



Retail MarketPlace Profile

991 S Waukegan, Lake Forest, IL
991 S Waukegan Rd, Lake Forest, Illinois, 60045
Drive Time: 5 minute radius

Latitude: 42.22218
Longitude: -87.87302

Summary Demographics

2014 Population	9,015
2014 Households	3,254
2014 Median Disposable Income	\$123,878
2014 Per Capita Income	\$74,744

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45,722	\$268,793,234	\$317,805,543	-\$49,012,309	-8.4	108
Total Retail Trade	44-45	\$240,095,048	\$298,588,039	-\$58,492,991	-10.9	87
Total Food & Drink	722	\$28,698,186	\$19,217,504	\$9,480,682	19.8	20

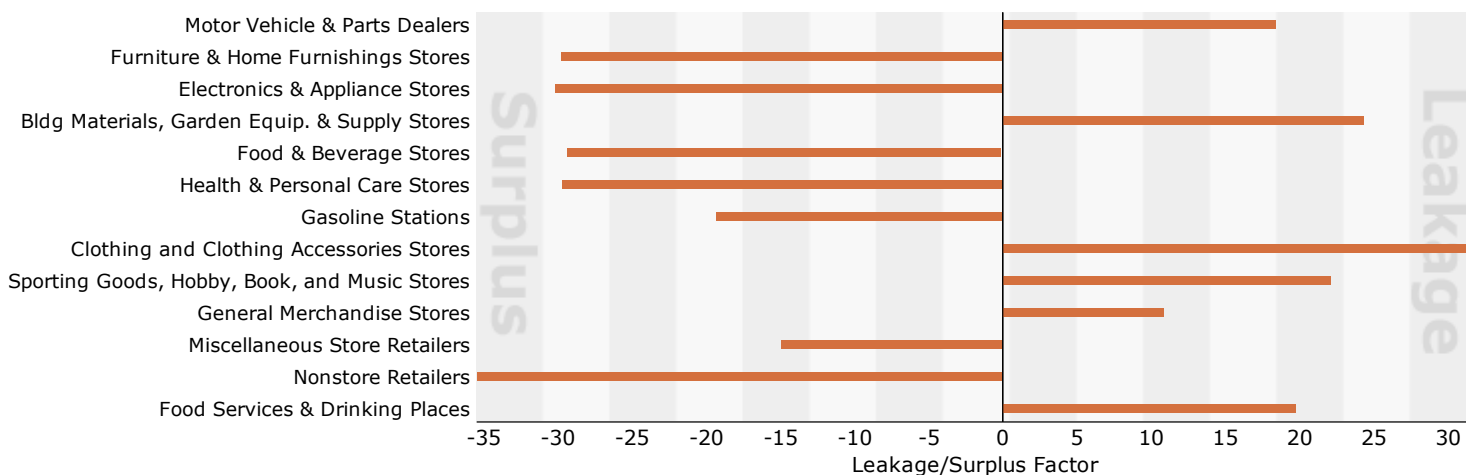
Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$48,000,048	\$33,078,421	\$14,921,627	18.4	6
Automobile Dealers	4411	\$41,403,277	\$30,834,003	\$10,569,274	14.6	1
Other Motor Vehicle Dealers	4412	\$3,212,960	\$1,736,422	\$1,476,538	29.8	2
Auto Parts, Accessories & Tire Stores	4413	\$3,383,811	\$507,995	\$2,875,816	73.9	2
Furniture & Home Furnishings Stores	442	\$5,730,470	\$10,587,504	-\$4,857,034	-29.8	6
Furniture Stores	4421	\$3,173,691	\$7,387,565	-\$4,213,874	-39.9	3
Home Furnishings Stores	4422	\$2,556,779	\$3,199,939	-\$643,160	-11.2	3
Electronics & Appliance Stores	443	\$6,644,391	\$12,388,693	-\$5,744,302	-30.2	5
Bldg Materials, Garden Equip. & Supply Stores	444	\$10,835,020	\$6,583,566	\$4,251,454	24.4	5
Bldg Material & Supplies Dealers	4441	\$8,988,417	\$3,709,520	\$5,278,897	41.6	4
Lawn & Garden Equip & Supply Stores	4442	\$1,846,603	\$2,874,046	-\$1,027,443	-21.8	1
Food & Beverage Stores	445	\$36,922,295	\$67,649,696	-\$30,727,401	-29.4	14
Grocery Stores	4451	\$32,456,840	\$62,910,677	-\$30,453,837	-31.9	6
Specialty Food Stores	4452	\$1,088,622	\$2,657,640	-\$1,569,018	-41.9	7
Beer, Wine & Liquor Stores	4453	\$3,376,833	\$2,081,379	\$1,295,454	23.7	1
Health & Personal Care Stores	446,4461	\$21,553,802	\$39,725,057	-\$18,171,255	-29.7	7
Gasoline Stations	447,4471	\$21,129,416	\$31,276,625	-\$10,147,209	-19.4	2
Clothing & Clothing Accessories Stores	448	\$16,342,649	\$8,448,470	\$7,894,179	31.8	10
Clothing Stores	4481	\$11,617,964	\$4,984,323	\$6,633,641	40.0	7
Shoe Stores	4482	\$2,283,777	\$2,732,554	-\$448,777	-8.9	1
Jewelry, Luggage & Leather Goods Stores	4483	\$2,440,907	\$731,593	\$1,709,314	53.9	1
Sporting Goods, Hobby, Book & Music Stores	451	\$6,328,425	\$4,039,272	\$2,289,153	22.1	7
Sporting Goods/Hobby/Musical Instr Stores	4511	\$4,939,999	\$3,100,111	\$1,839,888	22.9	6
Book, Periodical & Music Stores	4512	\$1,388,427	\$939,161	\$449,266	19.3	1
General Merchandise Stores	452	\$39,534,386	\$31,765,591	\$7,768,795	10.9	1
Department Stores Excluding Leased Depts.	4521	\$15,260,115	\$0	\$15,260,115	100.0	0
Other General Merchandise Stores	4529	\$24,274,270	\$0	\$24,274,270	100.0	0
Miscellaneous Store Retailers	453	\$5,135,956	\$6,949,559	-\$1,813,603	-15.0	22
Florists	4531	\$290,399	\$971,508	-\$681,109	-54.0	2
Office Supplies, Stationery & Gift Stores	4532	\$878,927	\$2,046,968	-\$1,168,041	-39.9	3
Used Merchandise Stores	4533	\$564,548	\$857,496	-\$292,948	-20.6	3
Other Miscellaneous Store Retailers	4539	\$3,402,082	\$3,073,587	\$328,495	5.1	14
Nonstore Retailers	454	\$21,938,192	\$46,095,587	-\$24,157,395	-35.5	4
Electronic Shopping & Mail-Order Houses	4541	\$19,343,825	\$41,805,164	-\$22,461,339	-36.7	2
Vending Machine Operators	4542	\$472,405	\$0	\$472,405	100.0	0
Direct Selling Establishments	4543	\$2,121,962	\$4,233,343	-\$2,111,381	-33.2	2
Food Services & Drinking Places	722	\$28,698,186	\$19,217,504	\$9,480,682	19.8	20
Full-Service Restaurants	7221	\$12,091,922	\$5,721,850	\$6,370,072	35.8	7
Limited-Service Eating Places	7222	\$13,509,591	\$11,303,309	\$2,206,282	8.9	10
Special Food Services	7223	\$1,401,046	\$2,013,673	-\$612,627	-17.9	2
Drinking Places - Alcoholic Beverages	7224	\$1,695,627	\$178,672	\$1,516,955	80.9	1

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.

