- Declining demand from conservation efforts

Average Month Consumption – DM Inside City Residential

DM Inside City - Residential Per Month Average (Gal)





The "Water" Bill



2201 George Flagg Parkway | Des Moines, Iowa 50321-1190 (515) 283-8700 | www.dmww.com

79943624

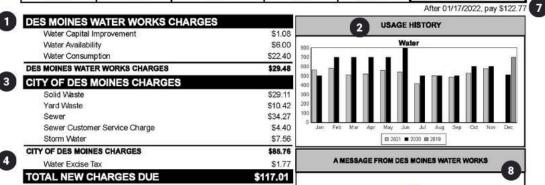
Billing Date: 12/22/2021 Due Date: 01/17/2022

Customer #: 0123456 | Account #: 123456 Use 0123456123456 for online banking payments

JOHN SAMPLE

Service Address: 1234 ANY STREET

Prior Balance	Payments Received	Balance Forward	Adjustments	New Charges 01/17/2022	Total Amount Due
\$114.87	-\$114.87	\$0.00	\$0.00	\$117.01	\$117.01



10/21/2021 10/22/2021



Des Moines :
Water Works
Water You Can Trust for Life
2201 George Flagg Parkway | Des Moines, Iowa 50324 M90

Balance
Forward

New Charges &
Adjustments
Due 12/17/2021

So.00 117.01

Salance
Forward

New Charges &
Adjustments
Due 12/17/2021

So.00 117.01

\$117.01

JOHN SAMPLE 1234 ANY STREET DES MOINES IA 50321 After 12/17/2021, pay \$122.77

123690 Actual

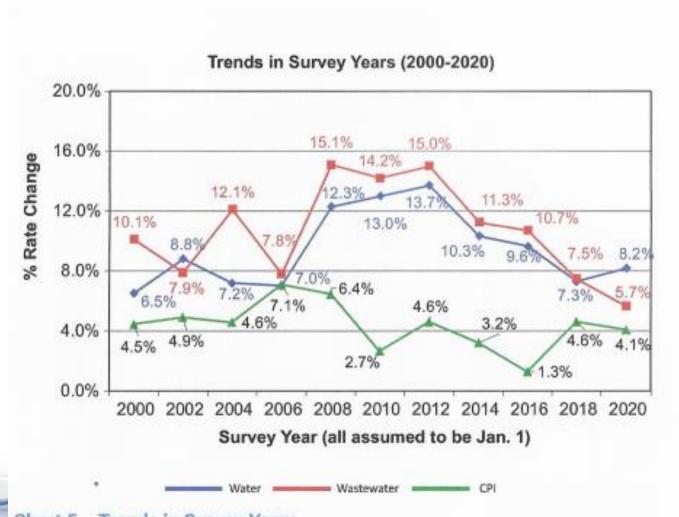
Amount Enclosed

DMWW Retail Rates

- "Retail" defined
- Retail Rates
 - Fixed monthly availability
 - Varies by meter size
 - Generally \$6 in Des Moines for typical household
 - Volume Charge
 - Declining block structure in Des Moines, Polk County
 - Uniform rate in most Total Service areas
 - Capital Improvement Fee in DM, Polk County, WH