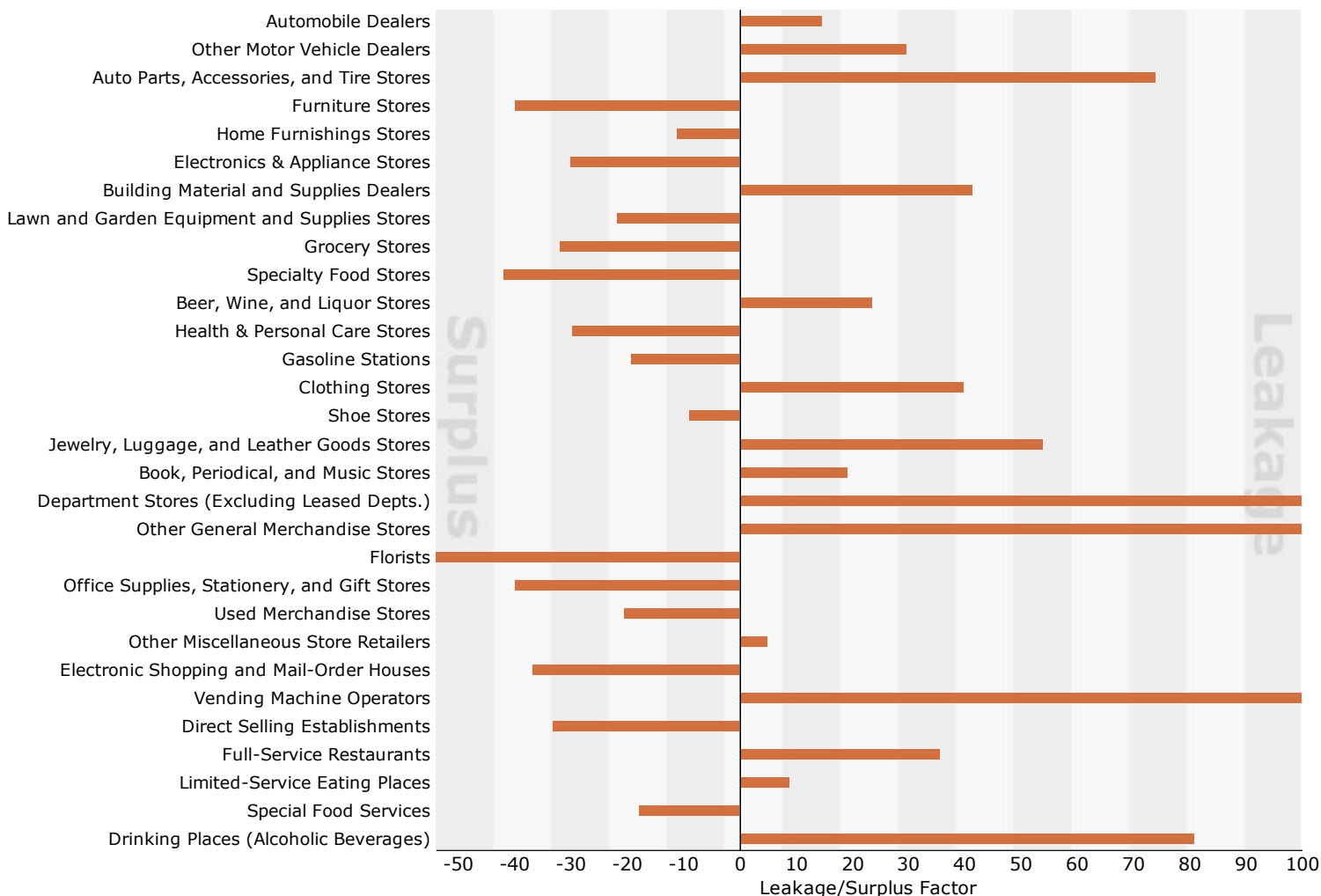
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February 16, 2015

Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group





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991 S Waukegan, Lake Forest, IL
991 S Waukegan Rd, Lake Forest, Illinois, 60045
Drive Time: 10 minute radius

Latitude: 42.22218
Longitude: -87.87302

Summary Demographics

2014 Population	70,739
2014 Households	26,528
2014 Median Disposable Income	\$91,235
2014 Per Capita Income	\$61,030

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45,722	\$1,693,795,147	\$4,734,277,359	-\$3,040,482,212	-47.3	773
Total Retail Trade	44-45	\$1,513,478,475	\$4,573,991,325	-\$3,060,512,850	-50.3	634
Total Food & Drink	722	\$180,316,672	\$160,286,033	\$20,030,639	5.9	140

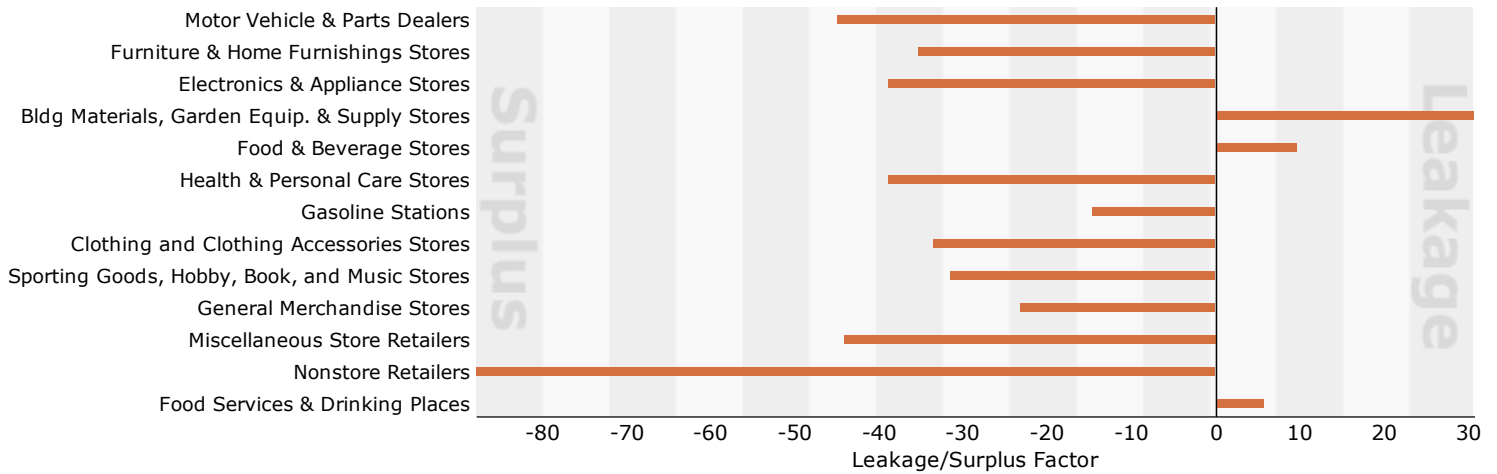
Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$302,413,487	\$797,684,834	-\$495,271,347	-45.0	33
Automobile Dealers	4411	\$261,705,084	\$781,478,103	-\$519,773,019	-49.8	16
Other Motor Vehicle Dealers	4412	\$19,500,168	\$12,139,412	\$7,360,756	23.3	8
Auto Parts, Accessories & Tire Stores	4413	\$21,208,235	\$4,067,318	\$17,140,917	67.8	9
Furniture & Home Furnishings Stores	442	\$35,368,656	\$74,089,797	-\$38,721,141	-35.4	50
Furniture Stores	4421	\$19,798,164	\$49,650,428	-\$29,852,264	-43.0	23
Home Furnishings Stores	4422	\$15,570,492	\$24,439,369	-\$8,868,877	-22.2	27
Electronics & Appliance Stores	443	\$41,518,114	\$94,464,675	-\$52,946,561	-38.9	26
Bldg Materials, Garden Equip. & Supply Stores	444	\$64,675,856	\$34,191,986	\$30,483,870	30.8	29
Bldg Material & Supplies Dealers	4441	\$53,386,393	\$18,290,102	\$35,096,291	49.0	23
Lawn & Garden Equip & Supply Stores	4442	\$11,289,463	\$15,901,884	-\$4,612,421	-17.0	5
Food & Beverage Stores	445	\$235,989,688	\$193,833,974	\$42,155,714	9.8	66
Grocery Stores	4451	\$207,859,815	\$165,967,443	\$41,892,372	11.2	28
Specialty Food Stores	4452	\$6,973,794	\$10,745,809	-\$3,772,015	-21.3	29
Beer, Wine & Liquor Stores	4453	\$21,156,080	\$17,120,722	\$4,035,358	10.5	9
Health & Personal Care Stores	446,4461	\$136,355,865	\$310,040,716	-\$173,684,851	-38.9	49
Gasoline Stations	447,4471	\$135,576,887	\$182,207,110	-\$46,630,223	-14.7	18
Clothing & Clothing Accessories Stores	448	\$101,815,560	\$204,330,534	-\$102,514,974	-33.5	125
Clothing Stores	4481	\$72,410,825	\$145,772,013	-\$73,361,188	-33.6	85
Shoe Stores	4482	\$14,397,115	\$31,611,756	-\$17,214,641	-37.4	17
Jewelry, Luggage & Leather Goods Stores	4483	\$15,007,621	\$26,946,765	-\$11,939,144	-28.5	23
Sporting Goods, Hobby, Book & Music Stores	451	\$39,620,032	\$76,197,338	-\$36,577,306	-31.6	60
Sporting Goods/Hobby/Musical Instr Stores	4511	\$30,873,446	\$50,381,928	-\$19,508,482	-24.0	46
Book, Periodical & Music Stores	4512	\$8,746,586	\$25,815,411	-\$17,068,825	-49.4	14
General Merchandise Stores	452	\$250,997,597	\$402,494,738	-\$151,497,141	-23.2	13
Department Stores Excluding Leased Depts.	4521	\$95,920,476	\$189,144,580	-\$93,224,104	-32.7	8
Other General Merchandise Stores	4529	\$155,077,121	\$213,350,158	-\$58,273,037	-15.8	5
Miscellaneous Store Retailers	453	\$32,345,635	\$83,580,941	-\$51,235,306	-44.2	132
Florists	4531	\$1,765,005	\$4,884,318	-\$3,119,313	-46.9	14
Office Supplies, Stationery & Gift Stores	4532	\$5,531,873	\$34,023,650	-\$28,491,777	-72.0	44
Used Merchandise Stores	4533	\$3,541,575	\$8,109,243	-\$4,567,668	-39.2	17
Other Miscellaneous Store Retailers	4539	\$21,507,181	\$36,563,729	-\$15,056,548	-25.9	57
Nonstore Retailers	454	\$136,801,098	\$2,120,874,681	-\$1,984,073,583	-87.9	32
Electronic Shopping & Mail-Order Houses	4541	\$121,201,105	\$2,088,995,774	-\$1,967,794,669	-89.0	12
Vending Machine Operators	4542	\$3,020,923	\$4,891,658	-\$1,870,735	-23.6	5
Direct Selling Establishments	4543	\$12,579,070	\$26,987,249	-\$14,408,179	-36.4	14
Food Services & Drinking Places	722	\$180,316,672	\$160,286,033	\$20,030,639	5.9	140
Full-Service Restaurants	7221	\$75,878,711	\$92,901,699	-\$17,022,988	-10.1	62
Limited-Service Eating Places	7222	\$85,336,008	\$53,626,296	\$31,709,712	22.8	58
Special Food Services	7223	\$8,619,968	\$11,852,135	-\$3,232,167	-15.8	9
Drinking Places - Alcoholic Beverages	7224	\$10,481,985	\$1,905,902	\$8,576,083	69.2	10

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.