National Water Rate Trends

Source: Raftelis Rate Survey, 2021

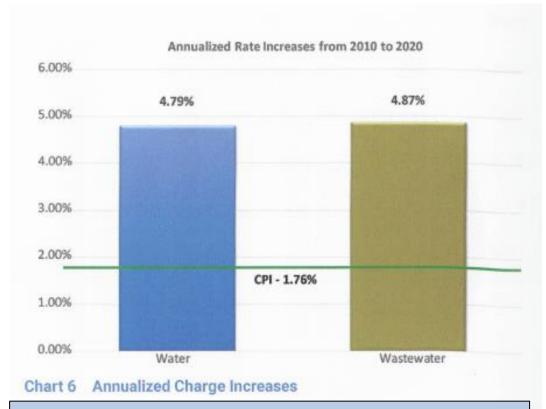






National Water Rate Trends

Source: Raftelis Rate Survey, 2021

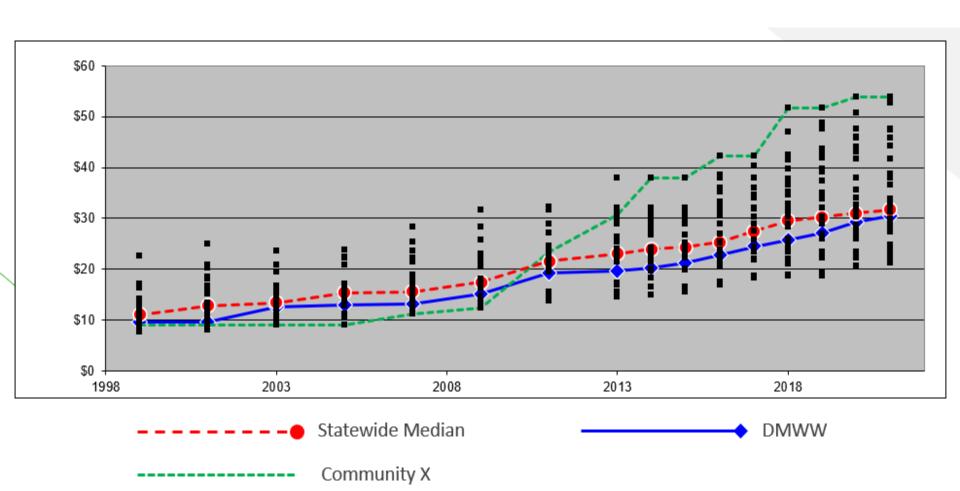


DMWW average rate increase 2010 - 2020 = 5.45%

DMWW Compared to Iowa Cities

Source: Ames Rate Survey, 2021

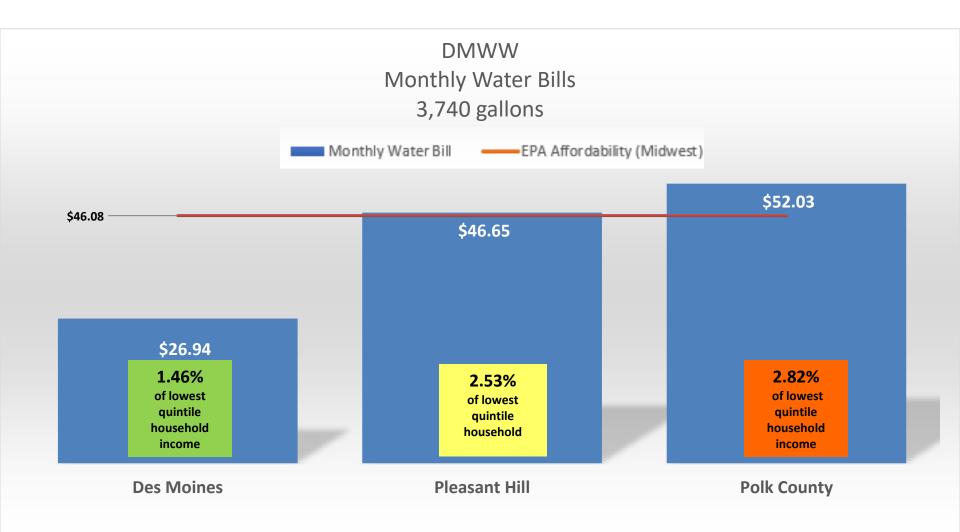
1999 – 2021, Cities with population > 10,000 with lime softening, ~ 4,500 gallons per month



Affordability

- Several ways to evaluate affordability
- EPA updated affordability guidance in 2021
- Per EPA updated guidance, affordability should be evaluated specifically for <u>low income households</u>, rather than median or average income households
- EPA divided household incomes into quintiles, or fifths.
- Water is considered a "high burden" if greater than 2.5% of the 5th quintile—or lowest 20%--of household income.

DMWW Affordability

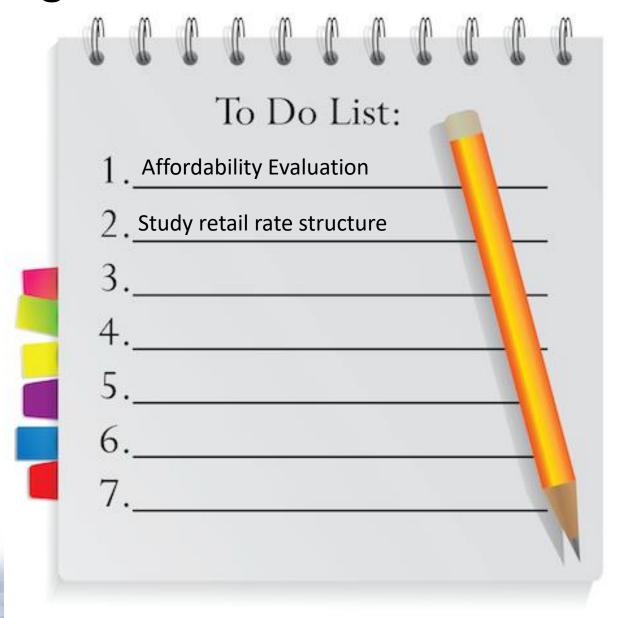


Affordability

- EPA affordability guideline is water should be no more than 2.5% of 5th quintile household income.
 - Des Moines is 1.46% of 5th quintile of household income
 - Several of our higher rate Total Service areas are bumping up or exceeding the affordability threshold
 - Midwest water utilities: 1.41% of 5th quintile of income (Raftelis Water & Wastewater Survey, 2021)



Strategic Plan Initiatives





www.dmww.com | 🗗 💟 | dsmh2o.com

Customer Service: 283-8700 | 24/7 Emergency: 283-8772