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Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group





Retail MarketPlace Profile

991 S Waukegan, Lake Forest, IL
991 S Waukegan Rd, Lake Forest, Illinois, 60045
Drive Time: 15 minute radius

Latitude: 42.22218
Longitude: -87.87302

Summary Demographics

2014 Population	225,078
2014 Households	81,094
2014 Median Disposable Income	\$75,728
2014 Per Capita Income	\$50,989

	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$4,488,141,845	\$9,186,527,300	-\$4,698,385,455	-34.4	2,214
Total Retail Trade	44-45	\$4,011,748,335	\$8,756,183,993	-\$4,744,435,658	-37.2	1,796
Total Food & Drink	722	\$476,393,510	\$430,343,307	\$46,050,203	5.1	418

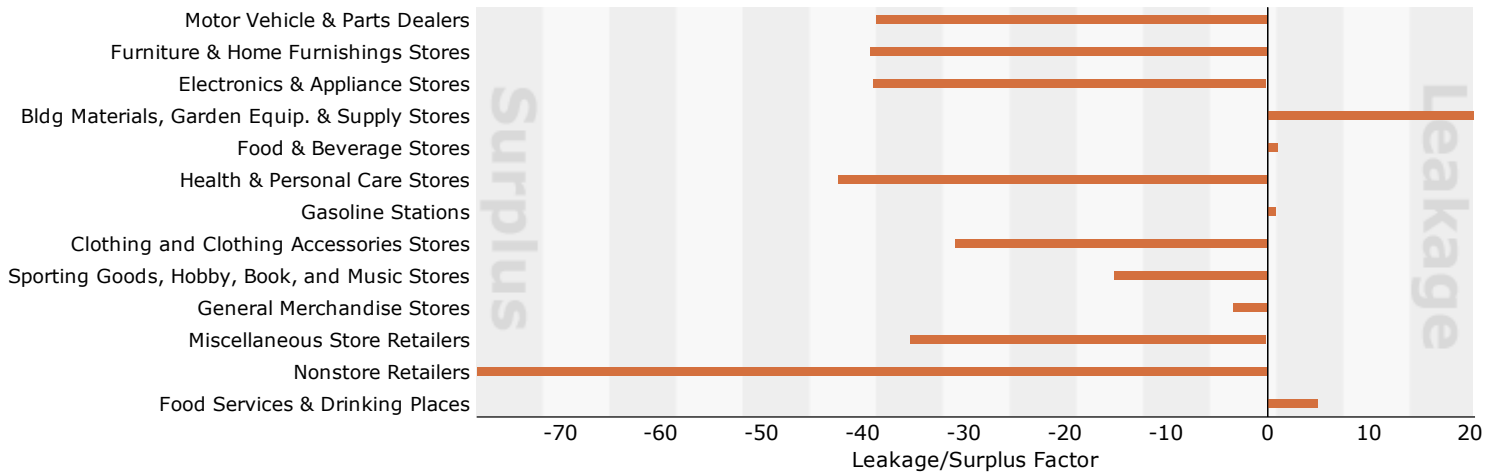
Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$803,724,488	\$1,822,837,361	-\$1,019,112,873	-38.8	88
Automobile Dealers	4411	\$697,381,618	\$1,765,865,453	-\$1,068,483,835	-43.4	37
Other Motor Vehicle Dealers	4412	\$50,439,413	\$29,542,269	\$20,897,144	26.1	23
Auto Parts, Accessories & Tire Stores	4413	\$55,903,456	\$27,429,638	\$28,473,818	34.2	28
Furniture & Home Furnishings Stores	442	\$92,448,760	\$212,442,102	-\$119,993,342	-39.4	136
Furniture Stores	4421	\$52,237,989	\$133,818,474	-\$81,580,485	-43.8	64
Home Furnishings Stores	4422	\$40,210,771	\$78,623,628	-\$38,412,857	-32.3	72
Electronics & Appliance Stores	443	\$109,449,992	\$249,365,547	-\$139,915,555	-39.0	88
Bldg Materials, Garden Equip. & Supply Stores	444	\$164,771,761	\$108,816,898	\$55,954,863	20.5	91
Bldg Material & Supplies Dealers	4441	\$135,553,585	\$85,194,386	\$50,359,199	22.8	80
Lawn & Garden Equip & Supply Stores	4442	\$29,218,177	\$23,622,512	\$5,595,665	10.6	11
Food & Beverage Stores	445	\$630,230,997	\$616,201,084	\$14,029,913	1.1	193
Grocery Stores	4451	\$555,897,667	\$522,433,941	\$33,463,726	3.1	93
Specialty Food Stores	4452	\$18,652,086	\$25,389,937	-\$6,737,851	-15.3	70
Beer, Wine & Liquor Stores	4453	\$55,681,244	\$68,377,206	-\$12,695,962	-10.2	29
Health & Personal Care Stores	446,4461	\$361,832,452	\$899,962,374	-\$538,129,922	-42.6	139
Gasoline Stations	447,4471	\$364,456,968	\$357,807,718	\$6,649,250	0.9	55
Clothing & Clothing Accessories Stores	448	\$267,219,869	\$506,119,280	-\$238,899,411	-30.9	342
Clothing Stores	4481	\$190,037,235	\$349,325,989	-\$159,288,754	-29.5	221
Shoe Stores	4482	\$38,060,237	\$59,315,560	-\$21,255,323	-21.8	44
Jewelry, Luggage & Leather Goods Stores	4483	\$39,122,397	\$97,477,731	-\$58,355,334	-42.7	77
Sporting Goods, Hobby, Book & Music Stores	451	\$104,574,675	\$141,953,098	-\$37,378,423	-15.2	167
Sporting Goods/Hobby/Musical Instr Stores	4511	\$81,402,727	\$103,021,563	-\$21,618,836	-11.7	124
Book, Periodical & Music Stores	4512	\$23,171,948	\$38,931,535	-\$15,759,587	-25.4	43
General Merchandise Stores	452	\$668,194,253	\$715,308,943	-\$47,114,690	-3.4	42
Department Stores Excluding Leased Depts.	4521	\$253,885,765	\$319,429,769	-\$65,544,004	-11.4	25
Other General Merchandise Stores	4529	\$414,308,488	\$395,879,174	\$18,429,314	2.3	17
Miscellaneous Store Retailers	453	\$85,689,069	\$179,740,698	-\$94,051,629	-35.4	369
Florists	4531	\$4,559,587	\$12,348,185	-\$7,788,598	-46.1	33
Office Supplies, Stationery & Gift Stores	4532	\$14,637,551	\$68,195,669	-\$53,558,118	-64.7	121
Used Merchandise Stores	4533	\$9,343,575	\$16,299,389	-\$6,955,814	-27.1	39
Other Miscellaneous Store Retailers	4539	\$57,148,356	\$82,897,454	-\$25,749,098	-18.4	177
Nonstore Retailers	454	\$359,155,050	\$2,945,628,893	-\$2,586,473,843	-78.3	88
Electronic Shopping & Mail-Order Houses	4541	\$319,622,681	\$2,890,600,837	-\$2,570,978,156	-80.1	33
Vending Machine Operators	4542	\$8,071,138	\$12,890,117	-\$4,818,979	-23.0	19
Direct Selling Establishments	4543	\$31,461,231	\$42,137,938	-\$10,676,707	-14.5	36
Food Services & Drinking Places	722	\$476,393,510	\$430,343,307	\$46,050,203	5.1	418
Full-Service Restaurants	7221	\$200,271,846	\$210,841,976	-\$10,570,130	-2.6	175
Limited-Service Eating Places	7222	\$226,311,689	\$171,723,469	\$54,588,220	13.7	185
Special Food Services	7223	\$22,513,218	\$36,905,018	-\$14,391,800	-24.2	22
Drinking Places - Alcoholic Beverages	7224	\$27,296,757	\$10,872,845	\$16,423,912	43.0	37

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.

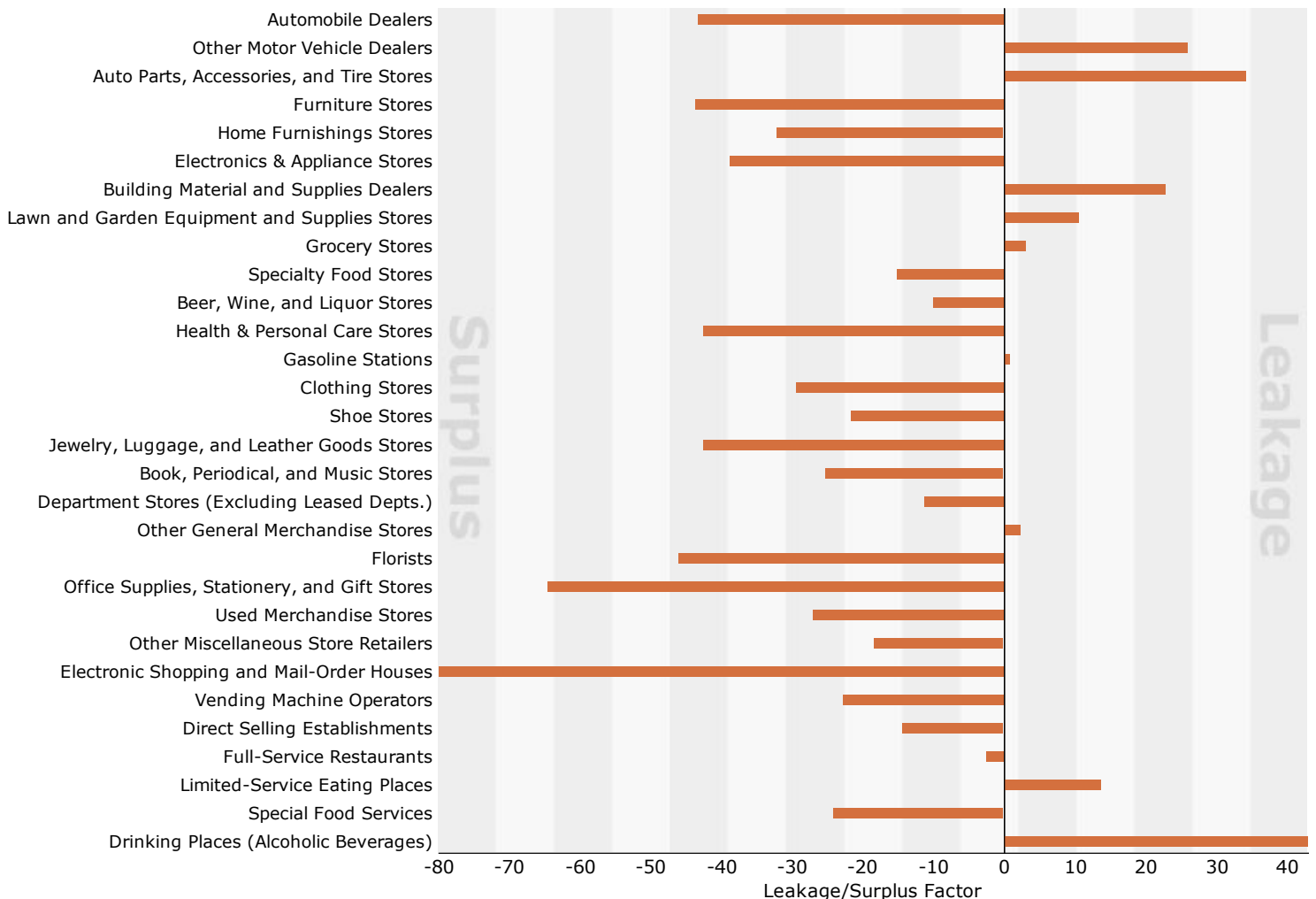
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Leakage/Surplus Factor by Industry Subsector



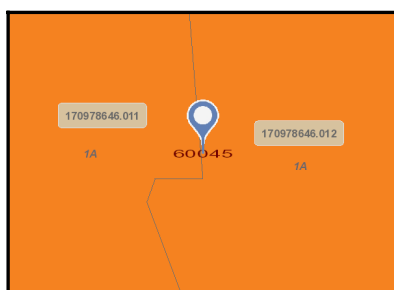
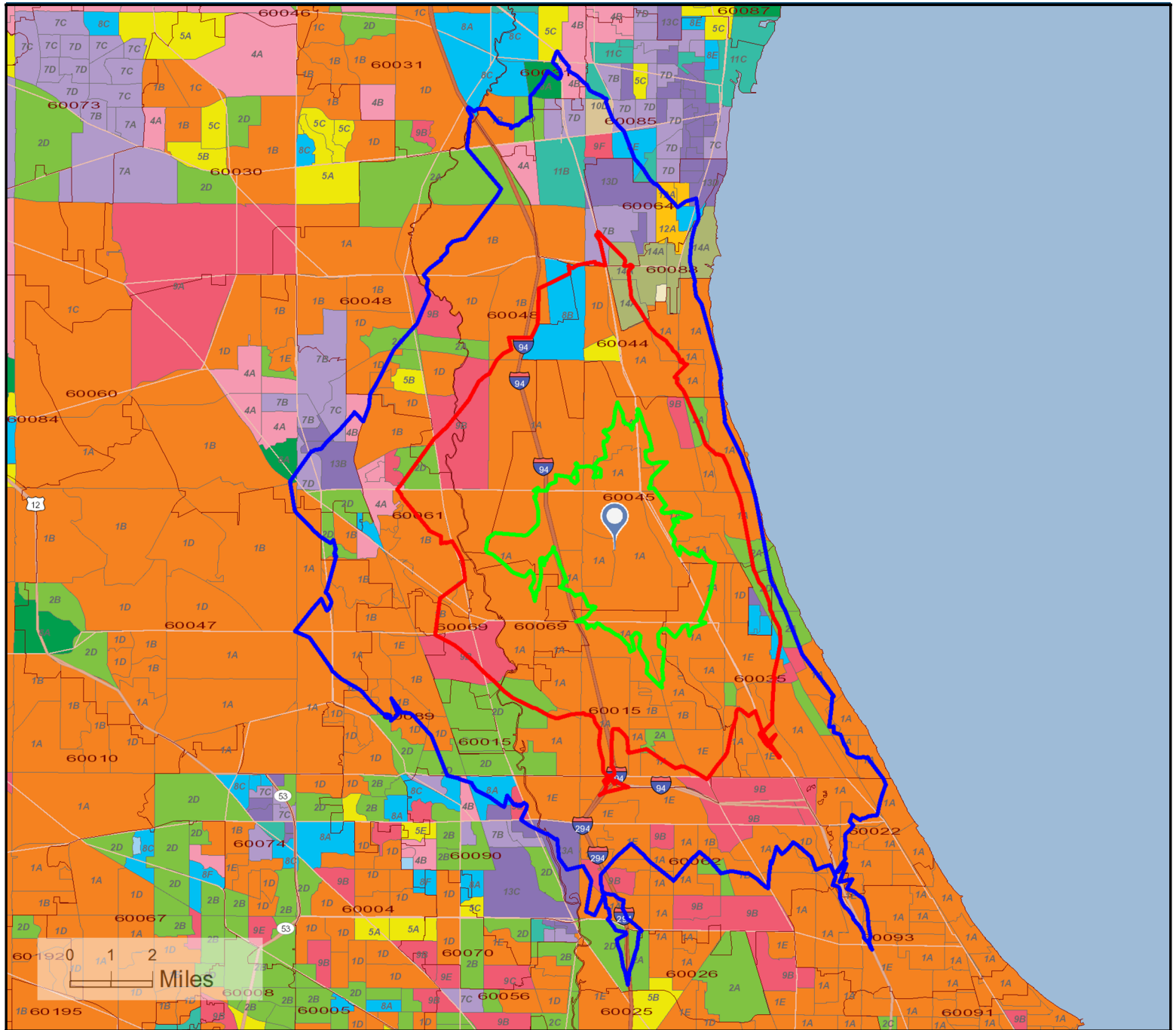
Leakage/Surplus Factor by Industry Group



Dominant Tapestry Map

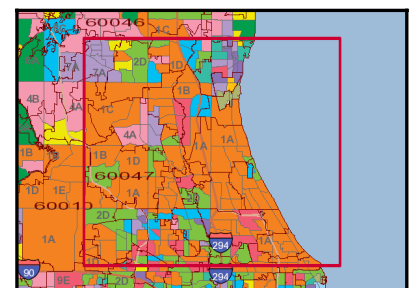
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 Drive Times: 5, 10, 15 minute radii

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Tapestry LifeMode

- | | |
|---|---|
| ■ L1: Affluent Estates | ■ L8: Middle Ground |
| ■ L2: Upscale Avenues | ■ L9: Senior Styles |
| ■ L3: Uptown Individuals | ■ L10: Rustic Outposts |
| ■ L4: Family Landscapes | ■ L11: Midtown Singles |
| ■ L5: GenXurban | ■ L12: Hometown |
| ■ L6: Cozy Country | ■ L13: Next Wave |
| ■ L7: Ethnic Enclaves | ■ L14: Scholars and Patriots |



Source: Esri

February 16, 2015

Prepared by Esri



Dominant Tapestry Map

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991 S Waukegan Rd, Lake Forest, Illinois, 60045
Drive Times: 5, 10, 15 minute radii

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Longitude: -87.87302

Tapestry Segmentation

Tapestry Segmentation represents the fifth generation of market segmentation systems that began 30 years ago. The 67-segment Tapestry Segmentation system classifies U.S. neighborhoods based on their socioeconomic and demographic composition. Each segment is identified by its two-digit Segment Code. Match the two-digit segment labels on the map to the list below. Click each segment below for a detailed description.

- | | |
|---|---|
| Segment 1A (Top Tier) | Segment 8C (Bright Young Professionals) |
| Segment 1B (Professional Pride) | Segment 8D (Downtown Melting Pot) |
| Segment 1C (Boomburbs) | Segment 8E (Front Porches) |
| Segment 1D (Savvy Suburbanites) | Segment 8F (Old and Newcomers) |
| Segment 1E (Exurbanites) | Segment 8G (Hardscrabble Road) |
| Segment 2A (Urban Chic) | Segment 9A (Silver & Gold) |
| Segment 2B (Pleasantville) | Segment 9B (Golden Years) |
| Segment 2C (Pacific Heights) | Segment 9C (The Elders) |
| Segment 2D (Enterprising Professionals) | Segment 9D (Senior Escapes) |
| Segment 3A (Laptops and Lattes) | Segment 9E (Retirement Communities) |
| Segment 3B (Metro Renters) | Segment 9F (Social Security Set) |
| Segment 3C (Trendsetters) | Segment 10A (Southern Satellites) |
| Segment 4A (Soccer Moms) | Segment 10B (Rooted Rural) |
| Segment 4B (Home Improvement) | Segment 10C (Diners & Miners) |
| Segment 4C (Middleburg) | Segment 10D (Down the Road) |
| Segment 5A (Comfortable Empty Nesters) | Segment 10E (Rural Bypasses) |
| Segment 5B (In Style) | Segment 11A (City Strivers) |
| Segment 5C (Parks and Rec) | Segment 11B (Young and Restless) |
| Segment 5D (Rustbelt Traditions) | Segment 11C (Metro Fusion) |
| Segment 5E (Midlife Constants) | Segment 11D (Set to Impress) |
| Segment 6A (Green Acres) | Segment 11E (City Commons) |
| Segment 6B (Salt of the Earth) | Segment 12A (Family Foundations) |
| Segment 6C (The Great Outdoors) | Segment 12B (Traditional Living) |
| Segment 6D (Prairie Living) | Segment 12C (Small Town Simplicity) |
| Segment 6E (Rural Resort Dwellers) | Segment 12D (Modest Income Homes) |
| Segment 6F (Heartland Communities) | Segment 13A (International Marketplace) |
| Segment 7A (Up and Coming Families) | Segment 13B (Las Casas) |
| Segment 7B (Urban Villages) | Segment 13C (NeWest Residents) |
| Segment 7C (American Dreamers) | Segment 13D (Fresh Ambitions) |
| Segment 7D (Barrios Urbanos) | Segment 13E (High Rise Renters) |
| Segment 7E (Valley Growers) | Segment 14A (Military Proximity) |
| Segment 7F (Southwestern Families) | Segment 14B (College Towns) |
| Segment 8A (City Lights) | Segment 14C (Dorms to Diplomas) |
| Segment 8B (Emerald City) | Segment 15 (Unclassified) |

Source: Esri

February 16, 2015

Prepared by Esri



Major Shopping Center Locator

991 S Waukegan, Lake Forest, IL
 991 S Waukegan Rd, Lake Forest, Illinois, 60045
 Drive Times: 5, 10, 15 minute radii

Prepared by Esri
 Latitude: 42.222180
 Longitude: -87.873020

Source: Directory of Major Malls, Inc.

Total Major Shopping Centers 10
 Total GLA 4,765,783
 Total Stores 532

Major Shopping Center Name and Address Type and Number of Stores	Distance from site in miles	Year Open	GLA in square feet
Rivertree Court Milwaukee Ave. & Town Line Rd. Vernon Hills, IL 60061 Open, 38 Stores Anchors: Gordmans, Best Buy, Office Depot, T.J.Maxx	3.64 NW	1988	298,862
Hawthorn Hills Square SWC Rte 60 & Milwaukee Ave Vernon Hills, IL 60061 Open, 31 Stores Anchors: Dick's Sporting Goods, PetSmart	3.90 NW	1986	189,450
Lincolnshire Commons Milwaukee Ave. & Aptakisic Rd. Lincolnshire, IL 60069 Open, 21 Stores Anchors: Barnes & Noble	4.05 SW	2006	140,000
Townline Commons Milwaukee & Townline Rd. (Rt. 60) Vernon Hills, IL 60061 N/A, 20 Stores Anchors: None	4.14 NW	1990	320,000
Westfield Hawthorn IL Rte. 60 & 21 Vernon Hills, IL 60061 Enclosed, 167 Stores Anchors: Sears, Macy's, JCPenney, Carson Pirie Scott	4.20 NW	1973	1,340,571
Deerbrook Mall SWC Lake Cook & Waukegan Rd. Deerfield, IL 60015 Enclosed, 62 Stores Anchors: Vacant, Best Buy (Closing), Bed Bath & Beyond, The Sports Authority	5.17 SE	1970	626,742
Northbrook Court Lake Cook Rd., West Hwy. 41 Northbrook, IL 60062 Enclosed, 125 Stores Anchors: Macy's, Neiman Marcus, Lord & Taylor, AMC Theatres	5.74 SE	1976	1,000,000

Data Note: N/A means data was not reported. GLA = Gross Leasable Area.

Source: Directory of Major Malls, Inc.

February 16, 2015



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Major Shopping Center Name and Address Type and Number of Stores	Distance from site in miles	Year Open	GLA in square feet
Village Square of Northbrook SEC Lake Cook Rd. & Old Skokie Rd. Northbrook, IL 60062 Open, 24 Stores Anchors: Garden Fresh, Nordstrom Rack, Marshalls, Saks Fifth Avenue OFF 5th	6.30 SE	1995	334,190
Fountain Square of Waukegan Waukegan Rd. & Rte. 120 Waukegan, IL 60085 Open, 25 Stores Anchors: Walmart Supercenter, LA Fitness, OfficeMax	8.57 NW	1971	300,400
Lake Plaza NEC Belvidere & Green Bay Rds. Waukegan, IL 60085 Open, 19 Stores Anchors: Vacant, Home Owners Bargain Outlet	8.77 NW	1986	215,568

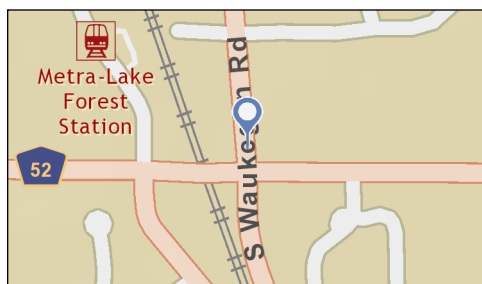
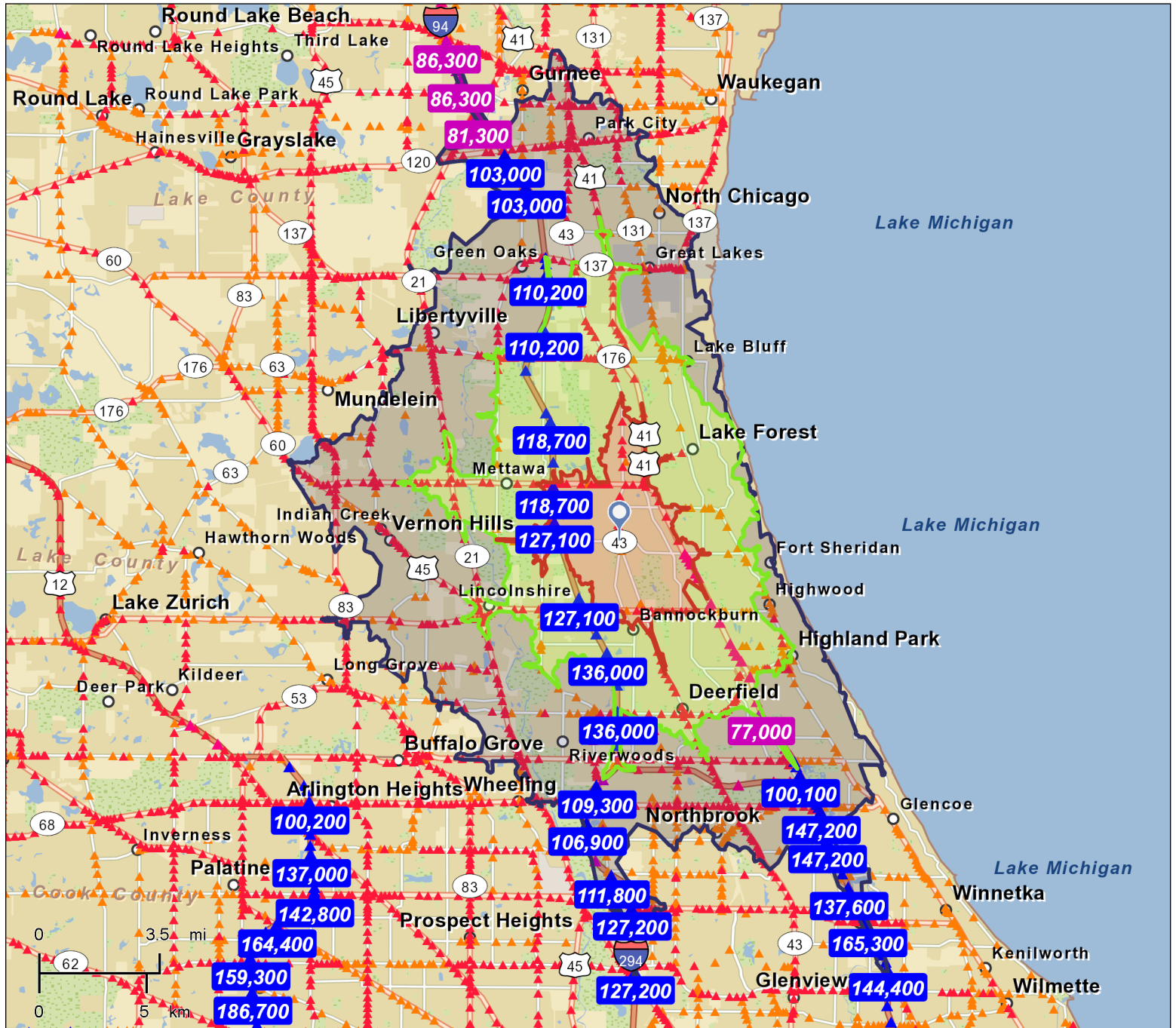
Data Note: N/A means data was not reported. GLA = Gross Leasable Area.

Source: Directory of Major Malls, Inc.

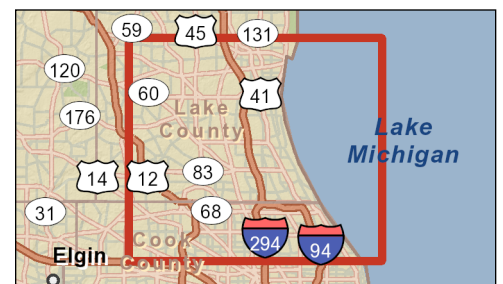
February 16, 2015

991 S Waukegan, Lake Forest, IL
 991 S Waukegan Rd, Lake Forest, Illinois, 60045
 Drive Time: 5, 10, 15 Minutes

Latitude: 42.222185
 Longitude: -87.873015



Average Daily Traffic Volume
 ▲ Up to 6,000 vehicles per day
 ▲ 6,001 - 15,000
 ▲ 15,001 - 30,000
 ▲ 30,001 - 50,000
 ▲ 50,001 - 100,000
 ▲ More than 100,000 per day



Source: ©2012 Market Planning Solutions, Inc.

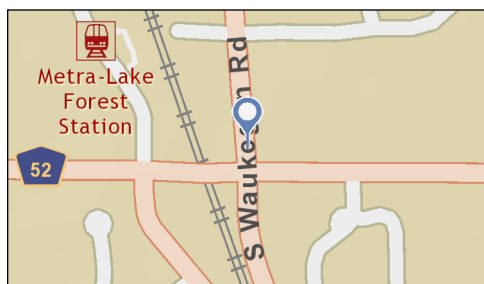
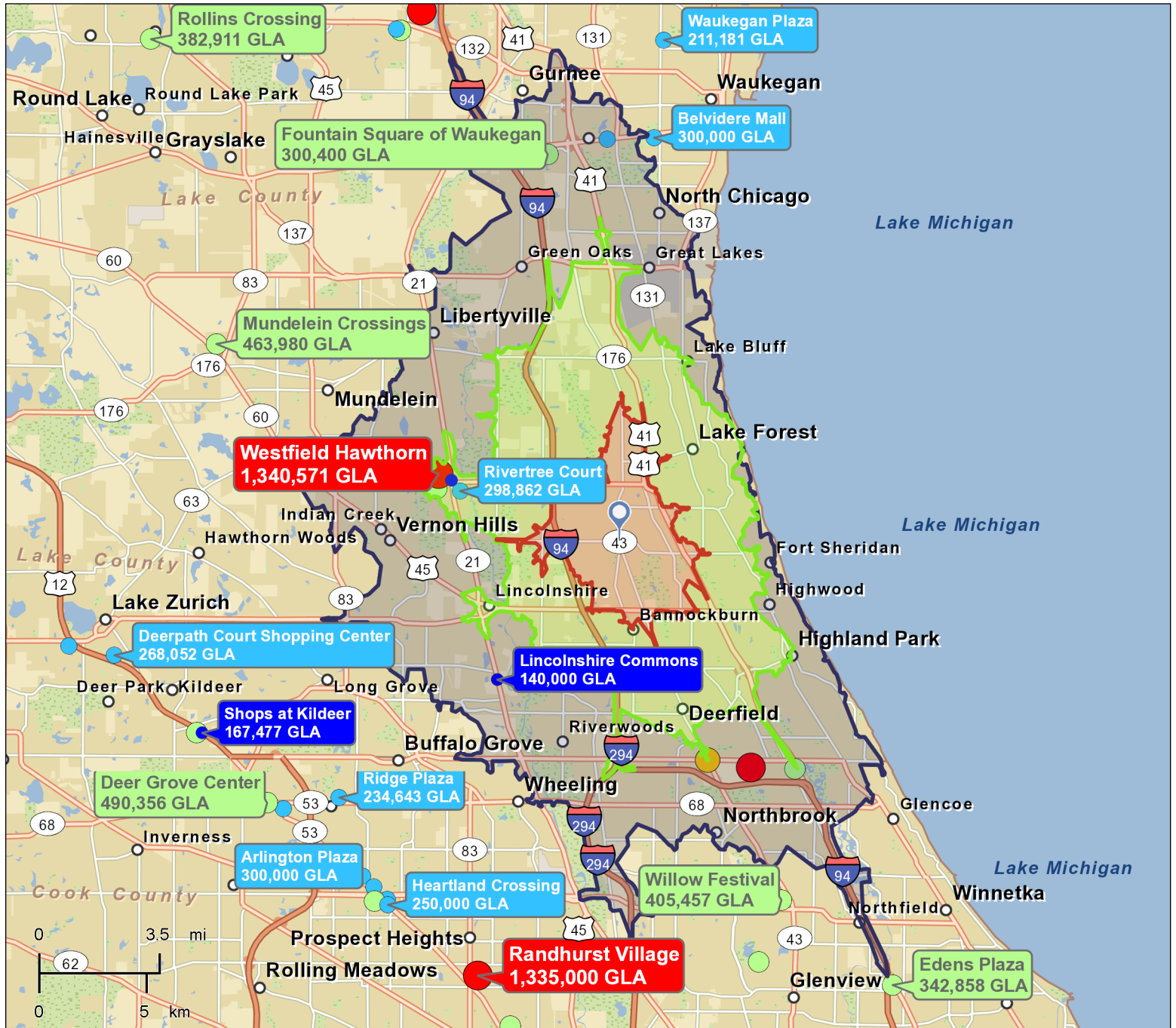
February 16, 2015

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Major Shopping Center Map

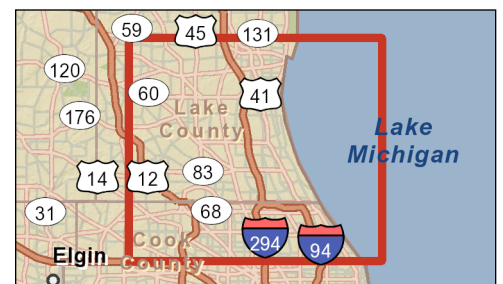
991 S Waukegan, Lake Forest, IL
 991 S Waukegan Rd, Lake Forest, Illinois, 60045
 Drive Time: 5, 10, 15 Minutes

Latitude: 42.222185
 Longitude: -87.873015



Gross Leasable Area

- Less than 200,000 sq ft
- 200,001 - 300,000
- 300,001 - 500,000
- 500,001 - 800,000
- More than 800,000



Source: Directory of Major Malls, Inc.

February 16, 2015

Made with Esri Business Analyst